

**FEBRUARY**

	UNITS SINGLE FAMILY			UNITS 2-3-4 FAMILY			UNITS MULTI FAMILY		CONSIDERATION			
	2004	2005		2004	2005		2004	2005	2004	2005		
	Wichita	107	122	+15%	0	16	+1600%	--	--	--	\$ 11,678,434	\$ 13,434,144
Derby	9	13	+45%	--	--	--	--	--	--	\$ 1,113,000	\$ 2,124,874	+91%
Colwich	0	1	+100%	--	--	--	--	--	--	0	\$ 87,000	+100%
Haysville	2	11	+450%	--	--	--	--	--	--	\$ 214,000	\$ 1,043,800	+388%
Mulvane	3	2	-34%	--	--	--	--	--	--	\$ 517,000	\$ 310,625	-40%
Valley Center	1	3	+200%	--	--	--	--	--	--	\$ 240,000	\$ 574,200	+140%
Maize	0	0	--	--	--	--	--	--	--	0	0	--
Park City	5	6	+20%	--	--	--	--	--	--	\$ 548,000	\$ 1,054,000	+93%
Cheney	0	5	+500%	--	--	--	--	--	--	0	\$ 657,100	+100%
Sedgwick Co.	8	10	+25%	--	--	--	--	--	--	\$ 1,827,000	\$ 2,728,500	+50%
Andover	7	11	+58%	--	--	--	--	--	--	\$ 987,242	\$ 1,502,984	+53%
Augusta	3	3	--	--	--	--	--	--	--	\$ 301,836	\$ 294,418	-3%
El Dorado	3	2	-34%	--	--	--	--	--	--	\$ 465,000	\$ 230,000	-51%
Rose Hill	2	2	--	--	--	--	--	--	--	\$ 355,000	\$ 287,805	-19%

**YEAR TO DATE**

	UNITS			PERMITS			CONSIDERATION		
	2004	2005		2004	2005		2004	2005	
Wichita	255	218	-15%	255	210	-18%	\$ 25,572,212	\$ 21,655,848	-16%
Derby	23	32	+40%	23	32	+40%	\$ 2,216,300	\$ 5,451,556	+146%
Colwich	0	1	+100%	0	1	+100%	0	\$ 87,000	+100%
Haysville	7	13	+86%	7	13	+86%	\$ 803,700	\$ 1,358,500	+70%
Mulvane	4	3	-25%	4	3	-25%	\$ 630,000	\$ 510,625	-19%
Valley Center	2	4	+100%	2	4	+100%	\$ 380,000	\$ 844,200	+123%
Maize	3	0	-300%	3	0	-300%	\$ 289,900	0	-100%
Park City	11	14	+28%	11	14	+28%	\$ 1,584,000	\$ 1,892,800	+20%
Cheney	0	5	+500%	0	5	+500%	0	\$ 783,570	+100%
Sedgwick Co.	22	17	-23%	22	17	-23%	\$ 4,610,400	\$ 4,168,500	-10%
Andover	32	19	-41%	32	19	-41%	\$ 4,145,642	\$ 3,178,137	-24%
Augusta	6	6	--	6	6	--	\$ 506,078	\$ 603,714	+20%
El Dorado	3	2	-34%	3	2	-34%	\$ 465,000	\$ 230,000	-51%
Rose Hill	5	2	-60%	5	2	-60%	\$ 1,352,708	\$ 287,805	-79%

**MORTGAGES**

<b>FEBRUARY</b>	2004		2005	
	Mortgages	2,338	1,981	-16%
Consideration	\$ 192,122,823	\$ 200,010,962	+5%	
Deeds	1,593	1,638	+3%	
<b>YEAR TO DATE</b>				
Mortgages	4,463	4,017	-10%	
Consideration	\$ 374,715,672	\$ 403,649,033	+8%	
Deeds	3,083	3,237	+5%	

**All First American Title offices will be closed:**

**Monday, May 30, 2005**

**Monday, July 4, 2005**



**MORTGAGE REPORT**

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
American General Finance	12	\$454,076	12	\$454,076						
American Home Mortgage	31	\$2,865,515	1	\$20,000	25	\$2,408,384	5	\$437,131		
Ameriquet Mortgage Company	10	\$1,348,374			10	\$1,348,374				
Argent Mortgage Company, LLC	26	\$2,055,867			26	\$2,055,867				
Bank of America	159	\$11,218,237	124	\$8,162,894	31	\$2,647,793	4	\$407,550		
Beneficial Mortgage Co. of Ks	19	\$1,258,618	19	\$1,258,618						
Boeing Credit Union	34	\$2,142,289	9	\$206,530	25	\$1,935,759				
Capitol Federal Savings Bank	81	\$6,013,181	20	\$390,100	61	\$5,623,081				
Chisholm Trail State Bank	15	\$2,060,000	15	\$2,060,000						
Citicorp Trust Bank, FSB	13	\$1,007,015	13	\$1,007,015						
Citifinancial, Inc.	15	\$571,952	15	\$571,952						
City of Wichita	29	\$191,933	29	\$191,933						
Commercial Federal Bank	102	\$7,277,430	59	\$2,670,034	38	\$4,171,456	5	\$435,940		
Countrywide Home Loans, Inc	64	\$5,068,030	15	\$330,915	46	\$4,481,550	2	\$151,615	1	\$103,950
Credit Union of America	29	\$1,454,574	23	\$705,674	6	\$748,900				
Emprise Bank	21	\$2,313,750	21	\$2,313,750						
Fidelity Bank	62	\$5,609,281	23	\$1,571,700	23	\$2,380,802	13	\$1,252,270	3	\$404,509
Fieldstone Mortgage Company	11	\$920,230			11	\$920,230				
First Franklin Financial Corp.	13	\$1,238,125			13	\$1,238,125				
First Horizon Home Loan Corp	121	\$10,553,289	4	\$254,600	104	\$9,072,119	13	\$1,226,570		
Garden Plain State Bank	12	\$1,543,454	11	\$1,427,184	1	\$116,270				
Homecomings Fin. Network Inc	20	\$1,673,379	4	\$204,740	16	\$1,468,639				
Individuals as lender	25	\$1,598,689	25	\$1,598,689						
INTRUST Bank-Wichita	97	\$10,690,482	77	\$8,446,032	20	\$2,244,450				
JP Morgan Chase Bank	15	\$1,286,250	4	\$144,000	11	\$1,142,250				
KANZA Bank	15	\$1,829,850	10	\$742,100	5	\$1,087,750				
Legacy Bank	24	\$3,130,219	20	\$2,787,519	4	\$342,700				
Meritage Mortgage Corp	14	\$729,680			14	\$729,680				
Michigan Fidelity Acceptance Corp.	12	\$1,043,207			12	\$1,043,207				
Mid American Credit Union	10	\$361,266	2	\$58,500	8	\$302,766				
Mortgage Centre, L.C.	57	\$9,349,677			46	\$8,015,412	5	\$406,315	6	\$927,950
Option One Mortgage Corp.	10	\$1,024,592	10	\$1,024,592						
Prairie State Bank	43	\$6,434,393	36	\$5,733,259	5	\$516,100	2	\$185,034		
Rose Hill State Bank	17	\$2,482,201	15	\$2,321,200	2	\$161,001				
Security Savings Bank	17	\$3,047,102	4	\$2,144,199	13	\$902,903				
SNB Bank of Wichita	11	\$10,046,749	11	\$10,046,749						
Sunflower Bank	13	\$1,010,500	10	\$589,000	3	\$421,500				
U.S. Bank N.A. ND	10	\$3,525,616	6	\$3,290,328	3	\$151,400	1	\$83,888		
Washington Mutual Bank	13	\$983,699	3	\$185,000	7	\$591,653	3	\$207,046		
Wells Fargo Bank, N.A.	73	\$7,993,121	22	\$1,505,177	44	\$5,905,934	7	\$582,010		
Wells Fargo Financial Kansas	13	\$1,030,296	13	\$1,030,296						
Wilmington National Finance, Inc.	12	\$958,775			12	\$958,775				
World Savings	13	\$1,117,425	13	\$1,117,425						
178 Lenders with less than 10 each	499	\$80,215,129	226	\$51,663,297	241	\$25,541,235	26	\$2,139,970	6	\$870,627
<b>TOTAL</b>	<b>1,912</b>	<b>\$218,727,517</b>	<b>924</b>	<b>\$118,229,077</b>	<b>886</b>	<b>\$90,676,065</b>	<b>86</b>	<b>\$7,515,339</b>	<b>16</b>	<b>\$2,307,036</b>

**FORECLOSURES**

	2005	2004	2003	2002	2001
Current Month	144	160	184	127	98
Year to date	335	317	330	273	191



**MAIN: 434 N. Main.....267-8371**  
**Wichita Service Center Manager/ Vice President - Craig Burns**  
**Sedgwick County Manager/Vice President – David Armagost**

**TITLE INSURANCE PRODUCTION**

**TITLE INSURANCE, COMMITMENTS IN PROCESS**

<b>Commercial - Glenn Edwards, Manager</b>		<b>Residential - Robert Brown, Manager</b>	
Melissa Williams	Greg Dale	Karen Frye	Nancy Newton Nancy Tiger
Scott Brown		Cheryl Kessinger	Jan McGrath Connie Modellmog
Matrice Reddick, Assistant		Norma Janzen	Kim Greider Danielle Bass
<b>Office Counsel</b>	<b>Customer Service-Restrictions/Deeds</b>	<b>Bookkeeping - Accounts Receivable</b>	
Dave Wood	Sondra Green	Donna Ostreng	Virginia Black

**Abstracts, Certificates of Title, Ownership Lists, Title Reports**  
 Janet Harris Heather Kamphaus

<b>Policies</b>	<b>Recordings</b>	<b>Date Down - Title Insurance</b>	<b>Title Orders</b>
Judy Argyle	Tonya Ridpath	Annie Dietz	Donna Wassall
Stephanie Liby	Mary Camien		

**Marketing**  
 Linda Lea Voss, Director of Marketing, TREM Report, Agency Representative  
 Mike Brown, Lender Representative  
 Chris Ketzner, Real Estate Agent Representative  
 Sharon Wieters, Developer-Builder Escrow Manager

**REAL ESTATE CLOSINGS**

**Make one call to “Coordinate Your Closing” – 316-462-1900**

**Closing & Escrow Manager - Jennifer Weast**

**BROADWAY: 200 N. Broadway, Suite 100.....462-1900**  
**Manager** **Earnest Money Information**  
 Robbi McGuffey Nora Leonard

**MAIN: 434 N. Main.....267-8371**

<b>Closing Officers</b>	<b>Closing Assistants</b>
Diana Bower (Commercial)	Cindy Kandt
Jewel Hidalgo (Commercial)	Mary Morris
Angie Engels (Commercial)	
Nancy Stolzle	Sandra Park
Marsha Francis	Janis Biggs

**EAST: 8621 E. 21<sup>st</sup>, Suite 150.....634-6300**  
 Deana Henrie Lonneta Madden  
 Sue Hoefgen  
 Trisha Powell  
 Kris Scott Julie Titus

**EAST: 12221 E. Central.....685-0667**  
 Karrie Bailey Kristi Paul

**EAST: 6530 E. 13<sup>th</sup>.....652-1401**  
 Linde Ohmes Ann Heise

**WEST: 8442 W. 13<sup>th</sup>, Suite 103 .....721-4888**  
 Karen McGregor Amber Ketchum  
 Angee Carroll Colleen Christy

**WEST: 8558 W. 21<sup>st</sup>, Suite 400 .....440-9410**  
 Terry Hamer

**WEST: 7926 W. 21<sup>st</sup> .....854-0070**  
 Juline Wallweber Bo James

**WEST: 10100 W. Maple.....554-2872**  
 Donna Osterman

**WEST: 8406 W. Maple .....721-6500**  
 Tonnya Lewis Traci Winter  
 Carrol Soerries Sherri McAnelly

**DERBY: 1120 N. Rock Rd., Suite 300 .....788-9093**  
 Lloyd Sacket Susie Spring  
 Karen Schuckman