

# JUNE 2007 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - JUNE

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	153	148	-4%	10	2	-80%	352	32	-91%	\$27,054,496	\$16,759,352	-39%
Derby	20	4	-80%	--	--	--	--	--	--	\$ 3,717,565	\$ 529,000	-86%
Colwich	0	0	--	--	--	--	--	--	--	--	--	--
Haysville	7	5	-29%	--	--	--	--	--	--	\$ 612,900	\$ 662,669	+9%
Mulvane	8	1	-88%	--	--	--	--	--	--	\$ 1,712,000	\$ 165,000	-91%
Valley Center	6	7	+17%	--	--	--	--	--	--	\$ 851,300	\$ 1,251,026	+47%
Maize	1	1	--	--	--	--	--	--	--	\$ 394,000	\$ 265,000	-33%
Park City	7	5	-29%	--	--	--	--	--	--	\$ 816,000	\$ 762,000	-7%
Cheney	1	5	+400%	--	--	--	--	--	--	\$ 228,000	\$ 615,000	+170%
Sedgwick Co.	18	13	-28%	--	--	--	--	--	--	\$ 3,088,000	\$ 3,160,620	+3%
Andover	8	24	+200%	--	--	--	--	--	--	\$ 1,670,700	\$ 5,613,294	+236%
Augusta	1	1	--	3	0	-300%	--	--	--	\$ 221,122	\$ 103,409	-54%
El Dorado	1	2	+100%	--	--	--	--	--	--	\$ 141,000	\$ 260,000	+85%
Rose Hill	1	3	+200%	--	--	--	--	--	--	\$ 140,000	\$ 415,000	+197%

### BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	1,253	898	-29%	882	812	-9%	\$100,008,378	\$ 87,228,692	-13%
Derby	281	72	-75%	105	72	-32%	\$ 21,793,585	\$ 9,526,823	-57%
Colwich	5	2	-60%	5	2	-60%	\$ 547,425	\$ 228,850	-59%
Haysville	36	33	-9%	36	33	-9%	\$ 4,505,725	\$ 3,549,369	-22%
Mulvane	38	5	-87%	38	5	-87%	\$ 4,708,000	\$ 955,000	-80%
Valley Center	21	35	+67%	21	35	+67%	\$ 2,872,930	\$ 5,404,391	+89%
Maize	18	28	+56%	18	21	+17%	\$ 2,733,000	\$ 4,938,950	+81%
Park City	39	44	+13%	39	44	+13%	\$ 4,834,000	\$ 6,266,594	+30%
Cheney	6	8	+34%	6	7	+17%	\$ 972,000	\$ 995,000	+3%
Sedgwick Co.	96	63	-35%	96	63	-35%	\$ 20,498,248	\$ 14,912,339	-28%
Andover	70	100	+43%	58	99	+71%	\$ 13,501,714	\$ 23,078,442	+71%
Augusta	15	13	-14%	13	11	-16%	\$ 1,083,167	\$ 1,029,140	-5%
El Dorado	16	16	--	16	16	--	\$ 2,040,500	\$ 2,814,485	+38%
Rose Hill	14	19	+36%	14	19	+36%	\$ 2,128,336	\$ 3,092,169	+46%

### MORTGAGES

	2006	2007	
Mortgages	2,871	2,528	-12%
Consideration	\$309,901,767	\$295,396,009	-5%
Deeds	2,381	2,198	-8%
YEAR TO DATE			
Mortgages	14,878	13,761	-8%
Consideration	\$1,461,775,678	\$1,683,605,503	+16%
Deeds	12,142	12,006	-2%

### FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	171	160	128	144	131
Year to date	954	1114	850	925	812

Our Offices will be closed:  
 Thursday, November 22, 2007  
 Friday, November 23rd, 2007

#### TREM CONTACTS

Mark Moss  
 TEL 316.267.8371  
 EMAIL mamoss@firstam.com



**First American Title**

434 N Main, Wichita KS 67202  
 316.267.8371 www.firstamks.com NYSE: FAF

## MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Aegis Wholesale Corporation	11	\$1,229,240			8	\$864,340	2	\$204,014	1	\$160,886
Andover State Bank	12	\$1,345,028	7	\$768,728	5	\$576,300				
Bank of America	246	\$22,906,414	85	\$6,458,404	157	\$16,050,301	4	\$397,709		
Bank of the West	86	\$6,889,605	45	\$1,605,497	36	\$4,858,797	5	\$425,311		
Beneficial Kansas, Inc.	16	\$1,357,421	16	\$1,357,421						
Boeing Credit Union	57	\$3,391,175	37	\$1,203,382	20	\$2,187,793				
Capitol Federal Savings Bank	128	\$15,738,027	13	\$573,400	115	\$15,164,627				
Catholic Family Fed. Cr. Union	11	\$475,955	7	\$320,255	4	\$155,700				
Central National Bank	12	\$3,174,000	8	\$2,602,500	4	\$571,500				
Central Star Credit Union	10	\$406,900			10	\$406,900				
Chisholm Trail State Bank	13	\$1,612,100	13	\$1,612,100						
Citibank Federal Savings Bank	15	\$482,550	15	\$482,550						
Citifinancial, Inc.	19	\$884,669	19	\$884,669						
CitiMortgage, Inc.	58	\$5,591,255			56	\$5,423,477	2	\$167,778		
City of Wichita	11	\$252,882	11	\$252,882						
Commerce Bank	14	\$2,705,675	12	\$2,527,575	2	\$178,100				
Conway Bank	12	\$2,613,467	12	\$2,613,467						
Countrywide Bank	36	\$2,743,038	5	\$371,125	31	\$2,371,913				
Countrywide Home Loans, Inc	160	\$17,724,266	3	\$114,815	122	\$14,117,165	30	\$2,838,128	5	\$654,158
Credit Union of America	47	\$2,628,220	29	\$587,689	18	\$2,040,531				
Emprise Bank	78	\$16,855,945	55	\$14,164,622	22	\$2,556,485			1	\$134,838
Equity Bank, N.A.	77	\$9,953,814	16	\$2,511,025	56	\$6,885,322	4	\$440,097	1	\$117,370
Executive Mortgage Group Inc	12	\$1,143,938			6	\$646,025	6	\$497,913		
Federal Home Loan Bk of Topeka	13	\$45,600	13	\$45,600						
Fidelity Bank	76	\$9,268,029	33	\$4,180,828	22	\$2,650,520	17	\$1,659,002	4	\$777,679
First Equity Mortgage Services, Inc.	19	\$2,157,858			16	\$1,745,606	3	\$412,252		
First Horizon Home Loan Corp	179	\$19,067,629			154	\$16,400,045	25	\$2,667,584		
First Magnus Financial Corp.	25	\$2,369,609			23	\$2,118,600	2	\$251,009		
First National Bank of Anthony	14	\$1,684,188	14	\$1,684,188						
GMAC Mortgage Corp	15	\$1,146,400	1	\$16,000	14	\$1,130,400				
Homecomings Fin. Network Inc	15	\$1,599,470	2	\$81,600	13	\$1,517,870				
Individuals as lender	10	\$843,387	10	\$843,387						
INTRUST Bank-Wichita	104	\$11,547,026	92	\$8,609,426	12	\$2,937,600				
JP Morgan Chase Bank	12	\$1,038,464	4	\$118,939	8	\$919,525				
KANZA Bank	25	\$2,443,650	16	\$1,413,600	9	\$1,030,050				
Legacy Bank	39	\$3,716,500	22	\$1,702,199	16	\$1,862,200			1	\$152,101
Mid American Credit Union	15	\$765,760	12	\$327,500	3	\$438,260				
Mortgage Centre, L.C.	10	\$2,839,021	1	\$153,980	8	\$2,544,585			1	\$140,456
PHH Mortgage Services Corp	17	\$1,642,700			17	\$1,642,700				
Quicken Loans, Inc.	10	\$1,183,225			10	\$1,183,225				
Rose Hill State Bank	23	\$1,566,560	19	\$1,083,560	4	\$483,000				
Security Savings Bank	28	\$3,400,877	7	\$1,057,300	20	\$2,183,512	1	\$160,065		
Sunflower Bank	17	\$2,751,908	5	\$401,458	12	\$2,350,450				
Suntrust Mortgage, Inc.	10	\$1,233,244			6	\$769,025	4	\$464,219		
U.S. Bank N.A. ND	13	\$1,160,909	3	\$103,444	8	\$788,550			2	\$268,915
USAA Federal Savings Bank	28	\$2,920,087	12	\$414,827	16	\$2,505,260				
Verus Bank, NA	16	\$1,004,009	7	\$198,000	4	\$330,649	4	\$332,555	1	\$142,805
Wachovia Mortgage Corp.	10	\$994,675	4	\$175,925	6	\$818,750				
Wells Fargo Bank, N.A.	67	\$8,598,561	12	\$342,531	53	\$7,993,673	2	\$262,357		
Wells Fargo Financial Kansas	17	\$1,881,711	17	\$1,881,711						
Western Credit, Inc.	12	\$451,279	12	\$451,279						
189 lenders with less than 10 each	486	\$101,568,900	224	\$74,559,645	235	\$23,776,739	24	\$2,783,881	3	\$448,635
TOTAL	2,466	\$312,996,820	950	\$140,859,033	1,361	\$155,176,070	135	\$13,963,874	20	\$2,997,843

## Employee Spotlight



**Debbie Kimble**- Manager and Escrow Officer - E 21st

Debbie works at our 8621 E 21st location. She lived in Texas for 3.5 years but now she's back. She has been married for 33 years with 3 children and 4 grandchildren. When Debbie's not painting or unpacking she enjoys counted cross-stich, reading, sewing and cooking. She likes dogs, wind and the Texas A&M Aggies! She loves to TALK! She says the best part about her job is interacting with people. She is very happy and excited to be back!

Office: 316.634.6300 \* Fax: 316.634.1285 \* Email: [dkimble@firstam.com](mailto:dkimble@firstam.com)

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371

Diana Bower, Manager  
Jewel Hidalgo, Closer  
Kathy Seiler, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

#### MAIN OFFICE

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept.  
Manager

Nancy Stolzle, REO Manager  
Karen McGregor, Closer  
Pam Amrine, Earnest Money  
Sandra Park, Closer  
Aliene Powers, Admin. Asst.  
Janis Biggs, Assistant  
Teresa Martinez, Assistant  
Marilyn Armer, Assistant

#### EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300

Kris Scott, Closer  
Debbie Oden, Closer  
Hannah Lonergan, Assistant  
April Johnston, Assistant  
Erin Sholtz, Assistant  
Kim Skoumal, Assistant  
Lamika Mack, Assistant  
Michelle Angbo, Assistant

#### EAST CENTRAL OFFICE

12221 E. Central  
Wichita, KS 67206  
(316) 685-0667

Kristi Weisbrodt, Manager  
Becky Cast, Assistant

#### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Tracie Ewing, Assistant

#### EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynda McKeown, Assistant

#### EAST HARRY OFFICE

10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager  
Cara Prothro, Assistant

#### NORTH RIDGE OFFICE

3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amy Shepherd, Manager  
Angela Ruda, Assistant

#### WEST 13th OFFICE

8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Pam Burns, Branch Manager  
Angee Carroll, Closer  
Judy Beall, Closer  
Nina Copeland, Assistant

#### WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Lonneta Madden, Manager  
Colleen Christy, Assistant

#### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Margi Dochow, Assistant

#### WEST MAPLE OFFICE

10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Manager  
Mary Morris, Assistant

#### WEST MAPLE OFFICE

8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Amber Ketchum, Closer  
Amanda Cronister, Assistant  
Crystal Driskill, Assistant  
Kristy Jackson, Assistant  
Beverly Love-Hetzel, Assistant  
Norma Janzen, Assistant  
Traci Winter, Assistant  
Sherri McAnelly, Assistant

#### DERBY OFFICE

1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Lloyd Sacket, Manager  
Susanne Spring, Closer  
Joanel Hoopengartner, Assistant  
Julie Titus, Assistant

#### TITLE SERVICES

#### FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Cheryl Kessinger, Examiner  
Heather Kamphaus, Title Searches  
Jan McGrath, Examiner  
Jeanne Beatty, Title Searches  
Judy Argyle, Policy Department  
Karen Frye, Examiner  
Kathy Harter, Date Downs  
Julie Green, Order Entry  
Kim Greider, Examiner  
Nancy Tiger, Title Distribution  
Sondra Green, Customer Service  
Stephanie Liby, Policy Desk  
Teri Rodiek, Recording Desk  
Tonya Ridpath, Recording Desk  
Matrice Reddick, Title Searches

#### FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
Melissa Holland, Examiner  
James Leftwich, Examiner  
Janet Harris, Assistant

#### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Mgr  
David Wood, Office Counsel  
Donna Ostreng, Accts Payable  
Marty Armbruster, Switchboard  
Virginia Black, Accts Receivable

#### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Chris Ketzner, Realtor Rep  
Dottie Amend, Realtor Rep  
Linda Lea Voss, Director of  
Marketing, TREM Report  
Mark Moss, Lender Rep  
Sharon Wieters, New Home Rep  
Sue Hoefgen, Realtor Rep

#### COORDINATION SERVICES

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Melissa Houston, Coordinator

#### TECHNOLOGY ADVANTAGE

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Duane Monroe, Eagle Squad



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