

FEB 2008 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - FEB

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2007	2008		2007	2008		2007	2008		2007	2008	
Wichita	79	74	-7%	6	2	-67%	35	48	+38%	\$10,970,281	\$29,211,724	+167%
Derby	22	4	-82%	--	--	--	--	--	--	\$ 1,488,608	\$ 815,000	-46%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	5	7	+40%	--	--	--	--	--	--	\$ 475,000	\$ 968,375	+104%
Mulvane	2	2	--	--	--	--	--	--	--	\$ 370,000	\$ 175,000	-53%
Valley Center	5	0	-500%	--	--	--	--	--	--	\$ 759,000	0	-100%
Maize	3	0	-300%	5	0	-500%	--	--	--	\$ 1,164,600	0	-100%
Park City	8	11	+38%	--	--	--	--	--	--	\$ 1,056,400	\$ 1,399,200	+33%
Cheney	2	3	+50%	--	--	--	--	--	--	\$ 160,000	\$ 428,100	+168%
Sedgwick Co.	7	10	+43%	--	--	--	--	--	--	\$ 1,197,000	\$ 2,614,524	+119%
Andover	5	11	+120%	2	0	-200%	--	--	--	\$ 1,523,712	\$ 2,473,884	+63%
Augusta	1	4	+300%	--	2	+200%	--	--	--	\$ 77,590	\$ 602,369	+677%
El Dorado	5	5	--	--	--	--	--	--	--	\$ 1,132,000	\$ 1,300,500	+15%
Rose Hill	1	2	+100%	--	--	--	--	--	--	\$ 118,200	\$ 470,000	+298%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2007	2008		2007	2008		2007	2008	
Wichita	247	294	+20%	205	160	-22%	\$23,369,372	\$41,883,384	+80%
Derby	32	8	-75%	32	8	-75%	\$ 3,295,055	\$ 1,348,000	-60%
Colwich	1	0	-100%	1	0	-100%	\$ 108,850	0	-100%
Haysville	13	9	-31%	13	9	-31%	\$ 1,388,000	\$ 1,428,375	+3%
Mulvane	2	3	+50%	2	3	+50%	\$ 370,000	\$ 300,000	-19%
Valley Center	6	5	-17%	6	5	-17%	\$ 1,057,000	\$ 931,725	-12%
Maize	12	1	-92%	5	1	-80%	\$ 1,947,600	\$ 350,000	-83%
Park City	15	16	+7%	15	16	+7%	\$ 2,084,200	\$ 2,219,700	+7%
Cheney	2	3	+50%	2	3	+50%	\$ 160,000	\$ 428,100	+74%
Sedgwick Co.	17	19	+12%	17	19	+12%	\$ 3,355,000	\$ 4,218,499	+26%
Andover	15	29	+94%	14	29	+94%	\$ 3,903,712	\$ 6,587,568	+69%
Augusta	1	7	+600%	1	6	+500%	\$ 77,590	\$ 686,414	+785%
El Dorado	8	8	--	8	8	--	\$ 1,840,000	\$ 1,645,500	-11%
Rose Hill	6	4	-34%	6	4	-34%	\$ 902,169	\$ 700,000	-23%

MORTGAGES

	2007	2008	
Mortgages	1,867	1,711	-9%
Consideration	\$215,084,313	\$212,235,872	-2%
Deeds	1,590	1,421	-11%
YEAR TO DATE			
Mortgages	3,897	3,391	-13%
Consideration	\$469,382,044	\$404,098,641	-14%
Deeds	3,383	3,017	-11%

FORECLOSURES

	2008	2007	2006	2005	2004
Current Month	192	161	190	144	160
Year to date	411	318	401	335	317

Our Offices will be closed:
Monday, February 18, 2008
Monday, May 26, 2008
Friday, July 4, 2008

TREM CONTACT

Mark Moss

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EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

RESIDENTIAL MORTGAGE FILINGS BY LENDER Powered by First American CoreLogic, Inc.

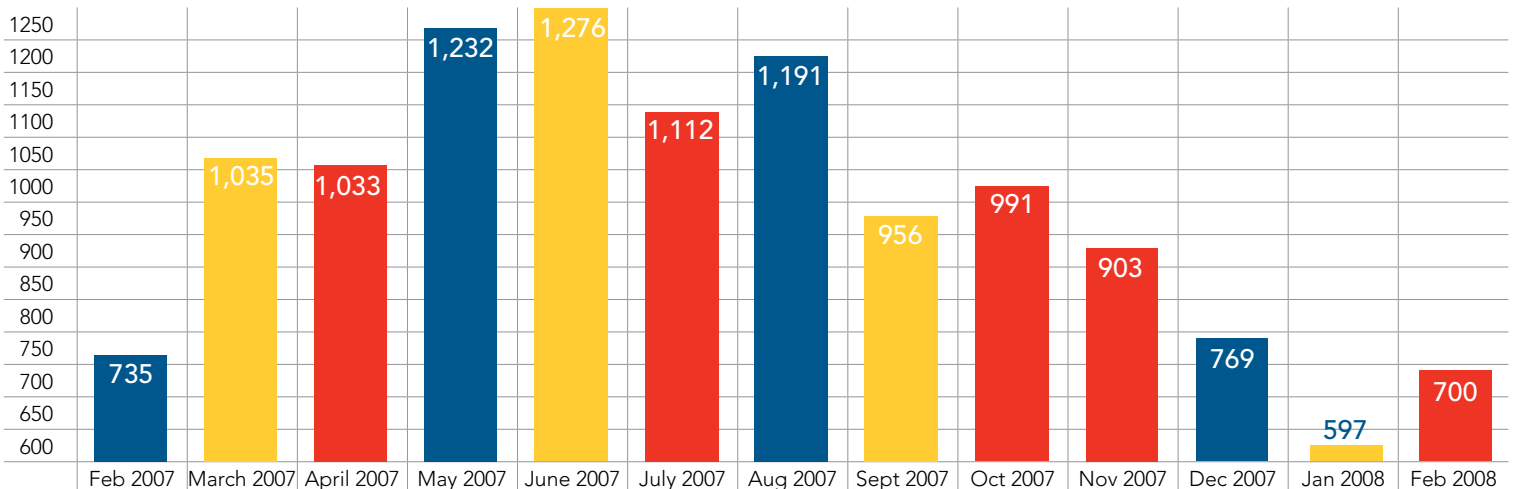
Lender	No.	Total Amount	Conventional	FHA	VA	Other
BANK OF AMERICA	145	\$13,505,704	139	5	1	0
BANK OF THE WEST	53	\$5,308,026	53	0	0	0
BENEFICIAL KS	11	\$978,678	11	0	0	0
BOEING WICHITA CU	28	\$2,088,292	27	0	0	1
CAPITOL FSB	106	\$13,132,680	106	0	0	0
CESSNA EMP CU	12	\$692,482	12	0	0	0
CHISHOLM TRAIL ST BK	10	\$541,000	9	0	0	1
CITIFINANCIAL	12	\$454,974	12	0	0	0
CITY/WICHITA NBRHD IMPROVEMNT	38	\$139,064	38	0	0	0
COMMERCE BK	11	\$1,129,845	11	0	0	0
COUNTRYWIDE BK	141	\$19,727,134	117	21	3	0
CREDIT UNION/AMERICA	38	\$3,306,849	38	0	0	0
EMPRISE BK	38	\$2,273,011	36	0	0	2
EQUITY BK	39	\$5,439,350	32	6	1	0
FIDELITY BK	56	\$5,124,707	45	9	1	1
FIRST HORIZON HM LN	101	\$12,036,409	49	43	9	0
GARDEN PLAIN ST BK	10	\$1,012,772	6	0	0	4
INTRUST BK	101	\$9,292,637	96	0	0	5
JP MORGAN CHASE BK	12	\$1,239,558	12	0	0	0
KANZA BK	16	\$1,811,146	9	0	0	7
LEGACY BK	30	\$3,029,385	29	1	0	0
MIDAMERICAN CU	16	\$1,309,125	16	0	0	0
PRIVATE INDIVIDUAL	12	\$899,426	1	0	0	11
ROSE HILL BK	10	\$912,510	10	0	0	0
SECURITY SVGS BK	21	\$3,295,533	17	4	0	0
SUNFLOWER BK	10	\$860,226	10	0	0	0
SUNTRUST MTG	13	\$1,622,224	8	5	0	0
UNKNOWN	23	\$217,000	0	0	0	23
WELLS FARGO BK	49	\$6,667,534	46	2	1	0
WELLS FARGO FIN'L BK	11	\$146,500	11	0	0	0
WELLS FARGO FIN'L/KS	17	\$2,385,043	17	0	0	0
142 LENDERS W/ LESS THAN 10 EACH	368	\$44,668,535	290	57	9	12
GRAND TOTAL	1,558	\$165,247,359	1,313	153	25	67



First American
CORELOGIC

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of Residential Sales - 12 Month Trend



Employee Spotlight



Aliene Powers - Technical Support at 434 N Main

Aliene is our local First American Information Technology specialist. She is excellent at what she does because of her knowledge of computers, calm demeanor and positive attitude. She is also a wife and mother of two children, 8 and 9 months. When she is not playing with her kids, she like to catch a good movie, go bowling, or go out to eat. Her favorite places traveled are Niagra Falls and the Grand Canyon.

Office: 316.293.1635 * Fax: 316.267.8115 * Email: apowers@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Cindy Kandt, Assistant
Debbie Oden, Assistant
Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager
Nancy Stolzle, REO Manager
Aliene Powers, Admin. Asst.
Janis Biggs, Closer
LaFaye Sampson, Assistant
Marilyn Armer, Earnest Money
Pam Amrine, Assistant
Sandra Park, Closer
Teresa Martinez, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Deb Kimble, Manager
Bobbie Estes, Closer
Colleen Christy, Assistant
Erin Sholtz, Closer
Hannah Lonergan, Assistant
Kim Skoumal, Assistant
Kris Scott, Closer
Lamika Mack, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amber Ketchum, Manager
Norma Janzen, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Pam Burns, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Angela Ruda, Assistant
Beverly Love-Hetzel, Assistant
Crystal Driskill, Assistant
Kristy Jackson, Closer
Sherri McAnelly, Assistant
Traci Winter, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Kathy Harter, Examiner
Nancy Tiger, Title Distribution
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Jeanne Beatty, Ownership Lists
Amber Lynch, Order Entry
Julie Green, Distribution
Sondra Green, Customer Service
Donald Bass, Recording Clerk
Teri Rodiek, Recording Desk
Judy Argyle, Policy Manager

Cathy Minkler, Policy Production
Stephanie Liby, Policy Production

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
James Leftwich, Examiner
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

434 N Main
Wichita, KS 672032
(316) 267-8371
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

434 N Main
Wichita, KS 67202
(316) 648-9908



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