

MAR 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - MARCH

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	143	132	-8%	20	0	-100%	--	--	--	\$16,286,033	\$13,501,974	-18%
Derby	16	10	-38%	--	--	--	192	0	-100%	\$8,651,347	\$1,698,200	-81%
Colwich	0	0	--	--	--	--	--	--	--	--	--	--
Haysville	9	9	--	--	--	--	--	--	--	\$1,237,075	\$984,500	-21%
Mulvane	2	1	-50%	--	--	--	--	--	--	\$250,000	\$220,000	-12%
Valley Center	0	2	+200%	--	--	--	--	--	--	0	\$213,800	+100%
Maize	0	4	+400%	--	--	--	--	--	--	0	\$1,127,000	+100%
Park City	6	8	+34%	--	--	--	--	--	--	\$710,000	\$1,190,000	+68%
Cheney	0	1	+100%	--	--	--	--	--	--	--	\$220,000	+100%
Sedgwick Co.	14	18	+29%	--	--	--	--	--	--	\$3,262,420	\$3,896,230	+20%
Andover	14	22	+58%	--	--	--	--	--	--	\$3,006,250	\$4,533,550	+51%
Augusta	0	1	+100%	0	4	+400%	--	--	--	0	\$353,893	+100%
El Dorado	5	2	-60%	--	--	--	--	--	--	\$864,000	\$240,000	-73%
Rose Hill	4	5	+25%	--	--	--	--	--	--	\$475,000	\$825,000	+74%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	462	379	-18%	446	337	-25%	\$46,066,106	\$36,871,346	-20%
Derby	241	42	-83%	65	42	-36%	\$14,171,200	\$4,993,255	-65%
Colwich	3	1	-67%	3	1	-67%	\$335,700	\$108,850	-68%
Haysville	19	22	+16%	19	22	+16%	\$2,593,375	\$2,372,500	-9%
Mulvane	20	3	-85%	12	3	-75%	\$1,756,000	\$590,000	-67%
Valley Center	5	8	+60%	5	8	+60%	\$643,880	\$1,270,800	+98%
Maize	2	16	+700%	2	9	+350%	\$224,000	\$3,074,600	+1273%
Park City	18	23	+28%	18	23	+28%	\$2,249,000	\$3,274,200	+46%
Cheney	4	3	-25%	4	2	-25%	\$579,000	\$380,000	-35%
Sedgwick Co.	46	35	-24%	46	35	-24%	\$9,446,257	\$7,278,230	-23%
Andover	41	37	-10%	39	36	-8%	\$7,603,992	\$8,437,262	+11%
Augusta	6	6	--	6	4	-34%	\$547,279	\$431,483	-22%
El Dorado	9	10	+12%	9	10	+12%	\$1,232,000	\$2,082,000	+69%
Rose Hill	8	11	+38%	8	11	+38%	\$1,214,336	\$1,727,169	+43%

MORTGAGES

	2006	2007	
Mortgages	2,654	2,328	-13%
Consideration	\$242,087,634	\$363,000,927	+50%
Deeds	2,218	2,038	-9%
YEAR TO DATE			
Mortgages	7,004	6,225	-12%
Consideration	\$662,476,096	\$832,382,971	+26%
Deeds	5,735	5,421	-6%

FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	176	218	151	199	141
Year to date	494	619	486	516	471

Our Offices will be closed:
 Wednesday, July 4, 2007
 Monday, September 3, 2007
 Thursday, November 22, 2007
 Friday, November 23rd, 2007

TREM CONTACTS

Mark Moss
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First American Title

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 316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Bank of America	188	\$15,244,388	68	\$4,864,370	113	\$9,478,576	7	\$901,442		
Bank of the West	86	\$6,572,685	53	\$2,404,832	27	\$3,642,473	6	\$525,380		
Beneficial Kansas, Inc.	18	\$1,066,387	18	\$1,066,387						
Boeing Credit Union	38	\$2,363,142	23	\$720,899	15	\$1,642,243				
Capitol Federal Savings Bank	100	\$12,438,283	14	\$597,100	86	\$11,841,183				
Central Star Credit Union	11	\$283,520			11	\$283,520				
Cessna Employees Credit Union	13	\$579,831	3	\$70,790	10	\$509,041				
Chisholm Trail State Bank	12	\$1,436,500	12	\$1,436,500						
Citibank Federal Savings Bank	11	\$624,500	11	\$624,500						
Citifinancial, Inc.	18	\$727,147	18	\$727,147						
CitiMortgage, Inc.	30	\$3,507,101			30	\$3,507,101				
City of Wichita	13	\$217,695	13	\$217,695						
Commerce Bank	13	\$1,361,355	8	\$687,800	5	\$673,555				
Concord Mortgage Co.	13	\$1,011,501			6	\$425,980	7	\$585,521		
Countrywide Bank	26	\$1,487,727	8	\$218,019	18	\$1,269,708				
Countrywide Home Loans, Inc	174	\$18,153,784	18	\$490,149	119	\$13,493,479	29	\$2,746,886	8	\$1,423,270
Credit Union of America	24	\$1,303,761	17	\$553,261	7	\$750,500				
Decision One Mortgage Co	14	\$986,670			14	\$986,670				
Emprise Bank	68	\$7,322,111	63	\$6,786,025	3	\$410,450	2	\$125,636		
Equity Bank, N.A.	90	\$13,101,416	19	\$4,897,989	61	\$7,084,722	6	\$568,988	4	\$549,717
Federal Home Loan Bk of Topeka	13	\$38,570	13	\$38,570						
Fidelity Bank	75	\$16,265,793	35	\$11,924,107	19	\$2,081,120	16	\$1,583,605	5	\$676,961
First Choice Fed.Cr.Un.	10	\$586,100			10	\$586,100				
First Franklin Financial Corp.	19	\$1,378,200	5	\$121,820	14	\$1,256,380				
First Horizon Home Loan Corp	115	\$11,696,197			100	\$9,865,414	15	\$1,830,783		
First Magnus Financial Corp.	13	\$1,288,086			11	\$1,026,920	2	\$261,166		
First Natl Bank of Southern Ks.	13	\$1,935,340	10	\$1,619,840	3	\$315,500				
Garden Plain State Bank	15	\$2,347,505	12	\$2,144,570	3	\$202,935				
GMAC Mortgage Corp	10	\$859,300	3	\$177,400	7	\$681,900				
Home Loan Center, Inc.	10	\$1,110,100	4	\$110,800	6	\$999,300				
Homecomings Fin. Network Inc	20	\$1,683,640	3	\$87,870	17	\$1,595,770				
Individuals as lender	12	\$1,203,921	12	\$1,203,921						
INTRUST Bank-Wichita	118	\$11,913,677	101	\$8,706,077	17	\$3,207,600				
JP Morgan Chase Bank	14	\$913,999	6	\$228,699	8	\$685,300				
KANZA Bank	40	\$4,031,360	25	\$2,045,275	15	\$1,986,085				
Legacy Bank	30	\$5,595,552	21	\$4,193,795	7	\$1,143,960	1	\$145,024	1	\$112,773
Mid American Credit Union	14	\$478,047			14	\$478,047				
Mortgage Centre, L.C.	21	\$3,155,373			19	\$2,918,700	2	\$236,673		
Mulvane State Bank	12	\$893,950	11	\$753,950	1	\$140,000				
PHH Mortgage Services Corp	13	\$1,054,627			12	\$1,003,776	1	\$50,851		
Priority Mortgage Corp.	11	\$949,224			4	\$370,380	7	\$578,844		
Rose Hill State Bank	11	\$2,005,700	9	\$1,701,700	2	\$304,000				
Secretary of HUD	14	\$2,146,804	14	\$2,146,804						
Security Savings Bank	21	\$3,367,173	8	\$2,063,275	10	\$954,900	3	\$348,998		
Suntrust Mortgage, Inc.	11	\$1,545,790	1	\$141,085	9	\$1,336,700	1	\$68,005		
USAA Federal Savings Bank	20	\$1,345,817	13	\$501,225	7	\$844,592				
Verus Bank, NA	11	\$939,227	5	\$205,000	5	\$545,250			1	\$188,977
Wells Fargo Bank, N.A.	110	\$12,395,647	32	\$1,851,994	72	\$9,883,048	6	\$660,605		
Wells Fargo Financial Bank	11	\$235,000	11	\$235,000						
Wells Fargo Financial Kansas	27	\$3,113,402	27	\$3,113,402						
168 Lenders with less than 10 each	444	\$209,627,182	212	\$184,881,775	208	\$22,165,778	20	\$2,135,645	4	\$443,984
TOTAL	2,238	\$395,889,807	959	\$256,561,417	1,125	\$122,578,656	131	\$13,354,052	23	\$3,395,682

Employee Spotlight



Scott Brown- Title Production Manager

Scott works at the Main St office as the Title Production Manager. He is married to Amy and has 2 beautiful girls, Isabella and Josephine. In his freetime Scott enjoys golf, smoking cigars and racquetball.

Office: 316.293.1622 * Fax: 316.267.8115 * Email: spbrown@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Stolzle, REO Manager
Dept. & Closing Officer
Karen McGregor, Closer
Pam Amrine, Earnest Money
Sandra Park, Closer
Aliene Powers, Admin. Asst.
Janis Biggs, Assistant
Teresa Martinez, Assistant
Marilyn Armer, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Karrie Bailey, Manager
Kris Scott, Closer
Debbie Oden, Closer
Hannah Lonergan, Assistant
April Johnston, Assistant
Erin Shotlz, Assistant
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Judy Beall, Closer
Margie Dochow, Assistant
Nina Copeland, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Lisa Cordon, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Amanda Cronister, Assistant
Kristy Jackson, Assistant
Beverly Love-Hetzel, Assistant
Mary Spink, Assistant
Norma Janzen, Assistant
Traci Winter, Assistant
Sheri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joanel Hoopengartner, Assistant
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Heather Kamphaus, Title Searches
Jan McGrath, Examiner
Jeanne Beatty, Title Searches
Judy Argyle, Policy Department
Karen Frye, Examiner
Kathy Harter, Date Downs
Julie Green, Order Entry
Kim Greider, Examiner
Nancy Tiger, Title Distribution
Sondra Green, Customer Service
Stephanie Liby, Policy Desk
Teri Rodiek, Recording Desk
Tonya Ridpath, Recording Desk
Matrice Reddick, Title Searches

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Melissa Holland, Examiner
James Leftwich, Examiner
Janet Harris, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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