

MAR 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - MAR

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	132	116	-13%	0	6	+600%	0	80	+100%	\$13,501,974	\$22,573,834	+68%
Derby	10	13	+30%	--	--	--	--	--	--	\$ 1,698,200	\$ 2,328,297	+38%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	9	5	-45%	--	--	--	--	--	--	\$ 984,500	\$ 784,025	-21%
Mulvane	1	1	--	--	--	--	--	--	--	\$ 220,000	\$ 78,000	-65%
Valley Center	2	1	-50%	--	--	--	--	--	--	\$ 213,800	\$ 178,000	-17%
Maize	4	3	-25%	--	--	--	--	--	--	\$ 1,127,000	\$ 1,055,000	-7%
Park City	8	7	-13%	--	--	--	--	--	--	\$ 1,190,000	\$ 942,300	-21%
Cheney	1	0	-100%	--	--	--	--	--	--	\$ 220,000	0	-100%
Sedgwick Co.	18	11	-13%	--	--	--	--	--	--	\$ 3,896,230	\$ 2,582,000	-33%
Andover	22	8	-64%	--	--	--	--	--	--	\$ 4,533,550	\$ 2,267,650	-50%
Augusta	1	4	+300%	4	0	-400%	--	--	--	\$ 353,893	\$ 320,107	-10%
El Dorado	2	3	+50%	--	--	--	--	--	--	\$ 240,000	\$ 293,000	+23%
Rose Hill	5	0	-500%	--	--	--	--	--	--	\$ 825,000	0	-100%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	379	496	+31%	337	285	-16%	\$36,871,346	\$64,457,218	+75%
Derby	42	21	-50%	42	21	-50%	\$ 4,993,255	\$ 3,676,297	-27%
Colwich	1	0	-100%	1	0	-100%	\$ 108,850	0	-100%
Haysville	22	14	-37%	22	14	-37%	\$ 2,372,500	\$ 2,212,400	-7%
Mulvane	3	4	+34%	3	4	+34%	\$ 590,000	\$ 378,000	-36%
Valley Center	8	6	-25%	8	6	-25%	\$ 1,270,800	\$ 1,109,725	-13%
Maize	16	4	-75%	9	4	-56%	\$ 3,074,600	\$ 1,405,000	-55%
Park City	23	23	--	23	23	--	\$ 3,274,200	\$ 3,162,000	-4%
Cheney	3	3	--	2	3	+50%	\$ 380,000	\$ 428,100	+13%
Sedgwick Co.	35	30	-15%	35	30	-15%	\$ 7,278,230	\$ 6,800,499	-7%
Andover	37	37	--	36	37	+3%	\$ 8,437,262	\$ 8,855,218	+5%
Augusta	6	11	+84%	4	10	+150%	\$ 431,483	\$ 1,006,521	+134%
El Dorado	10	11	+10%	10	11	+10%	\$ 2,082,000	\$ 1,938,500	-7%
Rose Hill	11	4	-64%	11	4	-64%	\$ 1,727,169	\$ 700,000	-43%

MORTGAGES

	2007	2008	
Mortgages	2,328	2,191	-6%
Consideration	\$363,000,927	\$238,602,339	-35%
Deeds	2,038	1,865	-9%
YEAR TO DATE			
Mortgages	6,225	5,582	-11%
Consideration	\$832,382,971	\$642,700,980	-23%
Deeds	5,421	4,882	-10%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	165	176	218	151	199
Year to date	576	494	619	486	516

Our Offices will be closed:
Monday, February 18, 2008
Monday, May 26, 2008
Friday, July 4, 2008

TREM CONTACT

Mark Moss

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First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

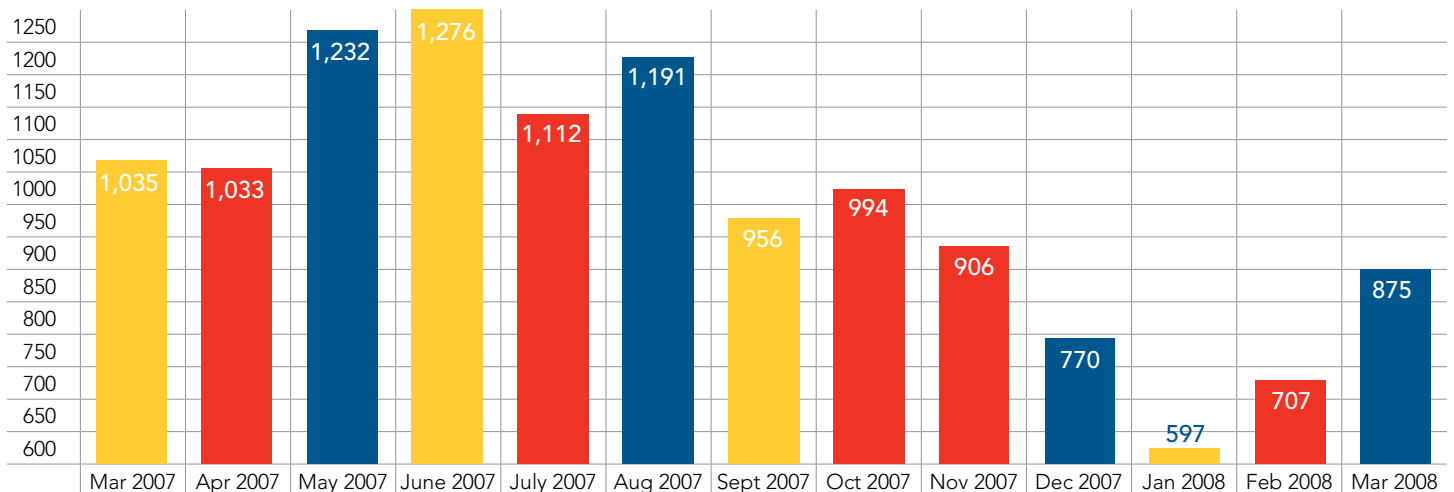
Lender	No.	Total Amount	Conventional	FHA	VA	Other
AMERICAN GENERAL FIN	11	\$338,879	11	0	0	0
BANK OF AMERICA	149	\$13,587,060	140	7	2	0
BANK OF THE WEST	92	\$8,839,664	85	6	0	1
BENEFICIAL KS	10	\$716,090	10	0	0	0
BOEING WICHITA CU	22	\$2,188,995	19	0	0	3
CAPITOL FSB	121	\$14,683,476	121	0	0	0
CITICORP TR BK FSB	13	\$1,139,170	13	0	0	0
CITIFINANCIAL	19	\$776,796	19	0	0	0
CITIMORTGAGE	15	\$2,563,225	13	2	0	0
COMMERCE BK	10	\$1,794,680	8	0	0	2
COUNTRYWIDE BK	163	\$20,759,270	112	43	8	0
CREDIT UNION/AMERICA	30	\$3,401,225	30	0	0	0
EMPRISE BK	57	\$5,625,988	50	0	1	6
EQUITY BK	50	\$6,253,279	43	6	0	1
EXECUTIVE MTG	10	\$1,371,061	3	7	0	0
FIDELITY BK	77	\$6,216,866	52	25	0	0
FIRST EQUITY MTG SVCS	13	\$1,331,027	5	6	2	0
FIRST HORIZON HM LN	161	\$19,675,429	78	73	10	0
GARDEN PLAIN ST BK	15	\$2,094,481	10	0	0	5
HOME BK	13	\$1,499,643	13	0	0	0
INTRUST BK	111	\$8,440,443	109	0	0	2
JP MORGAN CHASE BK	21	\$2,676,843	19	1	1	0
KANZA BK	35	\$3,444,420	26	0	0	9
LEGACY BK	38	\$5,482,219	28	6	0	4
PRIVATE INDIVIDUAL	12	\$1,156,254	0	0	0	12
QUICKEN LNS	14	\$2,430,562	9	5	0	0
ROSE HILL BK	28	\$2,116,449	27	0	0	1
SECURITY SVGS BK	40	\$5,172,504	33	4	0	3
SUNFLOWER BK	19	\$4,094,287	19	0	0	0
SUNTRUST MTG	33	\$4,237,281	17	16	0	0
TOP MTG	15	\$2,068,187	12	3	0	0
USAA FSB	20	\$2,138,642	14	0	6	0
WELLS FARGO BK	76	\$9,856,293	63	11	2	0
WELLS FARGO FIN'L/KS	15	\$2,019,593	15	0	0	0
WESTERN CR	16	\$890,778	16	0	0	0
WICHITA FCU	16	\$962,600	16	0	0	0
145 Lenders with less than 10 each	410	\$57,175,046	300	74	6	30
GRAND TOTAL	1,970	\$229,218,705	1,558	295	38	79



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of Residential Sales - 12 Month Trend



Employee Spotlight



Glenn Edwards - Kansas Title Production Manager at 434 N Main

Glenn Edwards is truly a seasoned professional in the title industry. He remembers the days of abstracting and was a title examiner for most of his career. When asked what Glenn's favorite part of his job is, he quickly says, 'I enjoy the customers!' He also likes the fact that every deal is different. During Glenn's spare time, he enjoys refinishing furniture, crossword puzzles, reading History and Science Fiction, and collecting 'old' books. Glenn is an avid fan of WSU athletics; specifically Shocker basketball and baseball. Glenn and his wife have 1 adult daughter.

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First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

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Wichita, KS 67202
(316) 267-8371
Cindy Kandt, Assistant
Debbie Oden, Assistant
Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer

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Jennifer Weast, Closing Dept. Manager
Nancy Stolzle, REO Manager
Aliene Powers, Admin. Asst.
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Pam Amrine, Assistant
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Lonergan, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
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Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
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Lonneta Madden, Manager
Pam Burns, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
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Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
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Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

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Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Kristy Jackson, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

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Lloyd Sacket, Manager
Julie Titus, Assistant

TITLE SERVICES

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Wichita, KS 67202
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JoAnn Childers, Examiner
Karen Frye, Examiner
Kathy Harter, Examiner
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Heather Kamphaus, Res. Title Officer
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Jeanne Beatty, Ownership Lists
Amber Lynch, Order Entry
Julie Green, Distribution
Sondra Green, Customer Service
Donald Bass, Recording Clerk
Teri Rodiek, Recording Desk
Judy Argyle, Policy Manager
Cathy Minkler, Policy Production
Stephanie Liby, Policy Production

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Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

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Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

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434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

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Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

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(316) 648-9908



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