

# SEPT 2007 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - SEPT

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	120	147	+23%	4	2	-50%	0	110	+100%	\$12,926,542	\$20,940,454	+62%
Derby	7	8	+15%	--	--	--	--	--	--	\$ 1,073,500	\$ 1,591,000	+49%
Colwich	0	1	+100%	--	--	--	--	--	--	0	\$ 105,000	+100%
Haysville	5	2	-60%	--	--	--	--	--	--	\$ 522,000	\$ 317,400	-40%
Mulvane	0	0	--	--	--	--	--	--	--	0	0	--
Valley Center	9	5	-45%	--	--	--	--	--	--	\$ 988,730	\$ 799,000	-20%
Maize	6	5	-17%	--	--	--	0	48	+100%	\$ 967,950	\$ 3,236,900	+235%
Park City	2	5	+150%	--	--	--	--	--	--	\$ 189,000	\$ 540,800	+187%
Cheney	1	1	--	--	--	--	--	--	--	\$ 209,000	\$ 259,881	+25%
Sedgwick Co.	9	11	+23%	--	--	--	--	--	--	\$ 2,706,000	\$ 1,600,628	-41%
Andover	9	20	+123%	0	2	+200%	--	--	--	\$ 2,562,032	\$ 5,641,953	+121%
Augusta	3	1	-67%	3	--	-300%	--	--	--	\$ 480,889	\$ 105,040	-79%
El Dorado	0	0	--	--	--	--	--	--	--	0	0	--
Rose Hill	2	1	-50%	--	--	--	--	--	--	\$ 413,000	\$ 150,000	-64%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	1,642	1,471	-11%	1,265	1,240	-2%	\$ 138,882,507	\$138,212,123	-1%
Derby	312	97	-69%	136	97	-29%	\$ 26,054,294	\$ 14,205,429	-46%
Colwich	5	4	-20%	5	4	-20%	\$ 547,425	\$ 418,710	-25%
Haysville	49	42	-15%	49	42	-15%	\$ 6,096,725	\$ 4,928,009	-20%
Mulvane	48	7	-86%	44	7	-85%	\$ 6,061,750	\$ 1,416,000	-77%
Valley Center	48	50	+5%	48	50	+5%	\$ 6,233,790	\$ 7,815,721	+26%
Maize	37	85	+130%	37	33	-11%	\$ 5,573,150	\$ 8,843,327	+59%
Park City	50	56	+12%	50	56	+12%	\$ 6,348,000	\$ 7,550,494	+19%
Cheney	10	9	-10%	10	8	-20%	\$ 1,550,700	\$ 1,254,881	-20%
Sedgwick Co.	136	101	-26%	136	101	-26%	\$ 30,064,197	\$ 21,561,072	-29%
Andover	125	148	+19%	113	146	+30%	\$ 25,774,860	\$ 34,563,264	+35%
Augusta	23	18	-22%	19	16	-16%	\$ 1,728,544	\$ 1,528,649	-12%
El Dorado	21	23	+10%	21	23	+10%	\$ 2,600,500	\$ 3,507,485	+35%
Rose Hill	17	22	+30%	17	22	+30%	\$ 2,771,861	\$ 3,754,169	+36%

### MORTGAGES

	2006	2007	
Mortgages	2,419	1,971	-19%
Consideration	\$224,706,296	\$183,993,377	-19%
Deeds	1,953	1,826	-7%
YEAR TO DATE			
Mortgages	22,538	20,562	-9%
Consideration	\$2,191,028,197	\$2,425,468,041	+11%
Deeds	18,543	17,067	-8%

### FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	158	152	128	140	157
Year to date	1471	1590	1289	1365	1231

Our Offices will be closed:  
 Thursday, November 22, 2007  
 Friday, November 23, 2007  
 Tuesday, December 25, 2007  
 Tuesday, January 1, 2008

#### TREM CONTACT

Mark Moss  
 TEL 316.267.8371  
 EMAIL mamoss@firstam.com



**First American Title**

434 N Main, Wichita KS 67202  
 316.267.8371 www.firstamks.com NYSE: FAF

# RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

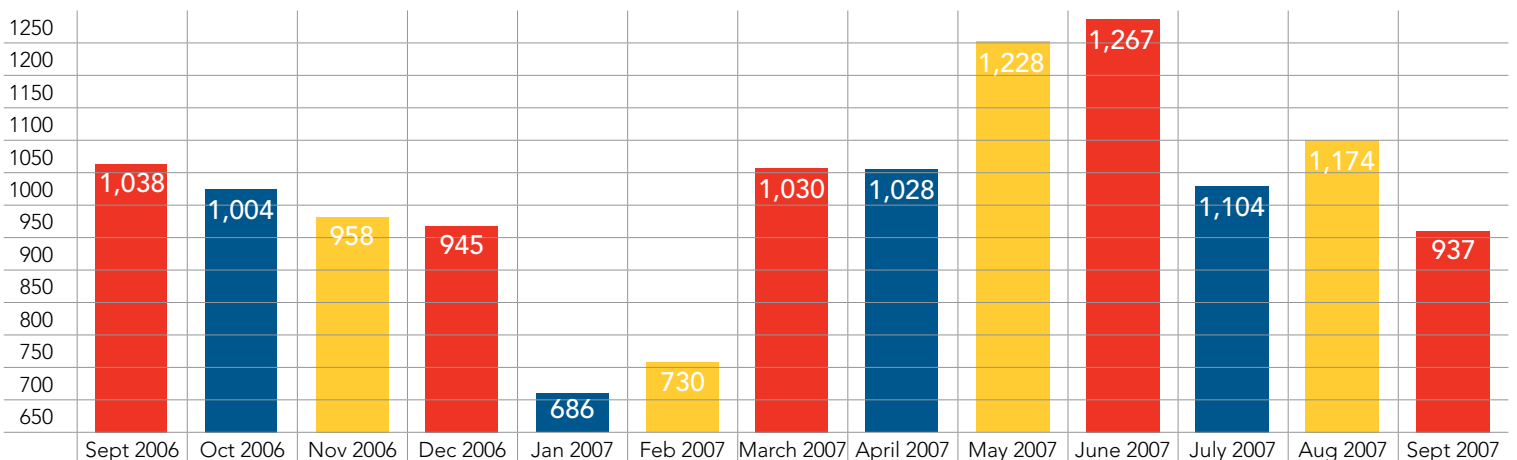
Lender	Total		Conventional	FHA	VA	Other
	No.	Amount				
BANK OF AMERICA	171	\$13,256,179	166	3	2	0
BANK OF THE WEST	74	\$5,830,463	69	2	2	1
BOEING WICHITA CU	26	\$1,848,923	24	0	0	2
CAPITOL FSB	94	\$11,338,843	88	0	0	6
CITIMORTGAGE	34	\$3,091,193	33	1	0	0
COMMERCE BK	14	\$796,918	14	0	0	0
COUNTRYWIDE BK	106	\$12,186,181	105	1	0	0
COUNTRYWIDE HM LNS	47	\$4,217,759	5	37	5	0
CREDIT UNION/AMERICA	27	\$1,295,323	27	0	0	0
EMPRISE BK	57	\$4,627,366	51	0	0	6
EQUITY BK	52	\$6,317,699	43	6	3	0
EXECUTIVE MTG	12	\$1,499,768	7	5	0	0
FIDELITY BK	80	\$5,803,290	58	17	5	0
FIRST CHOICE FCU	11	\$685,360	11	0	0	0
FIRST EQUITY MTG SVCS	11	\$1,151,595	7	4	0	0
FIRST HORIZON HM LN	134	\$14,732,476	92	31	9	2
INTRUST BK	71	\$3,835,031	71	0	0	0
JP MORGAN CHASE BK	10	\$631,849	9	1	0	0
KANZA BK	27	\$2,848,714	20	0	0	7
LEGACY BK	30	\$2,822,234	25	0	3	2
LIBERTY MTG	10	\$1,010,276	6	4	0	0
MIDAMERICAN CU	16	\$779,459	16	0	0	0
PRIVATE INDIVIDUAL	12	\$1,361,096	2	1	0	9
ROSE HILL BK	18	\$1,502,174	16	0	0	2
SECURITY SVGS BK	19	\$2,034,804	17	2	0	0
UNKNOWN	17	\$270,163	1	0	0	16
USAA FSB	30	\$2,154,651	28	0	2	0
WASHINGTON MUTUAL BK	14	\$823,499	14	0	0	0
WELLS FARGO BK	58	\$6,703,882	49	7	1	1
WELLS FARGO FIN'L/KS	14	\$1,372,515	14	0	0	0
WESTERN CR	17	\$452,873	17	0	0	0
WICHITA FCU	10	\$415,800	10	0	0	0
159 Lenders with less than 10 each	477	\$55,562,034	415	34	6	22
<b>TOTAL</b>	<b>1,800</b>	<b>\$173,260,390</b>	<b>1,530</b>	<b>156</b>	<b>38</b>	<b>76</b>



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### # of Residential Sales - 12 Month Trend



## Employee Spotlight



**Dottie Amend** - Sales Representative for Derby, KS

Dottie has lived in Spain, Italy, Germany, Ireland, France and Australia because her father was in the Air Force. Her favorite place is Italy, though her mother is from Spain. Dottie speaks both Spanish and Italian. She and her husband have two daughters, 9 and 4. She likes landscaping, gardening, animals and Roman architecture. More specifically pictures of distinguished men as Napoleon and George Washington. Dottie also enjoys having fun with her kids. She also volunteers her spare time at her daughters school. Though she has lived many places she is happy to call Derby her home.

Office: 316.761.1785 \* Fax: 316.788.9210 \* Email: damend@firstam.com

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Diana Bower, Manager  
Jewel Hidalgo, Closer  
Kathy Seiler, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Debbie Oden, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

**MAIN OFFICE**  
434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept.  
Manager  
Nancy Stolzle, REO Manager  
Pam Amrine, Earnest Money  
Sandra Park, Closer  
Aliene Powers, Admin. Asst.  
Janis Biggs, Assistant  
Teresa Martinez, Assistant  
Marilyn Armer, Assistant  
LaFaye Sampson, Assistant

**EAST 21ST OFFICE**  
8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Kris Scott, Closer  
Bobbie Estes, Closer  
Erin Sholtz, Closer  
Hannah Lonergan, Assistant  
Deb Kimble, Assistant  
Kim Skoumal, Assistant  
Lamika Mack, Assistant  
Michelle Angbo, Assistant  
Julie Titus, Assistant

**EAST CENTRAL OFFICE**  
12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weisbrodt, Manager  
Becky Cast, Assistant

### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Tracie Ewing, Assistant

**EAST 13TH OFFICE**  
12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynda McKeown, Assistant

**EAST HARRY OFFICE**  
10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager  
Cara Prothro, Assistant

**WATERFRONT OFFICE**  
1635 Waterfront Parkway  
Wichita, KS 67206  
(316) 928-4200  
Karrie Bailey, Manager  
April Johnston, Assistant

**NORTH RIDGE OFFICE**  
2872 N. Ridge Road, Ste 112  
Wichita, KS 67205  
(316) 722-2463  
Judy Beall, Manager  
Nina Copeland, Assistant

**NORTH RIDGE OFFICE**  
3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amy Shepherd, Manager  
Angela Ruda, Assistant

**WEST 13th OFFICE**  
8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Pam Burns, Branch Manager  
Angee Carroll, Closer  
Karen McGregor, Closer  
Mindy Williams, Assistant

**WEST 21ST OFFICE**  
8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Lonneta Madden, Manager  
Colleen Christy, Assistant

### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

**WEST MAPLE OFFICE**  
10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

**WEST MAPLE OFFICE**  
8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Amber Ketchum, Closer  
Crystal Driskill, Assistant  
Kristy Jackson, Assistant  
Beverly Love-Hetzel, Assistant  
Norma Janzen, Assistant  
Traci Winter, Assistant  
Sherri McAnelly, Assistant

**DERBY OFFICE**  
1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Lloyd Sacket, Manager  
Susanne Spring, Closer  
Joanel Hoopengartner, Assistant

### TITLE SERVICES

**FIRST AMERICAN TITLE  
RESIDENTIAL TITLE**  
434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Cheryl Kessinger, Examiner  
Jan McGrath, Examiner  
JoAnn Childers, Examiner  
Karen Frye, Examiner  
Kathy Harter, Examiner  
Nancy Tiger, Title Distribution  
Matrice Reddick, Title Searches  
Stephanie Thummel, Title Searches  
Jeanne Beatty, Ownership Lists  
Amber Lynch, Order Entry  
Julie Green, Distribution  
Sondra Green, Customer Service

Donald Bass, Recording Clerk  
Teri Rodiek, Recording Desk  
Judy Argyle, Policy Manager  
Cathy Minkler, Policy Production  
Stephanie Liby, Policy Production

### FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
James Leftwich, Examiner  
Lisa Walls, Examiner  
Melissa Holland, Examiner  
Janet Harris, Assistant  
Tonya Ridpath, Assistant

### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black, Accts Receivable

### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of  
Marketing, TREM Report  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

### COORDINATION SERVICES

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Melissa Houston, Coordinator

### TECHNOLOGY ADVANTAGE

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Duane Monroe, Eagle Squad



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