

MAY

|               | UNITS<br><u>SINGLE FAMILY</u> |     |       | UNITS<br><u>2-3-4 FAMILY</u> |    |       | UNITS<br><u>MULTI FAMILY</u> |    |       | <u>CONSIDERATION</u> |               |       |
|---------------|-------------------------------|-----|-------|------------------------------|----|-------|------------------------------|----|-------|----------------------|---------------|-------|
|               | 2004                          |     | 2005  | 2004                         |    | 2005  | 2004                         |    | 2005  | 2004                 |               | 2005  |
|               |                               |     |       |                              |    |       |                              |    |       |                      |               |       |
| Wichita       | 144                           | 135 | -7%   | 6                            | 20 | +234% | 0                            | 8  | +800% | \$ 14,908,034        | \$ 16,872,316 | +14%  |
| Derby         | 15                            | 12  | -20%  | 0                            | 2  | +200% | --                           | -- | --    | \$ 2,072,064         | \$ 1,972,700  | -5%   |
| Colwich       | 1                             | 1   | --    | --                           | -- | --    | --                           | -- | --    | \$ 160,000           | \$ 89,000     | -45%  |
| Haysville     | 4                             | **  | --    | --                           | -- | --    | --                           | -- | --    | \$ 394,700           | **            |       |
| Mulvane       | 5                             | 3   | -40%  | --                           | -- | --    | --                           | -- | --    | \$ 591,000           | \$ 490,000    | -18%  |
| Valley Center | 5                             | 9   | +80%  | --                           | -- | --    | --                           | -- | --    | \$ 870,254           | \$ 1,316,298  | +52%  |
| Maize         | 0                             | 1   | +100% | --                           | -- | --    | --                           | -- | --    | 0                    | \$ 120,945    | +100% |
| Park City     | 12                            | 9   | -25%  | --                           | -- | --    | --                           | -- | --    | \$ 1,436,646         | \$ 1,051,000  | -27%  |
| Cheney        | 4                             | 1   | -75%  | --                           | -- | --    | --                           | -- | --    | \$ 322,000           | \$ 148,000    | -55%  |
| Sedgwick Co.  | 22                            | 15  | -32%  | --                           | -- | --    | --                           | -- | --    | \$ 4,838,291         | \$ 3,219,705  | -34%  |
| Andover       | 19                            | 14  | -27%  | 2                            | 0  | -200% | --                           | -- | --    | \$ 3,436,650         | \$ 3,083,100  | -11%  |
| Augusta       | 6                             | 5   | -17%  | --                           | -- | --    | --                           | -- | --    | \$ 493,586           | \$ 934,098    | +90%  |
| El Dorado     | 4                             | 0   | -400% | --                           | -- | --    | --                           | -- | --    | \$ 411,000           | 0             | -100% |
| Rose Hill     | 0                             | 0   | --    | --                           | -- | --    | --                           | -- | --    | 0                    | 0             | --    |

\*\* Figures unavailable

YEAR TO DATE

|               | UNITS |      |       | PERMITS |      |       | CONSIDERATION |                |       |
|---------------|-------|------|-------|---------|------|-------|---------------|----------------|-------|
|               | 2004  | 2005 |       | 2004    | 2005 |       | 2004          | 2005           |       |
| Wichita       | 740   | 716  | -4%   | 731     | 657  | -11%  | \$ 76,077,976 | \$ 71,480,160  | -7%   |
| Derby         | 60    | 84   | +40%  | 60      | 83   | +39%  | \$ 7,141,481  | \$ 11,096,820  | +56%  |
| Colwich       | 4     | 4    | --    | 4       | 4    | --    | \$ 511,900    | \$ 407,000     | -21%  |
| Haysville     | 25    | 88** | --    | 25      | 30** | --    | \$ 3,119,200  | \$ 7,059,700** |       |
| Mulvane       | 19    | 19   | --    | 19      | 19   | --    | \$ 2,689,000  | \$ 2,926,625   | +9%   |
| Valley Center | 12    | 19   | +59%  | 12      | 19   | +59%  | \$ 2,052,234  | \$ 3,234,498   | +58%  |
| Maize         | 4     | 2    | -59%  | 4       | 2    | -59%  | \$ 439,700    | \$ 185,945     | -58%  |
| Park City     | 39    | 39   | --    | 39      | 39   | --    | \$ 4,588,346  | \$ 4,734,400   | +4%   |
| Cheney        | 5     | 30   | +500% | 5       | 12   | +140% | \$ 476,693    | \$ 2,245,661   | +372% |
| Sedgwick Co.  | 87    | 66   | -25%  | 87      | 66   | -25%  | \$ 18,293,416 | \$ 14,869,655  | -19%  |
| Andover       | 98    | 63   | -36%  | 95      | 63   | -34%  | \$ 14,356,402 | \$ 11,947,319  | -17%  |
| Augusta       | 20    | 15   | -25%  | 20      | 15   | -25%  | \$ 1,615,745  | \$ 2,197,292   | +36%  |
| El Dorado     | 8     | 5    | -38%  | 8       | 5    | -38%  | \$ 996,000    | \$ 542,500     | -46%  |
| Rose Hill     | 6     | 5    | -17%  | 6       | 5    | -17%  | \$ 1,442,708  | \$ 802,805     | -45%  |

\*\*Figures unavailable

## MORTGAGES

MAY

|               | 2004           | 2005           |      |
|---------------|----------------|----------------|------|
| Mortgages     | 3,046          | 2,686          | -12% |
| Consideration | \$ 250,982,917 | \$ 228,951,019 | -9%  |
| Deeds         | 2,052          | 2,095          | +3%  |

YEAR TO DATE

|               | 2004             | 2005             |      |
|---------------|------------------|------------------|------|
| Mortgages     | 14,293           | 11,871           | -17% |
| Consideration | \$ 1,657,102,757 | \$ 1,139,040,974 | -32% |
| Deeds         | 9,322            | 9,383            | +1%  |

**All First American Title offices will be closed:**

**Monday, July 4, 2005**

**Monday, September 5, 2005**



**MORTGAGE REPORT**

| Lender                             | Total        |                      | Conventional |                      | FHLMC        |                      | FHA        |                     | VA        |                    |
|------------------------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|------------|---------------------|-----------|--------------------|
|                                    | No.          | Amount               | No.          | Amount               | No.          | Amount               | No.        | Amount              | No.       | Amount             |
| Accredited Home Lenders, Inc       | 12           | \$941,241            |              |                      | 12           | \$941,241            |            |                     |           |                    |
| American General Finance           | 10           | \$169,822            | 10           | \$169,822            |              |                      |            |                     |           |                    |
| American Home Mortgage             | 45           | \$3,840,094          | 5            | \$269,612            | 33           | \$3,018,444          | 7          | \$552,038           |           |                    |
| Ameriquest Mortgage Company        | 13           | \$1,272,470          |              |                      | 13           | \$1,272,470          |            |                     |           |                    |
| Argent Mortgage Company, LLC       | 11           | \$792,472            |              |                      | 11           | \$792,472            |            |                     |           |                    |
| Bank of America                    | 170          | \$13,130,087         | 92           | \$4,635,650          | 76           | \$8,265,929          | 2          | \$228,508           |           |                    |
| Beneficial Mortgage Co. of Ks      | 17           | \$1,297,408          | 17           | \$1,297,408          |              |                      |            |                     |           |                    |
| Boeing Credit Union                | 41           | \$1,737,619          | 11           | \$316,700            | 30           | \$1,420,919          |            |                     |           |                    |
| Capitol Federal Savings Bank       | 98           | \$7,509,192          | 21           | \$632,280            | 77           | \$6,876,912          |            |                     |           |                    |
| Catholic Family Fed. Cr. Union     | 10           | \$468,206            | 5            | \$151,649            | 5            | \$316,557            |            |                     |           |                    |
| Chisholm Trail State Bank          | 17           | \$1,832,700          | 17           | \$1,832,700          |              |                      |            |                     |           |                    |
| Citibank Federal Savings Bank      | 12           | \$576,364            | 12           | \$576,364            |              |                      |            |                     |           |                    |
| Citifinancial, Inc.                | 14           | \$413,436            | 14           | \$413,436            |              |                      |            |                     |           |                    |
| CitiMortgage, Inc.                 | 14           | \$1,188,886          |              |                      | 14           | \$1,188,886          |            |                     |           |                    |
| Commerce Bank                      | 17           | \$1,869,933          | 12           | \$1,057,871          | 4            | \$674,225            | 1          | \$137,837           |           |                    |
| Commercial Federal Bank            | 175          | \$12,726,613         | 131          | \$7,902,012          | 36           | \$4,076,042          | 8          | \$748,559           |           |                    |
| Conway Bank                        | 13           | \$1,926,158          | 13           | \$1,926,158          |              |                      |            |                     |           |                    |
| Countrywide Bank                   | 16           | \$572,742            | 14           | \$487,581            | 2            | \$85,161             |            |                     |           |                    |
| Countrywide Home Loans, Inc        | 85           | \$7,373,285          | 14           | \$510,280            | 58           | \$5,878,826          | 12         | \$878,965           | 1         | \$105,214          |
| Credit Union of America            | 67           | \$2,406,880          | 56           | \$1,413,330          | 11           | \$993,550            |            |                     |           |                    |
| Emprise Bank                       | 36           | \$4,805,626          | 36           | \$4,805,626          |              |                      |            |                     |           |                    |
| Fidelity Bank                      | 87           | \$6,417,405          | 38           | \$2,567,061          | 26           | \$1,956,888          | 18         | \$1,420,254         | 5         | \$473,202          |
| Fieldstone Mortgage Company        | 13           | \$923,300            |              |                      | 13           | \$923,300            |            |                     |           |                    |
| First Choice Fed.Cr.Un.            | 13           | \$837,680            |              |                      | 12           | \$817,680            | 1          | \$20,000            |           |                    |
| First Franklin Financial Corp.     | 10           | \$729,450            | 2            | \$54,800             | 8            | \$674,850            |            |                     |           |                    |
| First Horizon Home Loan Corp       | 174          | \$12,786,161         | 3            | \$124,375            | 153          | \$11,105,362         | 18         | \$1,556,424         |           |                    |
| First National Bank of Anthony     | 11           | \$1,428,225          | 11           | \$1,428,225          |              |                      |            |                     |           |                    |
| First Natl Bank of Southern Ks.    | 18           | \$2,313,005          | 11           | \$1,747,850          | 7            | \$565,155            |            |                     |           |                    |
| GMAC Mortgage Corp                 | 16           | \$1,105,700          | 5            | \$210,200            | 11           | \$895,500            |            |                     |           |                    |
| Home Bank & Trust Co.              | 11           | \$1,535,365          | 11           | \$1,535,365          |              |                      |            |                     |           |                    |
| Homecomings Fin. Network Inc       | 18           | \$1,440,937          | 2            | \$66,715             | 16           | \$1,374,222          |            |                     |           |                    |
| Individuals as lender              | 27           | \$2,345,242          | 25           | \$2,302,042          | 2            | \$43,200             |            |                     |           |                    |
| Intervate Mortgage Corp            | 21           | \$1,568,360          | 1            | \$52,800             | 20           | \$1,515,560          |            |                     |           |                    |
| INTRUST Bank-Wichita               | 116          | \$14,916,160         | 96           | \$12,736,503         | 20           | \$2,179,657          |            |                     |           |                    |
| JP Morgan Chase Bank               | 16           | \$1,999,825          | 9            | \$558,084            | 7            | \$1,441,741          |            |                     |           |                    |
| KANZA Bank                         | 14           | \$1,054,100          | 8            | \$553,400            | 6            | \$500,700            |            |                     |           |                    |
| Legacy Bank                        | 41           | \$3,839,902          | 31           | \$2,924,112          | 10           | \$915,790            |            |                     |           |                    |
| M & I Bank, FSB                    | 14           | \$1,034,494          |              |                      | 14           | \$1,034,494          |            |                     |           |                    |
| Meritage Mortgage Corp             | 22           | \$1,189,170          |              |                      | 22           | \$1,189,170          |            |                     |           |                    |
| Michigan Fidelity Acceptance Corp. | 32           | \$1,998,644          |              |                      | 32           | \$1,998,644          |            |                     |           |                    |
| MILA, Inc.                         | 10           | \$448,850            | 1            | \$15,270             | 9            | \$433,580            |            |                     |           |                    |
| Mortgage Centre, L.C.              | 90           | \$10,832,439         |              |                      | 66           | \$8,237,988          | 17         | \$1,400,498         | 7         | \$1,193,953        |
| Prairie State Bank                 | 42           | \$8,029,849          | 33           | \$7,231,518          | 7            | \$548,450            | 1          | \$84,194            | 1         | \$165,687          |
| Rose Hill State Bank               | 14           | \$1,362,000          | 13           | \$1,314,000          | 1            | \$48,000             |            |                     |           |                    |
| Security Savings Bank              | 29           | \$2,702,600          | 5            | \$640,450            | 18           | \$1,610,700          | 5          | \$321,209           | 1         | \$130,241          |
| Sunflower Bank                     | 12           | \$1,289,895          | 10           | \$1,174,140          | 2            | \$115,755            |            |                     |           |                    |
| TECU Credit Union                  | 23           | \$1,428,818          | 21           | \$1,261,618          | 2            | \$167,200            |            |                     |           |                    |
| U.S. Bank N.A. ND                  | 10           | \$1,048,970          | 3            | \$111,900            | 7            | \$937,070            |            |                     |           |                    |
| USAA Federal Savings Bank          | 20           | \$1,603,953          | 9            | \$304,045            | 11           | \$1,299,908          |            |                     |           |                    |
| Valley State Bank                  | 10           | \$692,400            | 10           | \$692,400            |              |                      |            |                     |           |                    |
| Verus Bank, NA                     | 15           | \$1,222,595          | 14           | \$1,075,400          | 1            | \$147,195            |            |                     |           |                    |
| Wells Fargo Bank, N.A.             | 122          | \$11,688,034         | 40           | \$1,892,630          | 77           | \$9,313,979          | 5          | \$481,425           |           |                    |
| Wells Fargo Financial Kansas       | 22           | \$2,674,579          | 22           | \$2,674,579          |              |                      |            |                     |           |                    |
| Wilmington National Finance, Inc.  | 15           | \$1,729,540          |              |                      | 15           | \$1,729,540          |            |                     |           |                    |
| 183 Lenders with less than 10 each | 476          | \$60,718,790         | 204          | \$35,112,046         | 240          | \$22,689,136         | 26         | \$2,362,847         | 6         | \$554,761          |
| <b>TOTAL</b>                       | <b>2,477</b> | <b>\$233,787,671</b> | <b>1,118</b> | <b>\$108,759,807</b> | <b>1,217</b> | <b>\$112,212,048</b> | <b>121</b> | <b>\$10,192,758</b> | <b>21</b> | <b>\$2,623,058</b> |

**FORECLOSURES**

|               | 2005 | 2004 | 2003 | 2002 | 2001 |
|---------------|------|------|------|------|------|
| Current Month | 114  | 117  | 106  | 115  | 86   |
| Year to date  | 722  | 781  | 681  | 656  | 456  |



**MAIN: 434 N. Main.....267-8371**  
**Wichita Service Center Manager/ Vice President - Craig Burns**  
**Sedgwick County Manager/Vice President – David Armagost**

**TITLE INSURANCE PRODUCTION**

**TITLE INSURANCE, COMMITMENTS IN PROCESS**

|   |  |  |                     |                  |
|---|--|--|---------------------|------------------|
| <b>Commercial - Glenn Edwards, Manager</b>                              |  | <b>Residential - Robert Brown, Manager</b> |                     |                  |
| Melissa Williams  | Greg Dale                                  | Karen Frye                                 | Nancy Newton        | Nancy Tiger      |
| Scott Brown   |  | Cheryl Kessinger                           | Jan McGrath         | Connie Modellmog |
| Matrice Reddick, Assistant  |  | Norma Janzen                               | Kim Greider         | Danielle Bass    |
| <b>Office Counsel</b>   | <b>Customer Service-Restrictions/Deeds</b> | <b>Bookkeeping - Accounts Receivable</b>   |                     |                  |
| Dave Wood   | Sondra Green                               | Donna Ostreng                              | Virginia Black      |                  |
| <b>Abstracts, Certificates of Title, Ownership Lists, Title Reports</b> |  |  |                     |                  |
| Janet Harris  | Heather Kamphaus                           |  |                     |                  |
| <b>Policies</b>   | <b>Recordings</b>                          | <b>Date Down - Title Insurance</b>         | <b>Title Orders</b> |                  |
| Judy Argyle   | Tonya Ridpath                              | Annie Dietz                                | Donna Wassall       |                  |
| Stephanie Liby  | Erika Riggle                               |  |                     |                  |

**Marketing**  
Linda Lea Voss, Director of Marketing, TREM Report, Agency Representative  
Mike Brown, Lender Representative  
Chris Ketzner, Real Estate Agent Representative  
Sharon Wieters, Developer-Builder Escrow Manager

**REAL ESTATE CLOSINGS**

**Make one call to “Coordinate Your Closing” – 316-462-1900**

|  |                                  |
|--|----------------------------------|
| <b>Escrow Manager - Jennifer Weast</b>                       |                                  |
| <b>BROADWAY: 200 N. Broadway, Suite 100.....462-1900</b>     |                                  |
| <b>Manager</b>   | <b>Earnest Money Information</b> |
| Robbi McGuffey   | Nora Leonard                     |
| <b>MAIN: 434 N. Main.....267-8371</b>                        |                                  |
| <b>Escrow Officers</b>                                       | <b>Escrow Assistants</b>         |
| Diana Bower (Commercial)                                     | Cindy Kandt                      |
| Jewel Hidalgo (Commercial)                                   |                                  |
| Angie Engels (Commercial)                                    |                                  |
| Nancy Stolze   | Sandra Park                      |
| Marsha Francis   | Janis Biggs                      |
| <b>EAST: 8621 E. 21<sup>st</sup>, Suite 150.....634-6300</b> |                                  |
| Deana Henrie   | Lonneta Madden                   |
| Trisha Powell  |                                  |
| Kris Scott   | Julie Titus                      |
| <b>EAST: 12221 E. Central.....685-0667</b>                   |                                  |
| Karrie Bailey  | Kristi Paul                      |
| <b>EAST: 6530 E. 13<sup>th</sup>.....652-1401</b>            |                                  |
| Linde Ohmes  | Ann Heise                        |
| <b>WEST: 8442 W. 13<sup>th</sup>, Suite 103.....721-4888</b> |                                  |
| Karen McGregor   | Amber Ketchum                    |
| Angee Carroll  | Colleen Christy                  |
| <b>WEST: 8558 W. 21<sup>st</sup>, Suite 400.....440-9410</b> |                                  |
| Terry Hamer  |                                  |
| <b>WEST: 7926 W. 21<sup>ST</sup>.....854-0070</b>            |                                  |
| Juline Wallweber   | Bo James                         |
| <b>WEST: 10100 W. Maple.....554-2872</b>                     |                                  |
| Mary Morris  |                                  |
| <b>WEST: 8406. W. Maple.....721-6500</b>                     |                                  |
| Tonnya Lewis   | Traci Winter                     |
| Carrol Soerries  | Sherri McAnelly                  |
| <b>DERBY: 1120 N. Rock Rd., Suite 300.....788-9093</b>       |                                  |
| Lloyd Sacket   | Joanel Hoopengartner             |
| Susie Spring   | Karen Schuckman                  |