

FEB 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - FEBRUARY

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	148	79	-47%	8	6	-25%	0	35	+100%	\$16,285,952	\$10,970,281	-33%
Derby	15	22	+47%	--	--	--	--	--	--	\$ 2,676,187	\$ 1,488,608	-45%
Colwich	3	0	-300%	--	--	--	--	--	--	\$ 335,700	0	-100%
Haysville	7	5	-29%	--	--	--	--	--	--	\$ 1,007,100	\$ 475,000	-53%
Mulvane	4	2	-50%	--	--	--	--	--	--	\$ 628,000	\$ 370,000	-42%
Valley Center	2	5	+150%	--	--	--	--	--	--	\$ 333,000	\$ 759,000	+128%
Maize	0	3	+300%	0	5	500%	--	--	--	0	\$ 1,164,600	+100%
Park City	5	8	+60%	--	--	--	--	--	--	\$ 728,000	\$ 1,056,400	+46%
Cheney	2	2	--	--	--	--	--	--	--	\$ 180,000	\$ 160,000	-12%
Sedgwick Co.	20	7	-65%	--	--	--	--	--	--	\$ 3,633,112	\$ 1,197,000	-68%
Andover	7	5	-29%	0	2	+200%	--	--	--	\$ 1,092,430	\$ 1,523,712	+40%
Augusta	4	1	-75%	--	--	--	--	--	--	\$ 380,381	\$ 77,590	-80%
El Dorado	2	5	+150%	--	--	--	--	--	--	\$ 153,000	\$ 1,132,000	+640%
Rose Hill	2	1	-50%	--	--	--	--	--	--	\$ 265,000	\$ 118,200	-56%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	299	247	-18%	293	205	-31%	\$29,780,073	\$23,369,372	-22%
Derby	33	32	-4%	33	32	-4%	\$ 5,519,853	\$ 3,295,055	-41%
Colwich	3	1	-67%	3	1	-67%	\$ 335,700	\$ 108,850	-68%
Haysville	10	13	+30%	10	13	+30%	\$ 1,356,300	\$ 1,388,000	+3%
Mulvane	18	2	-89%	10	2	-80%	\$ 1,506,000	\$ 370,000	-76%
Valley Center	5	6	+20%	5	6	+20%	\$ 643,880	\$ 1,057,000	+65%
Maize	2	12	+500%	2	5	+150%	\$ 224,000	\$ 1,947,600	+770%
Park City	12	15	+25%	12	15	+25%	\$ 1,539,000	\$ 2,084,200	+36%
Cheney	4	2	-50%	4	2	-50%	\$ 579,000	\$ 160,000	-73%
Sedgwick Co.	32	17	-47%	32	17	-47%	\$ 6,183,837	\$ 3,355,000	-46%
Andover	27	15	-45%	25	14	-44%	\$ 4,597,742	\$ 3,903,712	-16%
Augusta	6	1	-84%	6	1	-84%	\$ 547,279	\$ 77,590	-86%
El Dorado	4	8	+100%	4	8	+100%	\$ 368,000	\$ 1,840,000	+400%
Rose Hill	4	6	+50%	4	6	+50%	\$ 739,336	\$ 902,169	+23%

MORTGAGES

	2006	2007	
Mortgages	2,166	1,867	-14%
Consideration	\$207,703,007	\$215,084,313	+4%
Deeds	1,771	1,590	-11%
YEAR TO DATE			
Mortgages	4,350	3,897	-11%
Consideration	\$ 420,388,462	\$ 469,382,044	+12%
Deeds	3,517	3,383	-4%

FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	161	190	144	160	184
Year to date	318	401	335	317	330

Our Offices will be closed:
Monday, February 19, 2007
Monday, May 28, 2007
Wednesday, July 4, 2007
Monday, September 3, 2007

TREM CONTACTS

Mark Moss
 TEL 316.267.8371
 EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202
 316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Aegis Wholesale Corporation	14	\$975,565	1	\$17,400	13	\$958,165				
Bank of America	171	\$21,827,325	81	\$12,249,058	89	\$9,476,859	1	\$101,408		
Bank of the West	69	\$6,072,481	45	\$3,046,553	24	\$3,025,928				
Beneficial Kansas, Inc.	22	\$1,754,672	22	\$1,754,672						
Boeing Credit Union	28	\$1,463,971	21	\$601,671	7	\$862,300				
Capital One Home Loans, LLC	14	\$976,900			14	\$976,900				
Capitol Federal Savings Bank	60	\$8,776,717	8	\$1,877,600	52	\$6,899,117				
Chisholm Trail State Bank	15	\$1,731,250	15	\$1,731,250						
Citibank Federal Savings Bank	11	\$472,452	11	\$472,452						
Citifinancial, Inc.	20	\$790,926	20	\$790,926						
CitiMortgage, Inc.	21	\$2,025,943			21	\$2,025,943				
Commerce Bank	15	\$3,395,801	12	\$3,185,301	3	\$210,500				
Conway Bank	11	\$1,191,612	10	\$1,026,612	1	\$165,000				
Countrywide Bank	28	\$1,101,053	12	\$489,206	16	\$611,847				
Countrywide Home Loans, Inc	117	\$10,722,070	9	\$136,634	75	\$7,252,403	25	\$2,404,347	8	\$928,686
Credit Suisse First Boston	10	\$659,035	3	\$47,763	7	\$611,272				
Credit Union of America	40	\$2,084,237	27	\$802,387	13	\$1,281,850				
Decision One Mortgage Co	18	\$1,956,120			18	\$1,956,120				
Emprise Bank	52	\$8,589,242	45	\$7,340,492	7	\$1,248,750				
Equity Bank, N.A.	49	\$8,279,705	13	\$4,582,702	30	\$2,994,840	4	\$432,999	2	\$269,164
Fidelity Bank	65	\$12,648,647	33	\$9,256,445	15	\$1,625,899	13	\$1,157,298	4	\$609,005
First Franklin Financial Corp.	12	\$1,180,845	2	\$54,880	10	\$1,125,965				
First Horizon Home Loan Corp	89	\$9,343,061			65	\$7,056,541	24	\$2,286,520		
First National Bank of Anthony	18	\$2,898,727	18	\$2,898,727						
Garden Plain State Bank	14	\$1,664,700	13	\$1,474,700	1	\$190,000				
Home Loan Center, Inc.	10	\$1,275,700	3	\$199,400	7	\$1,076,300				
Homecomings Fin. Network Inc	14	\$1,253,700	3	\$112,900	11	\$1,140,800				
Individuals as lender	12	\$698,075	11	\$298,075	1	\$400,000				
INTRUST Bank-Wichita	74	\$8,291,970	55	\$4,920,280	19	\$3,371,690				
JP Morgan Chase Bank	11	\$739,072	7	\$240,310	4	\$498,762				
KANZA Bank	35	\$2,610,941	26	\$1,567,125	9	\$1,043,816				
Legacy Bank	36	\$6,344,354	24	\$3,988,115	11	\$2,285,300	1	\$70,939		
Mid American Credit Union	13	\$545,316			13	\$545,316				
Quicken Loans, Inc.	12	\$866,150			12	\$866,150				
Rose Hill State Bank	11	\$1,307,800	10	\$1,202,800	1	\$105,000				
Security Savings Bank	16	\$1,255,440	6	\$251,300	10	\$1,004,140				
Top Mortgage Corporation	11	\$738,230			11	\$738,230				
U.S. Bank N.A. ND	11	\$665,259	3	\$96,700	7	\$523,500	1	\$45,059		
USAA Federal Savings Bank	12	\$826,331	8	\$320,481	4	\$505,850				
Verus Bank, NA	13	\$1,069,725	7	\$372,200	5	\$616,300	1	\$81,225		
Wells Fargo Bank, N.A.	80	\$8,678,301	21	\$1,298,132	52	\$6,719,432	7	\$660,737		
Wells Fargo Financial Kansas	13	\$1,209,412	13	\$1,209,412						
171 Lenders with less than 10 each	456	\$87,509,065	219	\$64,084,545	215	\$21,391,718	21	\$1,888,671	1	\$144,131
TOTAL	1,823	\$238,467,898	837	\$133,999,206	873	\$93,388,503	98	\$9,129,203	15	\$1,950,986

Employee Spotlight



Linda Lea Voss- Director of Marketing and Assistant to Craig Burns

Linda Lee likes to read and travel (she most recently went to New York City), she enjoys gardening and her cats, and she attends most performances at The Music Theatre of Wichita.

In her life prior to First American Title she worked for the Wichita Police Department as a Forensic Chemist. She also attended the FBI Academy.

Office: 316.609.2929 * Fax: 316.267.8115 * Email: lvoss@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager
Nancy Stolzle, REO Manager
Dept. & Closing Officer
Karen McGregor, Closer
Pam Amrine, Earnest Money
Sandra Park, Closer
Aliene Powers, Admin. Asst.
Janis Biggs, Assistant
Teresa Martinez, Assistant
Marilyn Armer, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Karrie Bailey, Manager
Kris Scott, Closer
Debbie Oden, Closer
Hannah Lonergan, Assistant
April Johnston, Assistant
Erin Shotlz, Assistant
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynnda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Judy Beall, Closer
Margie Dochow, Assistant
Nina Copeland, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Lisa Cordon, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Amanda Cronister, Assistant
Kristy Jackson, Assistant
Beverly Love-Hetzel, Assistant
Mary Spink, Assistant
Norma Janzen, Assistant
Traci Winter, Assistant
Sheri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joemel Hoopengartner, Assistant
Julie Titus, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Heather Kamphaus, Title Searches
Jan McGrath, Examiner
Jeanne Beatty, Title Searches
Judy Argyle, Policy Department
Karen Frye, Examiner
Kathy Harter, Date Downs
Julie Green, Order Entry
Kim Greider, Examiner
Nancy Tiger, Title Distribution
Sondra Green, Customer Service
Stephanie Liby, Policy Desk
Teri Rodiek, Recording Desk
Tonya Ridpath, Recording Desk
Matrice Reddick, Title Searches

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
Melissa Holland, Examiner
James Leftwich, Examiner
Janet Harris, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



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