

JAN 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - JAN

	SINGLE FAMILY			2-3-4 FAMILY			MULTI			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	117	78	-34%	10	0	-100%	--	92	+100%	\$12,399,091	\$12,671,660	+3%
Derby	10	4	-60%	--	--	--	--	--	--	\$ 1,806,447	\$ 533,000	-71%
Colwich	1	0	-100%	--	--	--	--	--	--	\$ 108,850	0	-100%
Haysville	8	2	-75%	--	--	--	--	--	--	\$ 913,000	\$ 460,000	-50%
Mulvane	0	1	+100%	--	--	--	--	--	--	0	\$ 125,000	+100%
Valley Center	1	5	+400%	--	--	--	--	--	--	\$ 298,000	\$ 931,725	+213%
Maize	4	1	-75%	--	--	--	--	--	--	\$ 783,000	\$ 350,000	-56%
Park City	7	5	-29%	--	--	--	--	--	--	\$ 1,027,800	\$ 820,500	-21%
Cheney	0	0	--	--	--	--	--	--	--	0	0	--
Sedgwick Co.	10	9	-10%	--	--	--	--	--	--	\$ 2,158,000	\$ 1,603,975	-22%
Andover	8	18	+125	--	--	--	--	--	--	\$ 2,380,000	\$ 4,113,684	+73%
Augusta	0	1	+100%	--	--	--	--	--	--	0	\$ 84,045	+100%
El Dorado	3	3	--	--	--	--	--	--	--	\$ 708,000	\$ 345,000	-52%
Rose Hill	5	2	-60%	--	--	--	--	--	--	\$ 783,969	\$ 230,000	-71%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	127	170	+34%	122	84	-32%	\$12,399,091	\$12,671,660	+3%
Derby	10	4	-60%	10	4	-60%	\$ 1,806,447	\$ 533,000	-71%
Colwich	1	0	-100%	1	0	-100%	\$ 108,850	0	-100%
Haysville	8	2	-75%	8	2	-75%	\$ 913,000	\$ 460,000	-50%
Mulvane	0	1	+100%	0	1	+100%	0	\$ 125,000	+100%
Valley Center	1	5	+400%	1	5	+400%	\$ 298,000	\$ 931,725	+213%
Maize	4	1	-75%	4	1	-75%	\$ 783,000	\$ 350,000	-56%
Park City	7	5	-29%	7	5	-29%	\$ 1,027,800	\$ 820,500	-21%
Cheney	0	0	--	0	0	--	0	0	--
Sedgwick Co.	10	9	-10%	10	9	-10%	\$ 2,158,000	\$ 1,603,975	-22%
Andover	8	18	+125	8	18	+125	\$ 2,380,000	\$ 4,113,684	+73%
Augusta	0	1	+100%	0	1	+100%	0	\$ 84,045	+100%
El Dorado	3	3	--	3	3	--	\$ 708,000	\$ 345,000	-52%
Rose Hill	5	2	-60%	5	2	-60%	\$ 783,969	\$ 230,000	-71%

MORTGAGES

	2007	2008	
Mortgages	2,030	1,680	-18%
Consideration	\$254,297,731	\$191,862,769	-64%
Deeds	1,793	1,596	-11%
YEAR TO DATE			
Mortgages	2,030	1,680	-18%
Consideration	\$254,297,731	\$191,862,769	-64%
Deeds	1,793	1,596	-11%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	219	157	211	191	157
Year to date	219	157	211	191	157

Our Offices will be closed:
Tuesday, January 1, 2008
Monday, January 21, 2008
Monday, February 18, 2008

TREM CONTACT

Mark Moss
 TEL 316.293.1602
 EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202
 316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

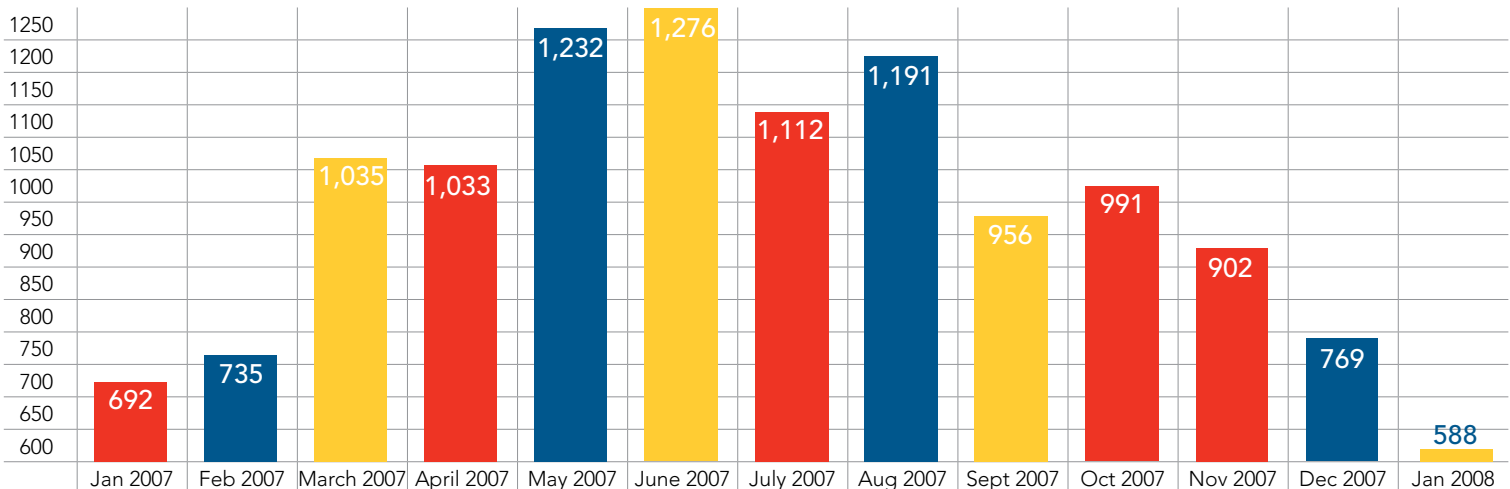
Lender	No.	Total Amount	Conventional	FHA	VA	Other
BANK OF AMERICA	127	\$9,246,438	120	6	1	0
BANK OF THE WEST	81	\$6,177,686	74	4	2	1
BOEING WICHITA CU	27	\$2,175,327	23	0	0	4
CAPITOL FSB	81	\$11,311,863	81	0	0	0
CITIBANK	10	\$1,734,450	10	0	0	0
CITIFINANCIAL	17	\$1,132,287	17	0	0	0
CITIMORTGAGE	21	\$2,098,702	18	3	0	0
COMMERCE BK	16	\$1,029,235	16	0	0	0
COUNTRYWIDE BK	110	\$14,039,568	83	20	7	0
CREDIT UNION/AMERICA	23	\$1,548,776	23	0	0	0
EMPRISE BK	40	\$2,609,157	36	0	0	4
EQUIPOINT FIN'L NTWK INC	11	\$1,546,631	5	6	0	0
EQUITY BK	53	\$6,612,213	43	7	3	0
FEDERAL HM LN BK/TOPEKA	10	\$33,200	10	0	0	0
FIDELITY BK	51	\$5,579,820	31	16	3	1
FIRST HORIZON HM LN	90	\$12,175,520	65	21	4	0
GARDEN PLAIN ST BK	14	\$1,920,002	10	0	0	4
INTRUST BK	74	\$4,514,561	72	0	0	2
JP MORGAN CHASE BK	11	\$941,973	11	0	0	0
KANZA BK	17	\$1,609,050	10	0	0	7
LEGACY BK	20	\$2,984,370	15	0	0	5
MIDAMERICAN CU	14	\$900,243	13	0	0	1
ROSE HILL BK	16	\$1,732,848	15	0	0	1
SECURITY SVGS BK	22	\$2,403,831	19	1	0	2
SUNFLOWER BK	12	\$2,039,039	10	0	0	2
SUNTRUST MTG	14	\$1,649,331	3	11	0	0
UNKNOWN	12	\$724,063	1	0	0	11
USAA FSB	12	\$1,222,396	9	0	3	0
VERUS BK	10	\$938,088	7	1	2	0
WASHINGTON MUTUAL BK	12	\$857,302	12	0	0	0
WELLS FARGO BK	55	\$6,212,484	50	4	0	1
WELLS FARGO FIN'L BK	15	\$285,000	15	0	0	0
WELLS FARGO FIN'L/KS	14	\$1,358,148	14	0	0	0
147 Lenders with less than 10 each	388	\$42,328,158	311	46	5	26
GRAND TOTAL	1,500	\$153,671,760	1,252	146	30	72



First American
CORELOGIC

"This information may not be disclosed, disseminated, reproduced, published or otherwise used in any way without the express, written consent of First American CoreLogic, Inc. 2007 All Rights Reserved."

of Residential Sales - 12 Month Trend



Employee Spotlight



Chris Ketzner - Realtor Representative, West Wichita

Chris helps First American build strong business relationships with area REALTORS®. She has three children ranging from 9 to 14. In her spare time she enjoys decorating, reading, dancing, karaoke, running, organizing things, spending time with friends and she loves the outdoors. Chris's favorite thing is watching someone do what they truly were meant to do.

Office: 316.722.2463 * Fax: 316.722.2086 * Email: cketzner@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Cindy Kandt, Assistant
Debbie Oden, Assistant
Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Stolzle, REO Manager
Aliene Powers, Admin. Asst.
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Pam Amrine, Assistant
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Lonergan, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Pam Burns, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Kristy Jackson, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Kathy Harter, Examiner
Nancy Tiger, Title Distribution
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Jeanne Beatty, Ownership Lists
Amber Lynch, Order Entry
Julie Green, Distribution
Sondra Green, Customer Service
Donald Bass, Recording Clerk
Teri Rodiek, Recording Desk
Judy Argyle, Policy Manager

Cathy Minkler, Policy Production
Stephanie Liby, Policy Production

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
James Leftwich, Examiner
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

434 N Main
Wichita, KS 672032
(316) 267-8371
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

434 N Main
Wichita, KS 67202
(316) 648-9908



First American Title