

OCT 2006 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - OCTOBER

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2005	2006		2005	2006		2005	2006		2005	2006	
Wichita	156	105	-33%	12	8	-34%	--	--	--	\$16,973,978	\$11,017,397	-36%
Derby	16	7	-57%	--	--	--	--	--	--	\$ 2,027,900	\$ 1,704,654	-16%
Colwich	0	2	+200%	--	--	--	--	--	--	0	\$ 180,100	+100%
Haysville	10	4	-60%	--	--	--	--	--	--	\$ 1,078,100	\$ 318,750	-71%
Mulvane	7	1	-86%	--	--	--	--	--	--	\$ 1,195,000	\$ 190,000	-85%
Valley Center	2	2	--	--	--	--	--	--	--	\$ 381,000	\$ 198,000	-49%
Maize	6	**		30	**		--	--	--	\$ 2,228,000	**	
Park City	6	4	-34%	--	--	--	--	--	--	\$ 712,000	\$ 507,000	-29%
Cheney	0	1	+100%	--	--	--	--	--	--	0	\$ 300,000	+100%
Sedgwick Co.	18	15	-17%	--	--	--	--	--	--	\$ 5,707,650	\$ 3,991,400	-31%
Andover	16	13	-19%	--	--	--	--	--	--	\$ 3,957,266	\$ 4,408,317	+12%
Augusta	4	1	-75%	--	--	--	--	--	--	\$ 413,028	\$ 84,148	-80%
El Dorado	0	2	+200%	0	2	+200%	--	--	--	0	\$ 411,000	+100%
Rose Hill	3	0	-300%	--	--	--	--	--	--	\$ 380,000	0	-100%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2005	2006		2005	2006		2005	2006	
Wichita	1,548	1,755	+14%	1,440	1,374	-5%	\$154,384,933	\$149,899,904	-3%
Derby	167	319	+92%	166	143	-14%	\$ 23,851,847	\$ 27,758,948	+17%
Colwich	8	7	-13%	8	7	-13%	\$ 803,500	\$ 727,525	-10%
Haysville	115	53	-54%	57	53	-8%	\$ 10,086,800	\$ 6,415,475	-37%
Mulvane	48	49	+3%	48	45	-7%	\$ 9,411,525	\$ 6,251,750	-34%
Valley Center	40	50	+25%	39	50	+29%	\$ 6,002,148	\$ 6,422,790	+8%
Maize	98	37**		33	37**		\$ 6,131,945	\$ 5,573,150**	
Park City	71	54	-24%	71	54	-24%	\$ 8,734,390	\$ 6,855,000	-22%
Cheney	37	11	-71%	19	11	-43%	\$ 3,873,888	\$ 1,850,700	-53%
Sedgwick Co.	167	151	-10%	167	151	-10%	\$ 39,162,420	\$ 34,055,597	-14%
Andover	143	138	-4%	143	126	-12%	\$ 26,220,662	\$ 30,183,177	+16%
Augusta	62	24	-62%	29	20	-32%	\$ 5,616,319	\$ 1,812,692	-68%
El Dorado	13	25	+93%	13	24	+85%	\$ 1,587,500	\$ 3,011,500	+90%
Rose Hill	10	17	+70%	10	17	+70%	\$ 1,502,805	\$ 2,771,861	+85%

*Does not include October '06 figures

MORTGAGES

	2005	2006	
Mortgages	2706	2591	-5%
Consideration	\$242,241,811	\$270,418,593	+12%
Deeds	2044	2325	+14%
YEAR TO DATE			
Mortgages	\$26,393	\$25,729	-5%
Consideration	\$ 2,896,345,680	\$ 2,461,446,790	-16%
Deeds	20,561	20,868	+2%

FORECLOSURES

	2006	2005	2004	2003	2002
Current Month	173	161	174	117	115
Year to date	1763	1593	1675	1493	1287

Our Offices will be closed:

Monday, January 1, 2007
 Monday, January 15, 2007
 Monday, February 19, 2007
 Monday, May 28, 2007

TREM CONTACTS

Mark Moss
 TEL 316.267.8371
 EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202
 316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	TOTAL		CONVENTIONAL		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Argent Mortgage Company, LLC	10	\$1,114,550	10	\$1,114,550						
Bank of America	266	\$21,158,183	152	\$10,523,792	109	\$10,134,395	5	\$499,996		
Bank of the West	87	\$6,083,222	57	\$2,715,944	27	\$3,104,306	3	\$262,972		
Beneficial Mortgage Co. of Ks	40	\$2,812,927	40	\$2,812,927						
Boeing Credit Union	38	\$1,635,022	32	\$946,011	6	\$689,011				
Capitol Federal Savings Bank	99	\$10,504,977	10	\$263,480	89	\$10,241,497				
Chisholm Trail State Bank	12	\$1,169,400	12	\$1,169,400						
Citifinancial, Inc.	12	\$496,053	12	\$496,053						
CitiMortgage, Inc.	14	\$1,406,900	14	\$1,406,900						
City of Wichita	38	\$361,176	38	\$361,176						
Commerce Bank	11	\$4,067,100	9	\$3,831,700	2	\$235,400				
Concord Mortgage Co.	11	\$654,116	6	\$301,800	5	\$352,316				
Countrywide Bank	51	\$2,331,360	20	\$532,594	31	\$1,798,766				
Countrywide Home Loans, Inc	155	\$16,521,908	2	\$88,000	120	\$12,769,990	27	\$2,724,404	6	\$939,514
Credit Union of America	38	\$2,069,562	28	\$759,362	10	\$1,310,200				
Emprise Bank	36	\$2,906,365	32	\$2,606,365	4	\$300,000				
Equity Bank, N.A.	66	\$7,354,912	10	\$1,272,412	41	\$4,473,066	12	\$1,134,177	3	\$475,257
Fidelity Bank	83	\$9,022,185	38	\$4,537,085	23	\$2,527,583	17	\$1,513,305	5	\$444,212
Fieldstone Mortgage Company	11	\$1,343,346	11	\$1,343,346						
First Choice Fed.Cr.Un.	14	\$394,600	14	\$394,600						
First Franklin Financial Corp.	26	\$2,590,502	3	\$85,360	23	\$2,505,142				
First Horizon Home Loan Corp	115	\$11,414,124	1	\$11,900	95	\$9,459,985	19	\$1,942,239		
First Magnus Financial Corp.	16	\$1,338,367	1	\$165,000	14	\$1,128,522	1	\$44,845		
Garden Plain State Bank	13	\$1,652,215	10	\$1,320,800	3	\$331,415				
GMAC Mortgage Corp	12	\$707,226	3	\$100,200	9	\$607,026				
Homecomings Fin. Network Inc	48	\$4,071,712	13	\$298,708	35	\$3,773,004				
Individuals as lender	24	\$970,182	22	\$954,332	2	\$15,850				
Intervale Mortgage Corp	16	\$1,584,775	16	\$1,584,775						
INTRUST Bank-Wichita	102	\$9,086,891	87	\$6,724,029	15	\$2,362,862				
KANZA Bank	47	\$5,262,810	31	\$3,442,560	16	\$1,820,250				
Legacy Bank	40	\$5,055,230	30	\$3,294,363	7	\$1,415,200	3	\$345,667		
Lehman Brothers Bank, FSB	16	\$2,588,980	6	\$1,739,880	10	\$849,100				
Mortgage Centre, L.C.	13	\$1,949,356	9	\$1,427,931	3	\$251,425	1	\$270,000		
OwnIt Mortgage Solutions, Inc.	19	\$1,318,000	3	\$62,700	16	\$1,255,300				
Prairie State Bank	14	\$2,228,279	12	\$1,711,479	2	\$516,800				
Priority Mortgage Corp.	10	\$969,462	5	\$367,500	5	\$601,962				
Quicken Loans, Inc.	14	\$1,653,375	14	\$1,653,375						
Rose Hill State Bank	13	\$582,785	10	\$332,535	3	\$250,250				
Security Savings Bank	24	\$1,659,466	8	\$300,500	12	\$851,850	2	\$197,857	2	\$309,259
Suntrust Mortgage, Inc.	20	\$2,489,281	2	\$127,000	13	\$1,735,482	4	\$473,574	1	\$153,225
U.S. Bank N.A. ND	14	\$1,140,875	6	\$450,950	8	\$689,925				
USAA Federal Savings Bank	27	\$2,180,418	17	\$647,674	10	\$1,532,744				
Verus Bank, NA	12	\$1,190,307	3	\$357,000	6	\$517,207	2	\$161,854	1	\$154,246
Wells Fargo Bank, N.A.	140	\$14,478,409	38	\$3,131,903	87	\$9,658,616	15	\$1,687,890		
Wells Fargo Financial Bank	19	\$307,000	19	\$307,000						
Wells Fargo Financial Kansas	14	\$1,415,621	14	\$1,415,621						
Western Credit, Inc.	21	\$836,196	21	\$836,196						
Wichita Federal Credit Union	13	\$473,100	9	\$194,400	4	\$278,700				
Wilmington National Finance, Inc.	12	\$953,175	12	\$953,175						
212 Lenders with less than 10 each	556	\$104,678,636	254	\$75,474,557	281	\$27,142,380	19	\$1,809,525	2	\$252,174
TOTAL	2,522	\$280,234,619	1,115	\$136,402,948	1,244	\$126,829,776	142	\$14,004,008	21	\$2,997,887

Employee Spotlight



Nancy Tiger - Title Distribution

Nancy offices out of our Main St Office in the Title Department. Nancy is single with 4 daughters and 12 grandchildren. In her spare time, Nancy enjoys playing pool and attending Indian dances and pow-wows. It is important to Nancy to educate her grandchildren about their Indian heritage.

Office: 316.293.1669 * Fax: 316.267.8115

Email: ntiger@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager

Nancy Stolzle, REO Manager
Dept. & Closing Officer
Karen McGregor, Closer
Pam Amrine, Earnest Money
Sandra Park, Closer
Janis Biggs, Assistant
Keesha Graham, Assistant
Marilyn Armer, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300

Karrie Bailey, Manager
Kris Scott, Closer
Lonneta Madden, Closer
Lorilee Wright, Closer
Debbie Oden, Assistant
Hannah Lonergan
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667

Kristi Weibrod, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Angee Carroll, Closer
Judy Beall, Closer
Margie Dochow, Assistant
Nina Copeland, Assistant
Pam Burns

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Carrol Soerris, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Lisa Cordon, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Closer
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Bobbie Estes, Closer
Amanda Cronister, Assistant
Mary Spink, Assistant
Norma Janzen
Traci Winter, Assistant
Sheri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joemel Hoopengartner, Assistant
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Brian Deel, Restrictions/Deeds
Cheryl Kessinger, Examiner
Heather Kamphaus, Title Searches
James Leftwich, Examiner
Jan McGrath, Examiner
Jeanne Ball, Title Searches
Judy Argyle, Policy Department
Karen Frye, Examiner
Kathy Harter, Date Downs
Kim Greider, Examiner
Nancy Tiger, Title Distribution
Sondra Green, Customer Service
Stephanie Liby, Policy Desk
Teri Rodiek, Recording Desk
Tonya Ridpath, Recording Desk

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Bo James, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Matrice Reddick, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Man-
ager
David Wood, Office Counsel
Donna Ostreng, Accounts
Payable
Marty Armbruster, Switch-
board
Virginia Black, Accounts
Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgren, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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