

# OCT 2007 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - OCT

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	105	114	+8%	8	16	+100%	--	27	+100%	\$11,017,397	\$14,256,722	+30%
Derby	7	8	+15%	--	--	--	--	--	--	\$ 1,704,654	\$ 1,804,058	+6%
Colwich	2	1	-50%	--	--	--	--	--	--	\$ 180,100	\$ 93,000	-49%
Haysville	4	1	-75%	--	4	+400%	--	--	--	\$ 318,750	\$ 414,600	+31%
Mulvane	1	2	+100%	--	--	--	--	--	--	\$ 190,000	\$ 436,000	+130%
Valley Center	2	1	-50%	--	--	--	--	--	--	\$ 198,000	\$ 113,850	-43%
Maize	1	2	+100%	--	--	--	--	--	--	\$ 250,000	\$ 454,000	+82%
Park City	4	1	-75%	--	--	--	--	--	--	\$ 507,000	\$ 120,000	-77%
Cheney	1	1	--	--	--	--	--	--	--	\$ 300,000	\$ 341,950	+14%
Sedgwick Co.	15	14	-7%	--	--	--	--	--	--	\$ 3,991,400	\$ 3,093,161	-23%
Andover	13	15	+16%	--	--	--	--	--	--	\$ 4,408,317	\$ 3,560,695	-22%
Augusta	1	2	+100%	--	--	--	--	--	--	\$ 84,148	\$ 133,006	+59%
El Dorado	2	3	-50%	2	0	-200%	--	--	--	\$ 411,000	\$ 290,000	-30%
Rose Hill	0	4	+400%	--	--	--	--	--	--	0	\$ 709,501	+100%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	1,755	1,628	-8%	1,374	1,364	-1%	\$149,899,904	\$152,468,845	+2%
Derby	319	105	-68%	143	105	-27%	\$ 27,758,948	\$ 16,009,487	-43%
Colwich	7	5	-29%	7	5	-29%	\$ 727,525	\$ 511,710	-30%
Haysville	53	47	-12%	53	45	-16%	\$ 6,415,475	\$ 5,342,609	-17%
Mulvane	49	9	-100%	45	9	-100%	\$ 6,251,750	\$ 1,852,000	-71%
Valley Center	50	51	+2%	50	51	+2%	\$ 6,422,790	\$ 7,929,571	+24%
Maize	38	87	+129%	38	35	-8%	\$ 5,823,150	\$ 9,297,327	+60%
Park City	54	57	+6%	54	57	+6%	\$ 6,855,000	\$ 7,670,494	+12%
Cheney	11	10	-10%	11	9	-19%	\$ 1,850,700	\$ 1,596,831	-14%
Sedgwick Co.	151	115	-24%	151	115	-24%	\$ 34,055,597	\$ 24,654,233	-28%
Andover	138	163	+19%	126	161	+28%	\$ 30,183,177	\$ 38,123,959	+27%
Augusta	24	20	-17%	20	18	-10%	\$ 1,812,692	\$ 1,661,655	-9%
El Dorado	25	26	+4%	24	26	+9%	\$ 3,011,500	\$ 3,797,485	+27%
Rose Hill	17	26	+53%	17	26	+53%	\$ 2,771,861	\$ 4,463,670	+62%

### MORTGAGES

	2006	2007	
Mortgages	2,591	2,339	-10%
Consideration	\$270,418,593	\$253,281,148	-7%
Deeds	2,325	2,139	-8%
YEAR TO DATE			
Mortgages	25,729	22,901	-11%
Consideration	\$2,461,446,790	\$2,678,749,189	+9%
Deeds	20,868	19,206	-8%

### FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	178	173	143	136	145
Year to date	1649	1763	1432	1501	1376

Our Offices will be closed:  
 Thursday, November 22, 2007  
 Friday, November 23, 2007  
 Tuesday, December 25, 2007  
 Tuesday, January 1, 2008

#### TREM CONTACT

Mark Moss

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EMAIL mamoss@firstam.com



**First American Title**

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

# RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

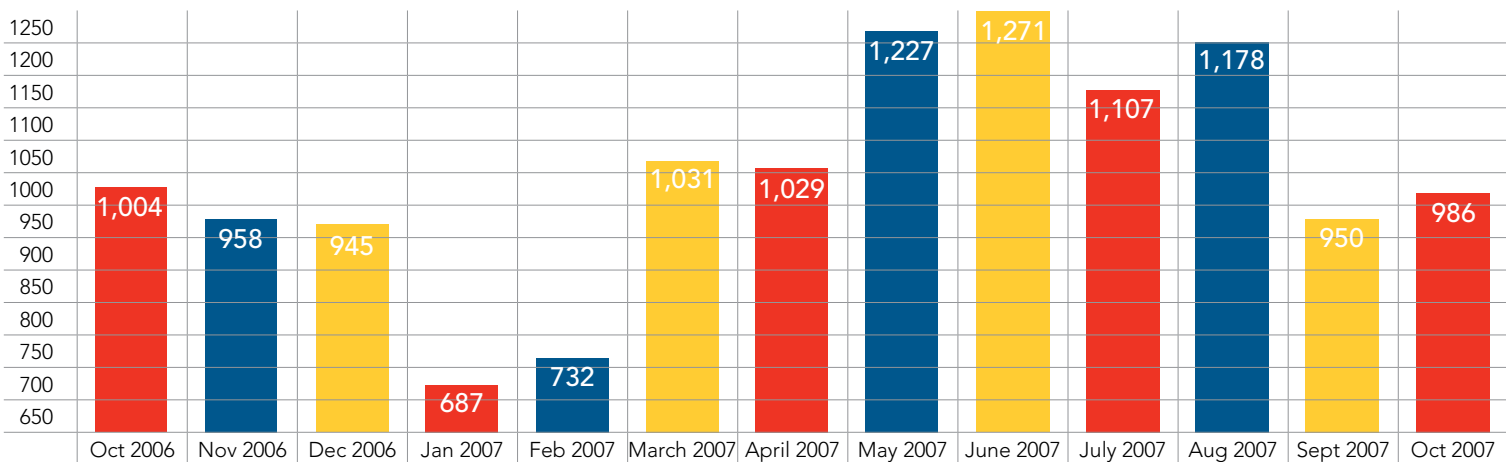
Lender	No.	Total Amount	Conventional	FHA	VA	Other
AMERICAN GENERAL FIN	13	\$556,847	13	0	0	0
ANDOVER ST BK	10	\$438,500	10	0	0	0
BANK OF AMERICA	225	\$16,499,518	214	9	2	0
BANK OF THE WEST	85	\$6,121,719	82	2	1	0
BENEFICIAL KS	35	\$2,924,936	35	0	0	0
BOEING WICHITA CU	27	\$1,631,134	24	0	0	3
CAPITOL FSB	119	\$13,764,126	116	0	0	3
CITIBANK	12	\$286,650	12	0	0	0
CITIFINANCIAL	15	\$485,552	15	0	0	0
CITIMORTGAGE	46	\$4,570,901	43	3	0	0
COMMERCE BK	16	\$1,456,300	16	0	0	0
COUNTRYWIDE BK	123	\$12,568,621	111	10	2	0
COUNTRYWIDE HM LNS	37	\$3,549,781	1	31	5	0
CREDIT UNION/AMERICA	40	\$2,214,121	40	0	0	0
EMPRISE BK	63	\$7,804,169	55	0	0	8
EQUITY BK	67	\$8,069,197	57	10	0	0
FIDELITY BK	68	\$5,550,373	42	20	4	2
FIRST CHOICE FCU	18	\$4,146,868	18	0	0	0
FIRST EQUITY MTG SVCS	13	\$1,505,998	5	8	0	0
FIRST HORIZON HM LN	134	\$14,910,699	82	44	6	2
GARDEN PLAIN ST BK	17	\$1,765,120	8	0	0	9
INTRUST BK	97	\$6,292,631	96	0	0	1
JP MORGAN CHASE BK	22	\$2,074,104	22	0	0	0
KANZA BK	18	\$1,811,495	13	0	0	5
LEGACY BK	34	\$7,333,195	29	0	0	5
MIDAMERICAN CU	12	\$361,323	12	0	0	0
MISCELLANEOUS GOVT AGCY	10	\$169,885	5	0	0	5
*OTHER INSTITUTIONAL LENDERS	13	\$664,700	13	0	0	0
ROSE HILL BK	19	\$1,913,097	16	0	0	3
SECURITY SVGS BK	30	\$3,781,014	25	4	0	1
STATE FARM BK	10	\$390,078	10	0	0	0
SUNFLOWER BK	17	\$2,871,023	17	0	0	0
SUNTRUST MTG	16	\$1,673,279	10	3	3	0
UNKNOWN	30	\$361,086	0	0	0	30
USAA FSB	12	\$1,325,836	11	0	1	0
WELLS FARGO BK	66	\$5,844,914	61	4	1	0
WELLS FARGO FIN'L BK	13	\$210,000	13	0	0	0
WELLS FARGO FIN'L/KS	12	\$1,383,618	12	0	0	0
WESTERN CR	15	\$608,072	15	0	0	0
154 Lenders with less 10 each	445	\$52,971,377	340	53	6	46
<b>GRAND TOTAL</b>	<b>2,074</b>	<b>\$202,861,857</b>	<b>1,719</b>	<b>201</b>	<b>31</b>	<b>123</b>



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# of Residential Sales - 12 Month Trend



## Employee Spotlight



**Lloyd Sacket** - Escrow Officer at 1120 N Rock Road, Derby

Lloyd is the adoptive father of three sons, ages 33, 25 and 21. He also has 2 granddaughters and 1 grandson. In his spare time Lloyd is care giver to his middle son who is battling cancer. He enjoys playing with his grandchildren, riding stand-up jet ski's at Grand Lake, and working on his rentals. Every Wednesday night you can find Lloyd watching his favorite TV show... 'The Sopranos.'

Office: 316.788-9093 \* Fax: 316.788-9210 \* Email: lsacket@firstam.com

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Diana Bower, Manager  
Jewel Hidalgo, Closer  
Kathy Seiler, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Debbie Oden, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

**MAIN OFFICE**  
434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept.  
Manager  
Nancy Stolzle, REO Manager  
Pam Amrine, Earnest Money  
Sandra Park, Closer  
Aliene Powers, Admin. Asst.  
Janis Biggs, Assistant  
Teresa Martinez, Assistant  
Marilyn Armer, Assistant  
LaFaye Sampson, Assistant

**EAST 21ST OFFICE**  
8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Kris Scott, Closer  
Bobbie Estes, Closer  
Erin Sholtz, Closer  
Hannah Lonergan, Assistant  
Deb Kimble, Assistant  
Kim Skoumal, Assistant  
Lamika Mack, Assistant  
Michelle Angbo, Assistant

**EAST CENTRAL OFFICE**  
12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weisbrodt, Manager  
Becky Cast, Assistant

### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Tracie Ewing, Assistant

**EAST 13TH OFFICE**  
12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynda McKeown, Assistant

**EAST HARRY OFFICE**  
10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager  
Cara Prothro, Assistant

**WATERFRONT OFFICE**  
1635 Waterfront Parkway  
Wichita, KS 67206  
(316) 928-4200  
Karrie Bailey, Manager  
April Johnston, Assistant

**NORTH RIDGE OFFICE**  
2872 N. Ridge Road, Ste 112  
Wichita, KS 67205  
(316) 722-2463  
Judy Beall, Manager  
Nina Copeland, Assistant

**NORTH RIDGE OFFICE**  
3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amber Ketchum, Closer  
Norma Janzen, Assistant

**WEST 13th OFFICE**  
8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Pam Burns, Branch Manager  
Angee Carroll, Closer  
Karen McGregor, Closer  
Mindy Williams, Assistant

**WEST 21ST OFFICE**  
8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Lonneta Madden, Manager  
Colleen Christy, Assistant

### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

**WEST MAPLE OFFICE**  
10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

**WEST MAPLE OFFICE**  
8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Kristy Jackson, Escrow Officer  
Angela Ruda, Assistant  
Crystal Driskill, Assistant  
Beverly Love-Hetzel, Assistant  
Traci Winter, Assistant  
Sherri McAnelly, Assistant

**DERBY OFFICE**  
1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Lloyd Sacket, Manager  
Joanel Hoopengartner, Assistant  
Julie Titus, Assistant

### TITLE SERVICES

**FIRST AMERICAN TITLE  
RESIDENTIAL TITLE**  
434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Cheryl Kessinger, Examiner  
Jan McGrath, Examiner  
JoAnn Childers, Examiner  
Karen Frye, Examiner  
Kathy Harter, Examiner  
Nancy Tiger, Title Distribution  
Matrice Reddick, Title Searches  
Stephanie Thummel, Title Searches  
Jeanne Beatty, Ownership Lists  
Amber Lynch, Order Entry  
Julie Green, Distribution  
Sondra Green, Customer Service  
Donald Bass, Recording Clerk

Teri Rodiek, Recording Desk  
Judy Argyle, Policy Manager  
Cathy Minkler, Policy Production  
Stephanie Liby, Policy Production

### FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
James Leftwich, Examiner  
Lisa Walls, Examiner  
Melissa Holland, Examiner  
Janet Harris, Assistant  
Tonya Ridpath, Assistant

### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black, Accts Receivable

### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of  
Marketing, TREM Report  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

### COORDINATION SERVICES

216 W. Murdock  
Wichita, KS 67203  
(316) 293-1641  
Melissa Houston, Coordinator

### TECHNOLOGY ADVANTAGE

216 W. Murdock  
Wichita, KS 67203  
(316) 267-8371  
Duane Monroe, Eagle Squad



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