

JULY 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - JULY

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	118	137	+17%	6	4	-34%	--	--	--	\$12,357,371	\$14,729,060	+20%
Derby	8	4	-59%	--	--	--	--	--	--	\$ 1,049,334	\$ 829,349	-21%
Colwich	0	1	+100%	--	--	--	--	--	--	0	\$ 84,860	+100%
Haysville	4	5	+25%	--	--	--	--	--	--	\$ 506,500	\$ 766,240	+52%
Mulvane	6	2	-67%	--	--	--	--	--	--	\$ 790,750	\$ 421,000	-47%
Valley Center	2	7	+250%	--	--	--	--	--	--	\$ 387,000	\$ 1,147,830	+197%
Maize	2	2	--	--	--	--	--	--	--	\$ 192,000	\$ 268,285	+40%
Park City	4	3	-25%	--	--	--	--	--	--	\$ 740,000	\$ 327,000	-56%
Cheney	0	0	--	--	--	--	--	--	--	0	0	--
Sedgwick Co.	16	16	--	--	--	--	--	--	--	\$ 3,101,500	\$ 2,987,105	-4%
Andover	14	10	-29%	--	--	--	--	--	--	\$ 2,429,600	\$ 2,930,044	+21%
Augusta	1	3	+200%	--	--	--	--	--	--	\$ 94,308	\$ 301,709	+220%
El Dorado	2	5	+150%	--	--	--	--	--	--	\$ 240,000	\$ 511,000	+113%
Rose Hill	1	1	--	--	--	--	--	--	--	\$ 230,525	\$ 180,000	-22%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	1,377	1,039	-25%	1,003	951	-6%	\$112,365,749	\$101,957,752	-10%
Derby	289	76	-74%	113	76	-33%	\$ 22,842,919	\$ 10,356,172	-55%
Colwich	5	3	-40%	5	3	-40%	\$ 547,425	\$ 313,710	-3%
Haysville	40	38	-5%	40	38	-5%	\$ 5,012,225	\$ 4,315,609	-14%
Mulvane	44	7	-85%	40	7	-83%	\$ 5,498,750	\$ 1,416,000	-82%
Valley Center	23	42	+83%	23	42	+83%	\$ 3,259,930	\$ 6,552,221	+101%
Maize	20	30	+50%	20	23	+15%	\$ 2,925,000	\$ 5,207,235	+79%
Park City	43	47	+10%	43	47	+10%	\$ 5,574,000	\$ 6,593,594	+19%
Cheney	6	8	+34%	6	7	+17%	\$ 972,000	\$ 995,000	+3%
Sedgwick Co.	112	79	-30%	112	79	-30%	\$ 23,599,748	\$ 17,899,444	-25%
Andover	84	110	+31%	72	109	+52%	\$ 15,931,314	\$ 26,008,486	+64%
Augusta	16	16	--	14	14	--	\$ 1,177,474	\$ 1,330,849	+14%
El Dorado	18	21	+17%	18	21	+17%	\$ 2,280,500	\$ 3,325,485	+46%
Rose Hill	15	20	+34%	15	20	+34%	\$ 2,358,861	\$ 3,272,169	+39%

MORTGAGES

	2006	2007	
Mortgages	2,355	2,374	+1%
Consideration	\$234,587,850	\$260,263,565	+11%
Deeds	1,963	2,059	+5%
YEAR TO DATE			
Mortgages	17,233	16,135	-7%
Consideration	\$1,696,363,528	\$1,943,869,068	+15%
Deeds	14,105	13,065	-8%

FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	158	153	144	157	138
Year to date	1112	1267	994	1082	950

Our Offices will be closed:
 Thursday, November 22, 2007
 Friday, November 23rd, 2007
 Tuesday, December 25, 2007

TREM CONTACT

Mark Moss

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First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Bank of America	208	\$17,302,661	75	\$4,625,436	129	\$12,138,167	4	\$539,058		
Bank of the West	90	\$7,761,210	48	\$2,154,938	39	\$5,408,297	3	\$197,975		
Beneficial Kansas, Inc.	16	\$960,754	16	\$960,754						
Boeing Credit Union	56	\$4,406,019	37	\$2,058,296	19	\$2,347,723				
Capital One Home Loans, LLC	18	\$917,100			18	\$917,100				
Capitol Federal Savings Bank	154	\$19,220,819	15	\$577,000	139	\$18,643,819				
Chisholm Trail State Bank	17	\$2,397,100	17	\$2,397,100						
Citibank Federal Savings Bank	13	\$662,850	12	\$631,600	1	\$31,250				
Citifinancial, Inc.	17	\$589,229	17	\$589,229						
CitiMortgage, Inc.	39	\$4,045,027			39	\$4,045,027				
Commerce Bank	16	\$2,917,397	12	\$2,058,997	4	\$858,400				
Countrywide Bank	60	\$4,729,802	14	\$643,575	46	\$4,086,227				
Countrywide Home Loans, Inc	134	\$15,085,272	1	\$36,200	93	\$11,490,766	32	\$2,550,792	8	\$1,007,514
Credit Union of America	55	\$2,444,960	44	\$1,252,264	11	\$1,192,696				
Emprise Bank	78	\$11,445,750	59	\$9,600,025	19	\$1,845,725				
Equity Bank, N.A.	73	\$8,499,911	11	\$1,018,321	52	\$6,328,713	6	\$584,325	4	\$568,552
Executive Mortgage Group Inc	14	\$1,561,982			5	\$494,850	8	\$932,054	1	\$135,078
Fidelity Bank	67	\$5,012,746	27	\$1,174,718	20	\$1,994,375	16	\$1,361,346	4	\$482,307
First Equity Mortgage Services, Inc.	12	\$1,014,833			10	\$771,650	2	\$243,183		
First Horizon Home Loan Corp	158	\$16,971,497			135	\$14,338,054	23	\$2,633,443		
First Magnus Financial Corp.	16	\$1,847,868			11	\$1,184,365	5	\$663,503		
Garden Plain State Bank	20	\$1,678,224	18	\$1,582,344	2	\$95,880				
GMAC Mortgage Corp	10	\$487,400	1	\$152,000	9	\$335,400				
Home Bank & Trust Co.	12	\$1,273,965	10	\$1,138,965	2	\$135,000				
Homecomings Fin. Network Inc	12	\$1,484,100	3	\$104,500	9	\$1,379,600				
Individuals as lender	14	\$465,400	14	\$465,400						
INTRUST Bank-Wichita	102	\$7,072,949	86	\$4,960,229	16	\$2,112,720				
JP Morgan Chase Bank	17	\$1,193,300	8	\$334,700	9	\$858,600				
KANZA Bank	25	\$2,497,800	15	\$1,069,050	10	\$1,428,750				
Legacy Bank	39	\$4,332,152	25	\$2,401,875	11	\$1,638,256	2	\$197,022	1	\$94,999
Mortgage Centre, L.C.	11	\$1,708,056			9	\$1,542,840	2	\$165,216		
PHH Mortgage Services Corp	10	\$618,066	1	\$10,000	8	\$534,225	1	\$73,841		
Priority Mortgage Corp.	15	\$1,725,823			9	\$1,154,800	5	\$425,970	1	\$145,053
Quicken Loans, Inc.	10	\$868,125			10	\$868,125				
Rose Hill State Bank	15	\$1,294,800	13	\$1,198,600	2	\$96,200				
Security Savings Bank	25	\$5,341,853	9	\$2,700,284	12	\$2,208,410	4	\$433,159		
Suntrust Mortgage, Inc.	10	\$736,003	2	\$113,000	6	\$449,750	2	\$173,253		
U.S. Bank N.A. ND	11	\$1,126,390	1	\$175,000	6	\$579,100	3	\$294,656	1	\$77,634
USAA Federal Savings Bank	26	\$2,055,011	14	\$644,280	12	\$1,410,731				
Verus Bank, NA	15	\$1,983,554	7	\$917,000	7	\$935,117	1	\$131,437		
Washington Mutual Bank	10	\$700,121	4	\$164,700	6	\$535,421				
Wells Fargo Bank, N.A.	60	\$6,982,546	13	\$512,450	44	\$6,237,723	3	\$232,373		
Wells Fargo Financial Bank	13	\$244,500	13	\$244,500						
177 Lenders with less than 10 each	497	\$98,138,017	284	\$74,928,428	192	\$21,011,992	18	\$1,736,144		3
TOTAL	2,290	\$273,802,942	946	\$123,595,758	1,181	\$133,665,844	140	\$13,568,750	23	\$2,972,590

Employee Spotlight



Debbie Oden- Commercial Escrow Assistant - 434 N Main

Debbie has lived in Wichita her entire life and has two daughters, 15 and 17. She enjoys gardening, scrapbooking, and attending her daughters sporting events. Debbie volunteers a lot of her free time at her daughters school and in the Wichita community. She also enjoys American Idol, the Kansas City Chiefs, John Wayne and country music. Debbie enjoys camping and hopes to visit ALL our National Parks one day.

Office: 316.267.8371 * Fax: 316.267.8115 * Email: doden@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Stolzle, REO Manager
Pam Amrine, Earnest Money
Sandra Park, Closer
Aliene Powers, Admin. Asst.
Janis Biggs, Assistant
Teresa Martinez, Assistant
Marilyn Armer, Assistant
LaFaye Sampson, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Kris Scott, Closer
Bobbie Estes, Closer
Erin Sholtz, Closer
Hannah Lonergan, Assistant
Deb Kimble, Assistant
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant
Julie Titus, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Crystal Driskill, Assistant
Kristy Jackson, Assistant
Beverly Love-Hetzel, Assistant
Norma Janzen, Assistant
Traci Winter, Assistant
Sherri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd. Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joanel Hoopengartner, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Kathy Harter, Examiner
Nancy Tiger, Title Distribution
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Jeanne Beatty, Ownership Lists
Amber Lynch, Order Entry
Julie Green, Distribution
Sondra Green, Customer Service

Donald Bass, Recording Clerk
Teri Rodiek, Recording Desk
Judy Argyle, Policy Manager
Cathy Minkler, Policy Production
Stephanie Liby, Policy Production

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
James Leftwich, Examiner
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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