

JAN 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - JANUARY

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	139	117	-16%	4	10	+150%	--	--	--	\$13,494,121	\$12,399,091	-9%
Derby	18	10	-45%	--	--	--	--	--	--	\$2,843,666	\$1,806,447	-37%
Colwich	0	1	+100%	--	--	--	--	--	--	0	\$108,850	+100%
Haysville	3	8	+167%	--	--	--	--	--	--	\$349,200	\$913,000	+162%
Mulvane	5	0	-500%	--	--	--	9	0	-900%	\$878,000	0	-100%
Valley Center	3	1	-67%	--	--	--	--	--	--	\$310,880	\$298,000	-5%
Maize	2	4	+100%	--	--	--	--	--	--	\$224,000	\$783,000	+250%
Park City	7	7	--	--	--	--	--	--	--	\$811,000	\$1,027,800	+27%
Cheney	2	0	-200%	--	--	--	--	--	--	\$399,000	0	-100%
Sedgwick Co.	12	10	-17%	--	--	--	--	--	--	\$2,550,725	\$2,158,000	-16%
Andover	17	8	-53%	3	0	-300%	--	--	--	\$3,505,312	\$2,380,000	-33%
Augusta	2	0	-200%	--	--	--	--	--	--	\$166,898	0	-100%
El Dorado	2	3	-50%	--	--	--	--	--	--	\$215,000	\$708,000	+230%
Rose Hill	2	5	+150%	--	--	--	--	--	--	\$474,336	\$783,969	+66%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	143	127	-12%	141	122	-14%	\$13,494,121	\$12,399,091	-9%
Derby	18	10	-45%	18	10	-45%	\$2,843,666	\$1,806,447	-37%
Colwich	0	1	+100%	0	1	+100%	0	\$108,850	+100%
Haysville	3	8	+167%	3	8	+167%	\$349,200	\$913,000	+162%
Mulvane	14	0	-1400%	6	0	-600%	\$878,000	0	-100%
Valley Center	3	1	-67%	3	1	-67%	\$310,880	\$298,000	-5%
Maize	2	4	+100%	2	4	+100%	\$224,000	\$783,000	+250%
Park City	7	7	--	7	7	--	\$811,000	\$1,027,800	+27%
Cheney	2	0	-200%	2	0	-200%	\$399,000	0	-100%
Sedgwick Co.	12	10	-17%	12	10	-17%	\$2,550,725	\$2,158,000	-16%
Andover	20	8	-60%	18	8	-56%	\$3,505,312	\$2,380,000	-33%
Augusta	2	0	-200%	2	0	-200%	\$166,898	0	-100%
El Dorado	2	3	-50%	2	3	-50%	\$215,000	\$708,000	+230%
Rose Hill	2	5	+150%	2	5	+150%	\$474,336	\$783,969	+66%

MORTGAGES

	2006	2007	
Mortgages	2,184	2,030	-8%
Consideration	\$212,685,455	\$254,297,731	+20%
Deeds	1,746	1,793	+3%
YEAR TO DATE			
Mortgages	2,184	2,030	-8%
Consideration	\$212,685,455	\$254,297,731	+20%
Deeds	1,746	1,793	+3%

FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	157	211	191	157	146
Year to date	157	211	191	157	146

Our Offices will be closed:
Monday, February 19, 2007
Monday, May 28, 2007
Wednesday, July 4, 2007
Monday, September 3, 2007

TREM CONTACTS

Mark Moss
 TEL 316.267.8371
 EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202
 316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Andover State Bank	10	\$1,180,345	8	\$993,345	2	\$187,000				
Bank of America	171	\$12,922,226	97	\$6,100,731	72	\$6,692,222	2	\$129,273		
Bank of the West	64	\$5,649,727	35	\$2,246,999	24	\$2,879,912	5	\$522,816		
Beneficial Kansas, Inc.	14	\$1,125,398	14	\$1,125,398						
Boeing Credit Union	36	\$2,023,452	27	\$1,449,071	9	\$574,381				
Capitol Federal Savings Bank	81	\$10,581,563	11	\$788,000	70	\$9,793,563				
Chisholm Trail State Bank	14	\$1,682,200	14	\$1,682,200						
Citibank Federal Savings Bank	16	\$902,700	16	\$902,700						
Citifinancial, Inc.	12	\$539,289	12	\$539,289						
CitiMortgage, Inc.	13	\$2,075,290			13	\$2,075,290				
City of Wichita	32	\$274,944	32	\$274,944						
Commerce Bank	22	\$2,169,694	19	\$1,877,719	3	\$291,975				
CornerBank, N.A.	10	\$1,883,300	9	\$1,820,300	1	\$63,000				
Countrywide Bank	21	\$1,052,262	6	\$164,691	15	\$887,571				
Countrywide Home Loans, Inc	122	\$12,074,639	17	\$653,754	81	\$9,082,017	21	\$1,990,343	3	\$348,525
Credit Union of America	24	\$1,778,702	13	\$595,552	10	\$1,054,275	1	\$128,875		
Decision One Mortgage Co	18	\$1,588,444			18	\$1,588,444				
Emprise Bank	56	\$6,863,990	54	\$6,498,990	1	\$250,000			1	\$115,000
Equity Bank, N.A.	69	\$8,827,696	11	\$2,566,662	51	\$5,583,874	4	\$304,826	3	\$372,334
Fidelity Bank	53	\$4,450,750	26	\$2,122,055	15	\$1,125,250	11	\$928,170	1	\$275,275
First Horizon Home Loan Corp	89	\$7,846,003	2	\$122,000	70	\$6,220,153	17	\$1,503,850		
First Magnus Financial Corp.	18	\$1,952,329			14	\$1,577,500	4	\$374,829		
Garden Plain State Bank	16	\$1,400,175	14	\$1,231,050	2	\$169,125				
GMAC Mortgage Corp	12	\$784,410	2	\$56,000	9	\$612,700	1	\$115,710		
Home Bank & Trust Co.	10	\$1,988,138	9	\$1,865,538	1	\$122,600				
Homecomings Fin. Network Inc	23	\$2,051,326	7	\$227,279	16	\$1,824,047				
Individuals as lender	17	\$2,096,549	16	\$2,089,874	1	\$6,675				
INTRUST Bank-Wichita	96	\$13,467,826	78	\$11,552,066	18	\$1,915,760				
JP Morgan Chase Bank	17	\$1,337,447	12	\$607,747	5	\$729,700				
KANZA Bank	36	\$3,306,300	27	\$2,032,750	9	\$1,273,550				
Legacy Bank	29	\$4,648,718	22	\$4,020,541	6	\$534,994	1	\$93,183		
PHH Mortgage Services Corp	13	\$864,214	1	\$22,857	11	\$769,426	1	\$71,931		
Priority Mortgage Corp.	13	\$1,699,487			9	\$1,335,050	4	\$364,437		
Rose Hill State Bank	11	\$1,147,980	9	\$1,016,480	2	\$131,500				
Security Savings Bank	24	\$2,481,337	9	\$756,050	13	\$1,446,824	2	\$278,463		
Southwest National Bank	10	\$1,661,478	10	\$1,661,478						
Sunflower Bank	11	\$1,488,255	8	\$934,100	2	\$380,500			1	\$173,655
Suntrust Mortgage, Inc.	11	\$1,462,013	1	\$19,130	7	\$1,055,700	3	\$387,183		
U.S. Bank N.A. ND	15	\$1,308,183	3	\$223,000	8	\$765,352	4	\$319,831		
USAA Federal Savings Bank	17	\$1,340,101	11	\$591,892	6	\$748,209				
Wells Fargo Bank, N.A.	101	\$10,833,804	30	\$1,752,075	66	\$8,554,851	5	\$526,878		
Wells Fargo Financial Bank	16	\$303,000	16	\$303,000						
Wells Fargo Financial Kansas	10	\$1,145,064	10	\$1,145,064						
Wichita Federal Credit Union	12	\$375,900	9	\$162,100	3	\$213,800				
196 Lenders with less than 10 each	487	\$82,666,004	221	\$54,784,347	241	\$24,987,933	19	\$2,211,715	6	\$682,009
TOTAL	1,972	\$229,302,652	948	\$119,578,818	904	\$97,504,723	105	\$10,252,313	15	\$1,966,798

Employee Spotlight



Marilyn Armer- Escrow Assistant

Marilyn works at our 434 N. Main location as an Escrow Assistant. She has been married for 30 years to Floy (Yes, Floy. No 'd'...not Floyd.) Marilyn has 4 kids, 4 grandchildren and 1 great grandchild. She likes to collect old coins and matchbooks. Marilyn also enjoys gardening, reading, watching movies and being a Grandma. Her favorite actor of all time is John Wayne.

Office: 316.293.1677 * Fax: 316.267.8115 * Email: marmer@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE
434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept. Manager
Nancy Stolzle, REO Manager
Dept. & Closing Officer
Karen McGregor, Closer
Pam Amrine, Earnest Money
Sandra Park, Closer
Janis Biggs, Assistant
Keesha Graham, Assistant
Marilyn Armer, Assistant

EAST 21ST OFFICE
8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Karrie Bailey, Manager
Kris Scott, Closer
Lonneta Madden, Closer
Lorilee Wright, Closer
Debbie Oden, Assistant
Hannah Lonergan
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant

EAST CENTRAL OFFICE
12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weibrod, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE
12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE
10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

NORTH RIDGE OFFICE
3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE
8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Angee Carroll, Closer
Judy Beall, Closer
Margie Dochow, Assistant
Nina Copeland, Assistant
Pam Burns

WEST 21ST OFFICE
8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Carrol Soerris, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE
7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Lisa Cordon, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Closer
Mary Morris, Assistant

WEST MAPLE OFFICE
8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Bobbie Estes, Closer
Amanda Cronister, Assistant
Mary Spink, Assistant
Norma Janzen
Traci Winter, Assistant
Sheri McAnelly, Assistant

DERBY OFFICE
1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joanel Hoopengartner, Assistant
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE
434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Brian Deel, Restrictions/Deeds
Cheryl Kessinger, Examiner
Heather Kamphaus, Title Searches
James Leftwich, Examiner
Jan McGrath, Examiner
Jeanne Ball, Title Searches
Judy Argyle, Policy Department
Karen Frye, Examiner
Kathy Harter, Date Downs
Kim Greider, Examiner
Nancy Tiger, Title Distribution
Sondra Green, Customer Service
Stephanie Liby, Policy Desk
Teri Rodiek, Recording Desk
Tonya Ridpath, Recording Desk

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Bo James, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Matrice Reddick, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgren, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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