

	<u>UNITS</u>			<u>UNITS</u>			<u>UNITS</u>			<u>CONSIDERATION</u>		
	<u>SINGLE FAMILY</u>			<u>2-3-4 FAMILY</u>			<u>MULTI FAMILY</u>					
	<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>	
Wichita	141	138	-2%	6	8	+33%	0	0	--	\$ 15,527,978	\$ 15,082,596	-3%
Derby	10	16	+60%	0	0	--	0	0	--	\$ 1,109,460	\$ 2,141,164	+93%
Colwich	1	0	-100%	0	0	--	0	0	--	\$ 140,000	0	-100%
Haysville	13	4	-69%	0	0	--	0	0	--	\$ 1,450,400	\$ 570,800	-61%
Mulvane	3	3	--	0	0	--	0	0	--	\$ 515,000	\$ 374,000	-27%
Valley Center	12	6	-50%	0	0	--	0	0	--	\$ 1,418,400	\$ 964,245	-32%
Maize	0	0	--	0	0	--	0	0	--	0	0	--
Park City	14	7	-50%	0	0	--	0	0	--	\$ 1,427,950	\$ 857,500	-40%
Cheney	0	0	--	0	0	--	0	0	--	0	0	--
Sedgwick Co.	23	20	-13%	0	0	--	0	0	--	\$ 4,958,493	\$ 3,722,100	-25%
Andover	13	13	--	2	0	-200%	0	0	--	\$ 2,050,030	\$ 2,247,888	+10%
Augusta	6	6	--	0	0	--	0	0	--	\$ 448,312	\$ 622,475	+39%
El Dorado	5	5	--	0	0	--	0	0	--	\$ 510,000	\$ 655,000	+28%
Rose Hill	0	3	+300%	0	0	--	0	0	--	0	\$ 518,000	+100%

**YEAR TO DATE**

	<u>UNITS</u>			<u>PERMITS</u>			<u>CONSIDERATION</u>		
	<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>		<u>2003</u>	<u>2004</u>	
Wichita	896	1,026	+15%	866	1,010	+17%	\$ 89,358,216	\$ 105,946,275	+19%
Derby	109	83	-24%	108	83	-23%	\$ 12,455,248	\$ 10,247,645	-18%
Colwich	7	4	-43%	7	4	-43%	\$ 820,000	\$ 511,900	-38%
Haysville	62	32	-48%	49	32	-35%	\$ 6,826,915	\$ 4,081,000	-40%
Mulvane	19	25	+32%	19	25	+32%	\$ 2,629,300	\$ 3,530,000	+34%
Valley Center	34	26	-23%	34	26	-23%	\$ 5,306,065	\$ 4,116,479	-22%
Maize	12	4	-67%	12	4	-67%	\$ 1,231,175	\$ 439,700	-64%
Park City	72	55	-24%	72	55	-24%	\$ 8,204,455	\$ 6,397,656	-22%
Cheney	4	5	+25%	4	5	+25%	\$ 633,000	\$ 476,693	-25%
Sedgwick Co.	130	129	--	130	129	--	\$ 24,066,110	\$ 26,364,038	+10%
Andover	95	131	+38%	94	128	+36%	\$ 14,923,650	\$ 20,846,988	+35%
Augusta	29	27	-7%	29	27	-7%	\$ 3,445,135	\$ 2,336,025	-32%
El Dorado	29	17	-41%	29	17	-41%	\$ 2,921,480	\$ 2,186,000	-25%
Rose Hill	28	12	-57%	25	12	-57%	\$ 3,019,542	\$ 2,270,708	-25%

**MORTGAGES**

	<u>2003</u>	<u>2004</u>	
<u>JULY</u>			
Mortgages	4,739	2,816	-41%
Consideration	\$707,811,000	\$279,709,391	-60%
Deeds	2,271	2,092	-8%

	<u>2003</u>	<u>2004</u>	
<u>YEAR TO DATE</u>			
Mortgages	26,663	20,412	-23%
Consideration	\$2,626,992,516	\$ 2,225,693,520	-15%
Deeds	13,802	13,851	0%

**All Security Title Offices will be closed:**

**Monday, September 6, 2004**



**SECURITY TITLE**

**MORTGAGE REPORT**

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
ABN AMRO Mortgage Group	11	\$1,282,964			10	\$1,228,500	1	\$54,464		
American General Finance	20	\$560,381	20	\$560,381						
Ameriquest Mortgage Company	25	\$2,908,960			25	\$2,908,960				
Argent Mortgage Company, LLC	29	\$3,035,251			29	\$3,035,251				
Bank of America	131	\$13,475,394	67	\$6,320,002	62	\$7,021,615	2	\$133,777		
Beneficial Mortgage Co. of Ks	35	\$1,611,148	35	\$1,611,148						
Boeing Credit Union	56	\$2,646,648	27	\$1,135,863	29	\$1,510,785				
Capitol Federal Savings Bank	133	\$12,153,361	31	\$684,530	102	\$11,468,831				
Chase Manhattan Bank USA	17	\$604,760	15	\$538,960	2	\$65,800				
Chase Manhattan Mtg Corp	25	\$2,817,418	1	\$94,548	22	\$2,511,183	2	\$211,687		
Chisholm Trail State Bank	13	\$1,470,650	13	\$1,470,650						
Citifinancial, Inc.	21	\$541,167	21	\$541,167						
CitiMortgage, Inc.	13	\$1,834,896			11	\$1,735,205	2	\$99,691		
City of Wichita	32	\$244,209	32	\$244,209						
Commerce Bank	26	\$3,457,210	16	\$2,378,900	8	\$815,312			2	\$262,998
Commercial Federal Bank	180	\$18,811,881	118	\$11,810,777	46	\$5,509,008	16	\$1,492,096		
Conway Bank	19	\$2,802,300	19	\$2,802,300						
Countrywide Bank	11	\$253,885	11	\$253,885						
Countrywide Home Loans, Inc	60	\$4,049,491	17	\$508,164	37	\$3,088,185	5	\$400,142	1	\$53,000
Credit Union of America	46	\$1,925,428	44	\$1,774,628	2	\$150,800				
Emprise Bank	39	\$4,218,700	39	\$4,218,700						
Fidelity Bank	100	\$9,802,192	51	\$5,637,891	21	\$1,973,808	23	\$1,701,233	5	\$489,260
Fieldstone Mortgage Company	21	\$1,461,511			21	\$1,461,511				
First Franklin Financial Corp.	14	\$835,500	2	\$47,500	12	\$788,000				
First Horizon Home Loan Corp	177	\$14,495,044	4	\$213,895	148	\$11,668,571	25	\$2,612,578		
GMAC Mortgage Corp	13	\$774,000	6	\$402,300	7	\$371,700				
Home Bank & Trust Co.	12	\$994,753	12	\$994,753						
Homecomings Fin. Network Inc	12	\$882,530	2	\$36,150	10	\$846,380				
Individuals as lender	24	\$2,333,386	24	\$2,333,386						
Intervale Mortgage Corp	38	\$2,827,600			38	\$2,827,600				
INTRUST Bank-Wichita	134	\$35,457,522	114	\$30,002,751	19	\$5,377,885	1	\$76,886		
KANZA Bank	16	\$1,147,656	7	\$327,200	9	\$820,456				
Legacy Bank	30	\$3,264,295	24	\$2,621,775	6	\$642,520				
M & I Bank, FSB	12	\$717,601	2	\$40,000	10	\$677,601				
Meritage Mortgage Corp	17	\$1,227,250			17	\$1,227,250				
MILA, Inc.	15	\$519,050	1	\$17,200	14	\$501,850				
Morrill & Janes Bank & Trust Co.	32	\$2,396,200	16	\$1,197,600	16	\$1,198,600				
Mortgage Centre, L.C.	88	\$8,946,843			62	\$6,449,168	17	\$1,441,877	9	\$1,055,798
Mulvane State Bank	11	\$980,863	11	\$980,863						
National City Mortgage Co.	14	\$1,695,727			4	\$584,997	8	\$851,871	2	\$258,859
Novastar Mortgage	11	\$1,019,229			11	\$1,019,229				
Option One Mortgage Corp.	13	\$1,114,090	13	\$1,114,090						
PlainsCapital McAfee Mortgage Co	34	\$2,746,464	3	\$189,236	20	\$1,869,523	11	\$687,705		
Prairie State Bank	49	\$7,602,250	37	\$6,277,792	10	\$1,133,588	2	\$190,870		
Rose Hill State Bank	12	\$2,221,900	9	\$1,840,700	3	\$381,200				
Security Savings Bank	32	\$3,002,146	11	\$815,775	19	\$1,954,311	1	\$89,093	1	\$142,967
TECU Credit Union	15	\$771,371	13	\$645,571	2	\$125,800				
U.S. Bank N.A. ND	12	\$771,376	7	\$376,876	5	\$394,500				
Washington Mutual Bank	17	\$1,224,574	4	\$139,565	9	\$699,605	2	\$147,064	2	\$238,340
Wells Fargo Bank, N.A.	168	\$15,421,960	52	\$2,612,092	99	\$10,893,661	14	\$1,403,757	3	\$512,450
Wells Fargo Financial Bank	12	\$157,000	12	\$157,000						
Wells Fargo Financial Kansas	22	\$1,268,805	22	\$1,268,805						
Wilmington National Finance, Inc.	17	\$1,606,350			17	\$1,606,350				
World Savings	17	\$1,609,362	17	\$1,609,362						
204 Lenders with less than 10 each	562	\$71,673,575	251	\$41,741,452	279	\$27,282,453	18	\$1,417,528	14	\$1,232,142
<b>TOTAL</b>	<b>2,715</b>	<b>\$283,676,077</b>	<b>1,253</b>	<b>\$140,590,392</b>	<b>1,273</b>	<b>\$125,827,552</b>	<b>150</b>	<b>\$13,012,319</b>	<b>39</b>	<b>\$4,245,814</b>

**FORECLOSURES**

	2004	2003	2002	2001	2000
Current Month	157	138	119	93	72
Year to date	1082	950	860	690	477





# CUSTOMER SERVICES

MAIN: 434 N. Main.....267-8371  
Wichita Service Center Manager/Senior Vice President - Craig Burns

## TITLE INSURANCE PRODUCTION

### Title Insurance, Commitments in Process

#### Commercial - John Pyron, Sr VP/Manager

Glenn Edwards    Melissa Williams  
Scott Brown  
Matrice Reddick, Assistant

#### Residential - Robert Brown, Sr VP/Manager

Karen Frye    Nancy Newton    Nancy Tiger  
Cheryl Kessinger    Jan McGrath    Connie Modellmog  
Norma Janzen    Julie Modellmog

#### Office Counsel

Dave Wood

#### Legal Descriptions and Ownerships

Sondra Green

#### Bookkeeping - Accounts Receivable

Donna Ostreng    Virginia Black

#### Abstracts, Certificates of Title, Ownership Lists, Title Reports

Janet Harris    Heather Kamphaus

#### Policies

Judy Argyle

#### Date Down - Title Insurance

Tonya Ridpath

#### Title Orders

Julie Haggard

Donna Wassall

### Marketing

Linda Lea Voss, Director of Marketing, TREM Report, Agency Representative  
Mike Brown, Lender Representative  
Chris Ketzner, Real Estate Agent Representative

## REAL ESTATE CLOSINGS

Make one call to "Coordinate Your Closing" – 316-462-1900

### Senior Vice President/Manager - Jennifer Weast

BROADWAY: 200 N. Broadway, Suite 100.....462-1900

#### Manager

Robbi McGuffey

#### Earnest Money Information

Marina Shauers

MAIN: 434 N. Main.....267-8371

#### Closing Officers

Diana Bower (Commercial)  
Jewel Hidalgo (Commercial)  
Angie Engels (Commercial)  
Nancy Stolzle  
Karen McGregor

#### Closing Assistants

Cindy Kandt  
Mary White  
Sandra Park  
Cathy Minkler

EAST: 8621 E. 21<sup>st</sup>, Suite 150.....634-6300

Nikki Hutton  
Deana Henrie  
Amy Borniger

Stephanie Mitchell

Jan Webster

EAST CENTRAL: 12221 E. Central.....685-0667

Karrie Bailey

Kristi Paul

EAST 13<sup>th</sup>: 6530 E. 13<sup>th</sup>.....652-1401

Linde Ohmes

Hannah Lonergan

WEST: 8442 W. 13<sup>th</sup>, Suite 103 .....721-4888

Terry Hamer

Sherry Renollet

NORTH TYLER: 2121 N. Tyler, Suite 201.....773-6200

Sharon Wieters  
Carrol Soerries

Colleen Christy  
Amber Ketchum

DERBY: 1120 N. Rock Rd., Suite 300 .....788-9093

Lloyd Sacket

Susie Spring

BUTLER COUNTY: Brandon Knowles, Marketing    Karla Hart, Marketing

ANDOVER: 105 S. Andover Rd. ....733-2371

Marsha Francis

EL DORADO: 110 S. Gordy.....320-7089

Trisha Powell

Robin Winkle, Title Dept.

Patrice Humig, Title Dept.

AUGUSTA: 305 W. 7<sup>th</sup>.....775-0205

Sue Hoefgen

Kim Ellison



**SECURITY TITLE**  
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Phone: 462-1900 Fax: 462-3200

**Security EAST**

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**Security DERBY**

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**Security WEST**

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**Security EAST CENTRAL**

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**Security NORTH TYLER**

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**Security EAST 13th**

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**Security EL DORADO**

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El Dorado, KS 67042  
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