

AUG 2007 TREM REPORT

SEDGWICK COUNTY

BUILDING PERMITS - AUG

	SINGLE FAMILY			2-3-4 FAMILY			MULTI FAMILY			CONSIDERATION		
	2006	2007		2006	2007		2006	2007		2006	2007	
Wichita	139	117	-16%	2	8	+300%	0	48	+100%	\$13,590,216	\$15,313,917	+13%
Derby	16	13	-19%	--	--	--	--	--	--	\$ 2,137,875	\$ 2,258,257	+6%
Colwich	0	0	--	--	--	--	--	--	--	0	0	--
Haysville	4	2	-50%	--	--	--	--	--	--	\$ 562,500	\$ 295,000	-48%
Mulvane	4	0	-100%	--	--	--	--	--	--	\$ 563,000	0	-100%
Valley Center	16	3	-82%	--	--	--	--	--	--	\$ 1,985,130	\$ 464,500	-77%
Maize	11	2	-82%	--	--	--	--	--	--	\$ 1,680,200	\$ 399,192	-77%
Park City	5	4	-20%	--	--	--	--	--	--	\$ 585,000	\$ 416,100	-29%
Cheney	3	0	-100%	--	--	--	--	--	--	\$ 369,700	0	-100%
Sedgwick Co.	15	11	-27%	--	--	--	--	--	--	\$ 3,758,449	\$ 2,061,000	-46%
Andover	32	16	-50%	--	--	--	--	--	--	\$ 7,281,514	\$ 2,912,825	-60%
Augusta	1	1	--	--	--	--	--	--	--	\$ 70,180	\$ 92,760	+33%
El Dorado	3	2	-34%	--	--	--	--	--	--	\$ 320,000	\$ 182,000	-44%
Rose Hill	0	1	+100%	--	--	--	--	--	--	0	\$ 332,000	+100%

BUILDING PERMITS - YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2006	2007		2006	2007		2006	2007	
Wichita	1,518	1,212	-21%	1,143	1,075	-6%	\$ 125,955,965	\$117,271,669	-7%
Derby	305	89	-71%	129	89	-32%	\$ 24,980,794	\$ 12,614,429	-50%
Colwich	5	3	-40%	5	3	-40%	\$ 547,425	\$ 313,710	-43%
Haysville	44	40	-10%	44	40	-10%	\$ 5,574,725	\$ 4,610,609	-18%
Mulvane	48	7	-86%	44	7	-85%	\$ 6,061,750	\$ 1,416,000	-77%
Valley Center	39	45	+16%	39	45	+16%	\$ 5,245,060	\$ 7,016,721	+34%
Maize	31	32	+4%	31	25	-20%	\$ 4,605,200	\$ 5,606,427	+22%
Park City	48	51	+7%	48	51	+7%	\$ 6,159,000	\$ 7,009,694	+14%
Cheney	9	8	-12%	9	7	-23%	\$ 1,341,700	\$ 995,000	-26%
Sedgwick Co.	127	90	-30%	127	90	-30%	\$ 27,358,197	\$ 19,960,444	-28%
Andover	116	126	+9%	104	125	+21%	\$ 23,212,828	\$ 28,921,311	+2%
Augusta	17	17	--	15	15	--	\$ 1,247,655	\$ 1,423,609	+15%
El Dorado	21	23	+10%	21	23	+10%	\$ 2,600,500	\$ 3,507,485	+35%
Rose Hill	15	21	+40%	15	21	+40%	\$ 2,358,861	\$ 3,604,169	+53%

MORTGAGES

	2006	2007	
Mortgages	2,886	2,456	-15%
Consideration	\$269,958,373	\$297,706,596	+11%
Deeds	2,485	2,176	-13%
YEAR TO DATE			
Mortgages	20,119	18,591	-8%
Consideration	\$1,966,321,901	\$2,241,474,664	+14%
Deeds	16,590	15,241	-9%

FORECLOSURES

	2007	2006	2005	2004	2003
Current Month	201	171	167	143	124
Year to date	1313	1438	1161	1225	1074

Our Offices will be closed:
 Thursday, November 22, 2007
 Friday, November 23, 2007
 Tuesday, December 25, 2007
 Tuesday, January 1, 2008

TREM CONTACT

Mark Moss

TEL 316.267.8371

EMAIL mamoss@firstam.com



First American Title

434 N Main, Wichita KS 67202

316.267.8371 www.firstamks.com NYSE: FAF

MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
American General Finance	11	\$297,694	11	\$297,694						
Andover State Bank	19	\$1,505,104	15	\$1,064,404	4	\$440,700				
Bank of America	185	\$15,328,059	55	\$2,344,663	123	\$12,388,781	7	\$594,615		
Bank of the West	88	\$6,584,999	53	\$2,168,372	31	\$4,022,464	4	\$394,163		
Beneficial Kansas, Inc.	18	\$1,335,215	18	\$1,335,215						
Boeing Credit Union	43	\$3,907,711	29	\$2,363,486	14	\$1,544,225				
Capital One Home Loans, LLC	11	\$849,350			11	\$849,350				
Capitol Federal Savings Bank	126	\$15,485,086	10	\$1,476,900	116	\$14,008,186				
Central Star Credit Union	10	\$627,478			10	\$627,478				
Chisholm Trail State Bank	15	\$2,034,200	15	\$2,034,200						
Citibank Federal Savings Bank	13	\$547,510	13	\$547,510						
Citicorp Trust Bank, FSB	14	\$1,149,651	2	\$94,209	12	\$1,055,442				
Citifinancial, Inc.	14	\$558,786	14	\$558,786						
CitiMortgage, Inc.	45	\$4,863,638			43	\$4,610,880	2	\$252,758		
City of Wichita	11	\$267,287	11	\$267,287						
Commerce Bank	25	\$2,315,111	20	\$1,615,800	4	\$651,200	1	\$48,111		
Community Bank of Wichita, Inc	11	\$1,564,017	11	\$1,564,017						
Countrywide Bank	124	\$11,975,653	17	\$676,887	107	\$11,298,766				
Countrywide Home Loans, Inc	81	\$8,315,716	1	\$76,357	34	\$3,619,180	38	\$3,628,202	8	\$991,977
Credit Union of America	51	\$2,750,546	37	\$973,546	14	\$1,777,000				
Emprise Bank	89	\$18,619,213	65	\$16,019,530	22	\$2,436,218	2	\$163,465		
Equity Bank, N.A.	77	\$10,511,795	17	\$1,869,796	49	\$7,316,694	7	\$658,752	4	\$666,553
Federal Home Loan Bk of Topeka	15	\$63,400	15	\$63,400						
Fidelity Bank	90	\$11,103,386	40	\$5,480,696	32	\$3,687,785	12	\$1,162,635	6	\$772,270
First Equity Mortgage Services, Inc.	20	\$2,434,603			16	\$1,891,911	4	\$542,692		
First Horizon Home Loan Corp	145	\$14,957,552	1	\$128,000	118	\$12,204,874	26	\$2,624,678		
First Magnus Financial Corp.	11	\$1,038,866			8	\$772,400	3	\$266,466		
First National Bank of Anthony	13	\$1,768,600	13	\$1,768,600						
Garden Plain State Bank	25	\$2,796,658	22	\$2,368,223	3	\$428,435				
Individuals as lender	11	\$1,029,023	11	\$1,029,023						
INTRUST Bank-Wichita	129	\$16,739,310	101	\$11,946,707	28	\$4,792,603				
JP Morgan Chase Bank	20	\$1,504,949	7	\$224,021	13	\$1,280,928				
KANZA Bank	27	\$2,214,830	17	\$943,830	10	\$1,271,000				
Legacy Bank	34	\$7,901,245	25	\$6,917,445	9	\$983,800				
Liberty Mortgage Services, LLC	10	\$1,220,698			5	\$588,550	5	\$632,148		
Merrill Lynch Mortgage Lending, Inc.	12	\$19,762,728	12	\$19,762,728						
Mid American Credit Union	15	\$701,650	11	\$303,000	4	\$398,650				
Priority Mortgage Corp.	14	\$1,443,274			10	\$924,900	2	\$217,303	2	\$301,071
Rose Hill State Bank	16	\$1,500,100	12	\$875,600	4	\$624,500				
Security Savings Bank	26	\$6,418,957	4	\$3,642,500	17	\$2,214,006	5	\$562,451		
SNB Bank of Wichita	12	\$6,365,401	9	\$5,834,401	3	\$531,000				
Suntrust Mortgage, Inc.	19	\$2,209,251	2	\$122,700	16	\$1,959,505	1	\$127,046		
USAA Federal Savings Bank	31	\$2,235,946	18	\$664,079	13	\$1,571,867				
Verus Bank, NA	13	\$1,484,234	4	\$202,000	6	\$963,140	2	\$187,321	1	\$131,773
Wachovia Mortgage Corp.	10	\$1,430,695	2	\$140,395	8	\$1,290,300				
Washington Mutual Bank	14	\$1,325,533	5	\$163,000	9	\$1,162,533				
Wells Fargo Bank, N.A.	80	\$7,724,675	36	\$1,795,531	34	\$5,078,077	10	\$851,067		
Wells Fargo Financial Bank	19	\$343,500	19	\$343,500						
Wells Fargo Financial Kansas	21	\$2,512,561	21	\$2,512,561						
Wichita Federal Credit Union	13	\$689,902	9	\$229,300	4	\$460,602				
Wichita Habitat for Humanity Inc	10	\$343,388	10	\$343,388						
174 Lenders with less than 10 each	448	\$64,516,985	206	\$35,124,388	209	\$25,531,039	29	\$3,113,967	4	\$747,591
TOTAL	2,404	\$297,175,719	1,046	\$140,277,675	1,173	\$137,258,969	160	\$16,027,840	25	\$3,611,235

Employee Spotlight



Judy Beall - Escrow Agent - 2872 N Ridge Rd.

Judy lives in Wellington and has one grown son and 2 grandsons. She enjoys reading, knitting, playing with her grandsons and playing piano. Judy belongs to a philanthropic society which locally supports the Mental Health Association. Judy is also active in her church and enjoys singing in the choir.

Office: 316.722.2463 * Fax: 316.722.2086 * Email: jvbeall@firstam.com

First American Title Locations

CLOSING SERVICES

FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,
Wichita, KS 67202
(316) 267-8371

Diana Bower, Manager
Jewel Hidalgo, Closer
Kathy Seiler, Closer
Marsha Francis, Closer
Cindy Kandt, Assistant
Debbie Oden, Assistant

FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

MAIN OFFICE

434 N. Main,
Wichita, KS 67202
(316) 267-8371
Jennifer Weast, Closing Dept.
Manager
Nancy Stolzle, REO Manager
Pam Amrine, Earnest Money
Sandra Park, Closer
Aliene Powers, Admin. Asst.
Janis Biggs, Assistant
Teresa Martinez, Assistant
Marilyn Armer, Assistant
LaFaye Sampson, Assistant

EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150
Wichita, KS 67206
(316) 634-6300
Kris Scott, Closer
Bobbie Estes, Closer
Erin Sholtz, Closer
Hannah Lonergan, Assistant
Deb Kimble, Assistant
Kim Skoumal, Assistant
Lamika Mack, Assistant
Michelle Angbo, Assistant
Julie Titus, Assistant

EAST CENTRAL OFFICE

12221 E. Central
Wichita, KS 67206
(316) 685-0667
Kristi Weisbrodt, Manager
Becky Cast, Assistant

EAST 13TH OFFICE

6530 E. 13th
Wichita, KS 67206
(316) 652-1401
Linde Ohmes, Manager
Tracie Ewing, Assistant

EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100
Wichita, KS 67206
(316) 685-0500
Debby Reed, Manager
Jocynda McKeown, Assistant

EAST HARRY OFFICE

10811 E. Harry
Wichita, KS 67207
(316) 618-0115
Angie Engels, Manager
Cara Prothro, Assistant

WATERFRONT OFFICE

1635 Waterfront Parkway
Wichita, KS 67206
(316) 928-4200
Karrie Bailey, Manager
April Johnston, Assistant

NORTH RIDGE OFFICE

2872 N. Ridge Road, Ste 112
Wichita, KS 67205
(316) 722-2463
Judy Beall, Manager
Nina Copeland, Assistant

NORTH RIDGE OFFICE

3531 N. Ridge Road
Wichita, KS 67205
(316) 773-3333
Amy Shepherd, Manager
Angela Ruda, Assistant

WEST 13th OFFICE

8442 W. 13th, Suite 103
Wichita, KS 67212
(316) 721-4888
Pam Burns, Branch Manager
Angee Carroll, Closer
Karen McGregor, Closer
Mindy Williams, Assistant

WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400
Wichita, KS 67205
(316) 440-9410
Lonneta Madden, Manager
Colleen Christy, Assistant

WEST 21ST OFFICE

7926 W. 21st St. N.
Wichita, KS 67205
(316) 854-0070
Juline Wallweber, Manager
Margi Dochow, Assistant

WEST MAPLE OFFICE

10100 W. Maple
Wichita, KS 67209
(316) 554-2872
Donna Osterman, Manager
Mary Morris, Assistant

WEST MAPLE OFFICE

8406 W. Maple
Wichita, KS 67209
(316) 721-6500
Tonnya Lewis, Manager
Amber Ketchum, Closer
Crystal Driskill, Assistant
Kristy Jackson, Assistant
Beverly Love-Hetzel, Assistant
Norma Janzen, Assistant
Traci Winter, Assistant
Sherri McAnelly, Assistant

DERBY OFFICE

1120 N. Rock Rd, Ste 300
Wichita, KS 67037
(316) 788-9093
Lloyd Sacket, Manager
Susanne Spring, Closer
Joanel Hoopengartner, Assistant

TITLE SERVICES

FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Scott P. Brown, Manager
Cheryl Kessinger, Examiner
Jan McGrath, Examiner
JoAnn Childers, Examiner
Karen Frye, Examiner
Kathy Harter, Examiner
Nancy Tiger, Title Distribution
Matrice Reddick, Title Searches
Stephanie Thummel, Title Searches
Jeanne Beatty, Ownership Lists
Amber Lynch, Order Entry
Julie Green, Distribution
Sondra Green, Customer Service

Donald Bass, Recording Clerk
Teri Rodiek, Recording Desk
Judy Argyle, Policy Manager
Cathy Minkler, Policy Production
Stephanie Liby, Policy Production

FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main
Wichita, KS 67202
(316) 267-8371
Glenn B. Edwards, Manager
James Leftwich, Examiner
Lisa Walls, Examiner
Melissa Holland, Examiner
Janet Harris, Assistant
Tonya Ridpath, Assistant

ADMIN. DEPARTMENT

434 N. Main
Wichita, KS 67202
(316) 267-8371
Craig Burns, Kansas State Mngr
David Armagost, County Mgr
David Wood, Office Counsel
Donna Ostreng, Accts Payable
Marty Armbruster, Switchboard
Virginia Black, Accts Receivable

MARKETING PERSONNEL

434 N. Main
Wichita, KS 67202
(316) 267-8371
Michael Brown, Sales Manager
Chris Ketzner, Realtor Rep
Dottie Amend, Realtor Rep
Linda Lea Voss, Director of
Marketing, TREM Report
Mark Moss, Lender Rep
Sharon Wieters, New Home Rep
Sue Hoefgen, Realtor Rep

COORDINATION SERVICES

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Melissa Houston, Coordinator

TECHNOLOGY ADVANTAGE

216 W. Murdock
Wichita, KS 67203
(316) 303-1001
Duane Monroe, Eagle Squad



First American Title