

MAY 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - MAY

| | SINGLE FAMILY | | | 2-3-4 FAMILY | | | MULTI FAMILY | | | CONSIDERATION | | |
|---------------|---------------|------|-------|--------------|------|------|--------------|------|----|---------------|--------------|-------|
| | 2006 | 2007 | | 2006 | 2007 | | 2006 | 2007 | | 2006 | 2007 | |
| Wichita | 143 | 159 | +12 | 16 | 4 | -75% | -- | -- | -- | \$15,862,830 | \$16,384,939 | +4% |
| Derby | 12 | 14 | +17 | -- | -- | -- | -- | -- | -- | \$ 2,029,075 | \$ 2,658,118 | +32% |
| Colwich | 2 | 1 | -50% | -- | -- | -- | -- | -- | -- | \$ 211,725 | \$ 120,000 | -44% |
| Haysville | 7 | 6 | -15% | -- | -- | -- | -- | -- | -- | \$ 916,450 | \$ 514,200 | -44% |
| Mulvane | 3 | 0 | -300% | -- | -- | -- | -- | -- | -- | \$ 405,000 | 0 | -100% |
| Valley Center | 5 | 8 | +60% | -- | -- | -- | -- | -- | -- | \$ 629,000 | \$ 1,182,815 | +89% |
| Maize | 7 | 5 | -29% | -- | -- | -- | -- | -- | -- | \$ 900,000 | \$ 709,900 | -22% |
| Park City | 8 | 9 | +13% | -- | -- | -- | -- | -- | -- | \$ 825,000 | \$ 1,075,394 | +31% |
| Cheney | 0 | 0 | -- | -- | -- | -- | -- | -- | -- | 0 | 0 | -- |
| Sedgwick Co. | 15 | 8 | -47% | -- | -- | -- | -- | -- | -- | \$ 3,741,795 | \$ 2,137,489 | -43% |
| Andover | 11 | 18 | +64% | -- | -- | -- | -- | -- | -- | \$ 2,036,567 | \$ 3,840,540 | +89% |
| Augusta | 2 | 2 | -- | -- | -- | -- | -- | -- | -- | \$ 142,982 | \$ 139,977 | -3% |
| El Dorado | 3 | 3 | -- | -- | -- | -- | -- | -- | -- | \$ 295,000 | \$ 290,000 | -2% |
| Rose Hill | 2 | 2 | -- | -- | -- | -- | -- | -- | -- | \$ 380,000 | \$ 395,000 | +4% |

BUILDING PERMITS - YEAR-TO-DATE

| | UNITS | | | PERMITS | | | CONSIDERATION | | |
|---------------|-------|------|------|---------|------|------|---------------|--------------|-------|
| | 2006 | 2007 | | 2006 | 2007 | | 2006 | 2007 | |
| Wichita | 738 | 716 | -3% | 706 | 662 | -7% | \$72,953,882 | \$70,469,340 | -4% |
| Derby | 261 | 68 | -74% | 85 | 68 | -20% | \$18,076,020 | \$ 8,997,823 | -51% |
| Colwich | 5 | 2 | -60% | 5 | 2 | -60% | \$ 547,425 | \$ 228,850 | -59% |
| Haysville | 29 | 28 | -4% | 29 | 28 | -4% | \$ 3,892,825 | \$ 2,886,700 | -26% |
| Mulvane | 30 | 4 | -87% | 30 | 4 | -87% | \$ 2,996,000 | \$ 790,000 | -74% |
| Valley Center | 15 | 28 | +87% | 15 | 28 | +87% | \$ 2,021,630 | \$ 4,153,365 | +106% |
| Maize | 17 | 27 | +59% | 17 | 20 | +18% | \$ 2,339,000 | \$ 4,673,950 | +100% |
| Park City | 32 | 39 | +22% | 32 | 39 | +22% | \$ 4,018,000 | \$ 5,504,594 | +37% |
| Cheney | 5 | 3 | -40% | 5 | 2 | -60% | \$ 744,000 | \$ 380,000 | -49% |
| Sedgwick Co. | 78 | 50 | -36% | 78 | 50 | -36% | \$17,410,248 | \$11,751,719 | -33% |
| Andover | 62 | 76 | +23% | 50 | 75 | +50% | \$11,831,014 | \$17,465,148 | +48% |
| Augusta | 11 | 12 | +10% | 11 | 10 | -10% | \$ 862,045 | \$ 925,731 | +8% |
| El Dorado | 15 | 14 | -7% | 15 | 14 | -7% | \$ 1,899,500 | \$ 2,554,485 | +35% |
| Rose Hill | 13 | 16 | +24% | 13 | 16 | +24% | \$ 1,988,336 | \$ 2,677,169 | +35% |

MORTGAGES

| | 2006 | 2007 | |
|---------------|-----------------|-----------------|------|
| Mortgages | 2,725 | 2,704 | -1% |
| Consideration | \$275,747,602 | \$292,312,571 | +7% |
| Deeds | 2,194 | 2,326 | +7% |
| YEAR TO DATE | | | |
| Mortgages | 12,007 | 11,233 | -7% |
| Consideration | \$1,151,873,911 | \$1,388,209,494 | +21% |
| Deeds | 9,761 | 9,808 | +1% |

FORECLOSURES

| | 2007 | 2006 | 2005 | 2004 | 2003 |
|---------------|------|------|------|------|------|
| Current Month | 145 | 177 | 114 | 117 | 106 |
| Year to date | 783 | 954 | 722 | 781 | 681 |

Our Offices will be closed:
 Wednesday, July 4, 2007
 Monday, September 3, 2007
 Thursday, November 22, 2007
 Friday, November 23rd, 2007

TREM CONTACTS

Mark Moss
 TEL 316.267.8371
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First American Title

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 316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

| Lender | Total | | Conventional | | FHLMC | | FHA | | VA | |
|--------------------------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|------------|---------------------|-----------|--------------------|
| | No. | Amount | No. | Amount | No. | Amount | No. | Amount | No. | Amount |
| Aegis Wholesale Corporation | 10 | \$1,339,708 | | | 10 | \$1,339,708 | | | | |
| Andover State Bank | 11 | \$901,010 | 9 | \$776,100 | 2 | \$124,910 | | | | |
| Bank of America | 240 | \$18,704,506 | 94 | \$5,634,334 | 138 | \$12,287,442 | 8 | \$782,730 | | |
| Bank of the West | 99 | \$7,036,705 | 59 | \$2,090,802 | 32 | \$4,106,434 | 8 | \$839,469 | | |
| Beneficial Kansas, Inc. | 24 | \$2,346,618 | 24 | \$2,346,618 | | | | | | |
| Boeing Credit Union | 37 | \$2,758,863 | 23 | \$636,386 | 14 | \$2,122,477 | | | | |
| Capitol Federal Savings Bank | 162 | \$20,369,077 | 12 | \$438,400 | 150 | \$19,930,677 | | | | |
| Central National Bank | 12 | \$2,536,250 | 11 | \$2,425,050 | 1 | \$111,200 | | | | |
| Cessna Employees Credit Union | 11 | \$528,347 | 1 | \$60,000 | 10 | \$468,347 | | | | |
| Chisholm Trail State Bank | 16 | \$1,918,300 | 16 | \$1,918,300 | | | | | | |
| Citicorp Trust Bank, FSB | 14 | \$1,112,965 | 4 | \$152,910 | 10 | \$960,055 | | | | |
| Citifinancial, Inc. | 14 | \$569,056 | 14 | \$569,056 | | | | | | |
| CitiMortgage, Inc. | 45 | \$4,637,042 | | | 41 | \$4,271,697 | 4 | \$365,345 | | |
| City of Wichita | 29 | \$377,203 | 29 | \$377,203 | | | | | | |
| Commerce Bank | 13 | \$6,188,183 | 10 | \$5,803,050 | 3 | \$385,133 | | | | |
| Countrywide Bank | 38 | \$2,856,196 | 6 | \$173,480 | 32 | \$2,682,716 | | | | |
| Countrywide Home Loans, Inc | 178 | \$19,934,829 | 10 | \$529,696 | 122 | \$14,857,323 | 38 | \$3,699,697 | 8 | \$848,113 |
| Credit Union of America | 49 | \$3,049,731 | 35 | \$1,263,331 | 14 | \$1,786,400 | | | | |
| Emprise Bank | 81 | \$9,300,530 | 66 | \$8,100,120 | 15 | \$1,200,410 | | | | |
| Equity Bank, N.A. | 96 | \$11,144,375 | 8 | \$1,213,600 | 75 | \$8,748,540 | 9 | \$787,987 | 4 | \$394,248 |
| Executive Mortgage Group Inc | 15 | \$1,731,752 | 1 | \$17,000 | 9 | \$1,137,480 | 4 | \$463,477 | 1 | \$113,795 |
| Fidelity Bank | 80 | \$9,569,270 | 32 | \$4,529,496 | 25 | \$2,551,250 | 20 | \$2,061,934 | 3 | \$426,590 |
| First Equity Mortgage Services, Inc. | 23 | \$2,551,711 | | | 18 | \$1,980,557 | 5 | \$571,154 | | |
| First Franklin Financial Corp. | 18 | \$1,486,815 | 3 | \$92,000 | 15 | \$1,394,815 | | | | |
| First Horizon Home Loan Corp | 125 | \$11,604,097 | | | 99 | \$8,713,064 | 26 | \$2,891,033 | | |
| First Magnus Financial Corp. | 18 | \$1,764,668 | | | 16 | \$1,475,190 | 2 | \$289,478 | | |
| First National Bank of Anthony | 13 | \$2,083,300 | 13 | \$2,083,300 | | | | | | |
| Garden Plain State Bank | 16 | \$1,353,060 | 15 | \$1,322,551 | 1 | \$30,509 | | | | |
| GMAC Mortgage Corp | 15 | \$700,300 | 2 | \$42,500 | 13 | \$657,800 | | | | |
| Homecomings Fin. Network Inc | 14 | \$1,207,459 | 2 | \$81,300 | 12 | \$1,126,159 | | | | |
| Individuals as lender | 13 | \$1,688,234 | 12 | \$1,593,823 | 1 | \$94,411 | | | | |
| INTRUST Bank-Wichita | 129 | \$13,672,101 | 100 | \$10,121,790 | 29 | \$3,550,311 | | | | |
| JP Morgan Chase Bank | 13 | \$1,189,016 | 6 | \$404,371 | 7 | \$784,645 | | | | |
| KANZA Bank | 47 | \$4,826,918 | 38 | \$3,642,170 | 9 | \$1,184,748 | | | | |
| Legacy Bank | 46 | \$5,840,917 | 31 | \$4,290,729 | 13 | \$1,272,971 | 1 | \$87,310 | 1 | \$189,907 |
| Mid American Credit Union | 17 | \$722,937 | 8 | \$136,522 | 9 | \$586,415 | | | | |
| Mortgage Centre, L.C. | 21 | \$2,023,391 | | | 20 | \$1,903,876 | | | 1 | \$119,515 |
| National City Mortgage Co. | 10 | \$1,386,145 | | | 9 | \$1,289,720 | 1 | \$96,425 | | |
| Quicken Loans, Inc. | 17 | \$2,322,250 | | | 17 | \$2,322,250 | | | | |
| Rose Hill State Bank | 22 | \$2,921,240 | 19 | \$2,559,740 | 3 | \$361,500 | | | | |
| Security Savings Bank | 34 | \$3,801,892 | 8 | \$614,200 | 24 | \$2,900,555 | 2 | \$287,137 | | |
| Sunflower Bank | 14 | \$2,270,774 | 7 | \$1,247,974 | 7 | \$1,022,800 | | | | |
| Suntrust Mortgage, Inc. | 19 | \$2,059,431 | 3 | \$202,936 | 14 | \$1,644,757 | 2 | \$211,738 | | |
| TECU Credit Union | 10 | \$484,070 | 8 | \$327,820 | 2 | \$156,250 | | | | |
| Top Mortgage Corporation | 10 | \$957,200 | | | 10 | \$957,200 | | | | |
| U.S. Bank N.A. ND | 14 | \$1,755,853 | 3 | \$112,353 | 11 | \$1,643,500 | | | | |
| USAA Federal Savings Bank | 19 | \$1,593,672 | 8 | \$242,712 | 11 | \$1,350,960 | | | | |
| Verus Bank, NA | 23 | \$1,930,911 | 12 | \$966,100 | 8 | \$684,930 | 2 | \$203,831 | 1 | \$76,050 |
| Washington Mutual Bank | 12 | \$1,665,662 | 3 | \$249,000 | 9 | \$1,416,662 | | | | |
| Wells Fargo Bank, N.A. | 105 | \$11,372,855 | 26 | \$1,071,036 | 69 | \$9,211,317 | 10 | \$1,090,502 | | |
| Wells Fargo Financial Bank | 15 | \$244,500 | 15 | \$244,500 | | | | | | |
| Wells Fargo Financial Kansas | 19 | \$1,977,193 | 19 | \$1,977,193 | | | | | | |
| Western Credit, Inc. | 16 | \$616,472 | 16 | \$616,472 | | | | | | |
| Wichita Federal Credit Union | 11 | \$489,833 | 8 | \$212,600 | 3 | \$277,233 | | | | |
| 174 Lenders with less than 10 each | 442 | \$86,541,740 | 227 | \$64,999,801 | 193 | \$19,054,527 | 21 | \$2,391,391 | 1 | \$96,021 |
| TOTAL | 2,614 | \$306,017,133 | 1,076 | \$138,510,425 | 1,355 | \$148,121,831 | 163 | \$17,120,638 | 20 | \$2,264,239 |

Employee Spotlight



Margi Dochow-Escrow Assistant

Margi works at our 8442 W 13th location. She is married with 2 children, Erin & Megan. In her spare time she reads, works with youth at her church, does needlepoint and loves animals of all kinds. Margi has sky-dived! She's also lived in Texas, North Carolina, California, England, Germany and Spain.

Office: 316.721.4888 * Fax: 316.721.1980 * Email: mdochow@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager
Nancy Stolzle, REO Manager
Dept. & Closing Officer
Karen McGregor, Closer
Pam Amrine, Earnest Money
Sandra Park, Closer
Aliene Powers, Admin. Asst.
Janis Biggs, Assistant
Teresa Martinez, Assistant
Marilyn Armer, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Karrie Bailey, Manager
Kris Scott, Closer
Debbie Oden, Closer
Hannah Lonergan, Assistant
April Johnston, Assistant
Erin Shotlz, Assistant
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Judy Beall, Closer
Margie Dochow, Assistant
Nina Copeland, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Lisa Cordon, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Amanda Cronister, Assistant
Kristy Jackson, Assistant
Beverly Love-Hetzel, Assistant
Mary Spink, Assistant
Norma Janzen, Assistant
Traci Winter, Assistant
Sheri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd. Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joemel Hoopengartner, Assistant
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Heather Kamphaus, Title Searches
Jan McGrath, Examiner
Jeanne Beatty, Title Searches
Judy Argyle, Policy Department
Karen Frye, Examiner
Kathy Harter, Date Downs
Julie Green, Order Entry
Kim Greider, Examiner
Nancy Tiger, Title Distribution
Sondra Green, Customer Service
Stephanie Liby, Policy Desk
Teri Rodiek, Recording Desk
Tonya Ridpath, Recording Desk
Matrice Reddick, Title Searches

FIRST AMERICAN TITLE COMMERCIAL TITLE

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Glenn B. Edwards, Manager
Melissa Holland, Examiner
James Leftwich, Examiner
Janet Harris, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
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Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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