

# AUG 2006 TREM REPORT

## SEDGWICK COUNTY

### BUILDING PERMITS - AUGUST

	UNITS SINGLE FAMILY			UNITS 2-3-4 FAMILY			UNITS MULTI FAMILY			CONSIDERATION		
	2005	2006	%	2005	2006	%	2005	2006	%	2005	2006	%
Wichita	124	139	+13%	8	2	-75%	--	--	--	\$14,720,661	\$13,590,216	-8%
Derby	20	16	-12%	--	--	--	--	--	--	\$ 3,618,025	\$ 2,137,875	-41%
Colwich	1	0	-100%	--	--	--	--	--	--	\$ 97,000	0	-100%
Haysville	4	4	--	--	--	--	--	--	--	\$ 432,500	\$ 562,500	+31%
Mulvane	11	4	-64%	--	--	--	--	--	--	\$ 1,663,000	\$ 563,000	-67%
Valley Center	11	16	+46%	--	--	--	--	--	--	\$ 1,273,650	\$ 1,985,130	+56%
Maize	3	11	+267%	--	--	--	--	--	--	\$ 329,000	\$ 1,680,200	+411%
Park City	5	5	--	--	--	--	--	--	--	\$ 867,000	\$ 585,000	-33%
Cheney	6	3	-50%	--	--	--	--	--	--	\$ 1,364,227	\$ 369,700	-73%
Sedgwick Co.	13	15	+16%	--	--	--	--	--	--	\$ 2,574,000	\$ 3,758,449	+47%
Andover	14	32	+129%	--	--	--	--	--	--	\$ 1,872,175	\$ 7,281,514	+289%
Augusta	3	1	-67%	--	--	--	--	--	--	\$ 256,722	\$ 70,180	-73%
El Dorado	4	3	-25%	--	--	--	--	--	--	\$ 535,000	\$ 320,000	-41%
Rose Hill	1	0	-100%	--	--	--	--	--	--	\$ 230,000	0	-100%

### BUILDING PERMITS YEAR-TO-DATE

	UNITS			PERMITS			CONSIDERATION		
	2005	2006	%	2005	2006	%	2005	2006	%
Wichita	1,226	1,518	+24%	1,131	1,143	+2%	\$121,457,672	\$125,955,965	+4%
Derby	136	305	+125%	135	129	-5%	\$ 19,680,509	\$ 24,980,794	+27%
Colwich	7	5	-29%	7	5	-29%	\$ 682,000	\$ 547,425	-20%
Haysville	101	44	-57%	43	44	+3%	\$ 8,521,700	\$ 5,574,725	-35%
Mulvane	38	48	+27%	38	44	+16%	\$ 7,671,525	\$ 6,061,750	-21%
Valley Center	33	39	+19%	33	39	+19%	\$ 4,971,148	\$ 5,245,060	+6%
Maize	14	31	+122%	14	31	+122%	\$ 1,495,945	\$ 4,605,200	+208%
Park City	62	48	-23%	62	48	-23%	\$ 7,604,390	\$ 6,159,000	-20%
Cheney	36	9	-75%	18	9	-50%	\$ 3,609,888	\$ 1,341,700	-63%
Sedgwick Co.	128	127	-1%	128	127	-1%	\$ 28,067,460	\$ 27,358,197	-3%
Andover	106	116	+10%	106	104	-2%	\$ 18,653,444	\$ 23,212,828	+25%
Augusta	22	17	-23%	22	15	-32%	\$ 3,479,441	\$ 1,247,655	-65%
El Dorado	12	21	+75%	12	21	+75%	\$ 1,467,500	\$ 2,600,500	+78%
Rose Hill	7	15**	+115%	7	15**	+115%	\$ 1,122,805	\$ 2,358,861**	+111%

\*\*Includes July '06 Figures

### MORTGAGES

	2005	2006	%
Mortgages	3,335	2,886	-14%
Consideration	\$ 314,280,397	\$ 269,958,373	-15%
Deeds	2,543	2,485	-3%
<b>YEAR TO DATE</b>			
Mortgages	20,828	20,119	-4%
Consideration	\$ 2,408,051,196	\$ 1,966,321,901	-19%
Deeds	16,253	16,590	+3%

### FORECLOSURES

	2006	2005	2004	2003	2002
Current Month	171	167	143	124	110
Year to date	1438	1161	1225	1074	970

Our offices will be closed:  
 Thursday, November 23, 2006  
 Friday, November 24, 2006  
 Monday, December 25, 2006  
 Monday, January 1, 2007

### TREM CONTACT

Mark Moss  
 TEL 316.267.8371  
 EMAIL mamoss@firstam.com

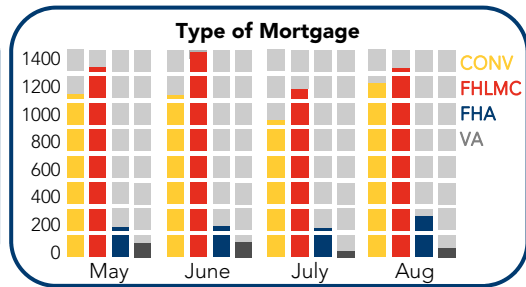
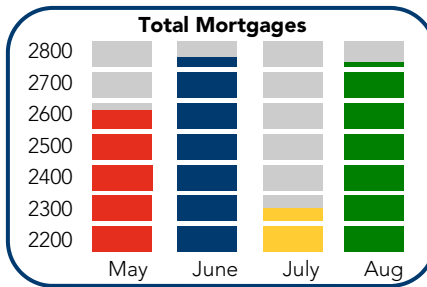
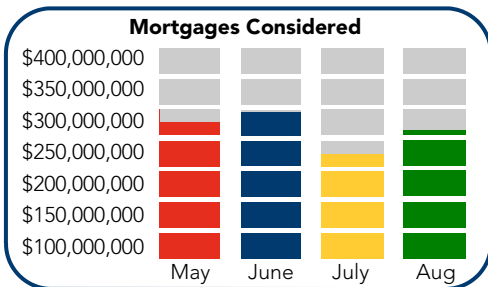


**First American Title**

434 N Main, Wichita KS 67202  
 316.267.8371 | www.firstamks.com | NYSE: FAF

# MORTGAGE FILINGS BY LENDER

Lender	Total		Conventional		FHLMC		FHA		VA	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Bank of America	239	\$20,069,773	122	\$7,803,578	115	\$12,040,554	2	\$225,641		
Bank of the West	107	\$6,281,567	66	\$2,399,728	31	\$3,142,480	10	\$739,359		
Beneficial Mortgage Co. of Ks	19	\$1,299,361	19	\$1,299,361						
Boeing Credit Union	30	\$1,384,197	21	\$435,597	9	\$948,600				
Capitol Federal Savings Bank	127	\$12,696,724	15	\$755,650	112	\$11,941,074				
Central National Bank	13	\$3,459,725	9	\$2,719,650	4	\$740,075				
Cessna Employees Credit Union	10	\$204,814	3	\$45,700	7	\$159,114				
Chisholm Trail State Bank	15	\$1,274,500	15	\$1,274,500						
Citibank Federal Savings Bank	15	\$903,800	15	\$903,800						
Citifinancial, Inc.	17	\$577,900	17	\$577,900						
City of Wichita	10	\$124,105	10	\$124,105						
Commerce Bank	17	\$1,781,646	10	\$1,052,000	7	\$729,646				
Community National Bank	11	\$427,563	10	\$240,913	1	\$186,650				
Conway Bank	14	\$1,333,405	14	\$1,333,405						
Countrywide Bank	41	\$1,574,879	24	\$884,935	17	\$689,944				
Countrywide Home Loans, Inc	169	\$18,920,389	5	\$276,965	131	\$15,330,883	25	\$2,386,825	8	\$925,716
Credit Union of America	42	\$2,055,628	25	\$610,528	17	\$1,445,100				
Emprise Bank	52	\$6,115,951	43	\$4,365,931	9	\$1,750,020				
Equity Bank, N.A.	84	\$11,249,192	14	\$3,531,822	53	\$6,045,546	15	\$1,416,971	2	\$254,853
Executive Mortgage Group Inc	19	\$2,124,304	3	\$329,500	13	\$1,391,243	3	\$403,561		
Federal Home Loan Bk of Topeka	17	\$52,690	17	\$52,690						
Fidelity Bank	83	\$8,300,353	33	\$2,788,577	22	\$2,641,224	24	\$2,313,412	4	\$557,140
First Equity Mortgage Services, Inc.	12	\$969,780	4	\$221,403	8	\$748,377				
First Franklin Financial Corp.	20	\$2,211,280	2	\$108,000	18	\$2,103,280				
First Horizon Home Loan Corp	113	\$11,199,039	94	\$9,265,690	19	\$1,933,349				
First National Bank of Anthony	10	\$1,520,075	10	\$1,520,075						
First Natl Bank of Southern Ks.	18	\$2,967,565	15	\$2,687,065	3	\$280,500				
Garden Plain State Bank	17	\$2,360,574	12	\$1,919,284	5	\$441,290				
GMAC Mortgage Corp	26	\$1,967,655	5	\$212,100	20	\$1,667,750	1	\$87,805		
Home Bank & Trust Co.	11	\$856,900	8	\$494,200	3	\$362,700				
Homecomings Fin. Network Inc	51	\$4,029,488	15	\$471,775	36	\$3,557,713				
Individuals as lender	20	\$1,294,171	20	\$1,294,171						
Intervale Mortgage Corp	25	\$2,193,622	25	\$2,193,622						
INTRUST Bank-Wichita	137	\$15,990,145	117	\$13,057,976	20	\$2,932,169				
JP Morgan Chase Bank	20	\$1,317,834	14	\$647,918	5	\$607,900	1	\$62,016		
KANZA Bank	63	\$7,614,665	42	\$5,338,072	21	\$2,276,593				
Legacy Bank	49	\$6,141,886	33	\$3,868,375	16	\$2,273,511				
Mid American Credit Union	14	\$807,639	1	\$30,000	13	\$777,639				
Mortgage Centre, L.C.	27	\$2,965,223	19	\$2,226,968	4	\$266,983	4	\$471,272		
New Century Mortgage Corp	11	\$670,800	11	\$670,800						
Novastar Mortgage	16	\$1,573,796	3	\$82,039	13	\$1,491,757				
OwnIt Mortgage Solutions, Inc.	24	\$1,875,990	6	\$167,350	18	\$1,708,640				
PHH Mortgage Services Corp	13	\$1,003,046	13	\$1,003,046						
Prairie State Bank	20	\$2,468,000	18	\$2,186,000	2	\$282,000				
Priority Mortgage Corp.	13	\$1,221,897	9	\$802,450	4	\$419,447				
Quicken Loans, Inc.	18	\$1,528,050	1	\$47,000	17	\$1,481,050				
Rose Hill State Bank	13	\$845,150	9	\$495,650	4	\$349,500				
Secretary of HUD	13	\$1,222,917	13	\$1,222,917						
Security Savings Bank	37	\$3,839,340	8	\$1,154,271	24	\$2,232,816	5	\$452,253		
Suntrust Mortgage, Inc.	19	\$1,193,190	8	\$150,650	11	\$1,042,540				
TECU Credit Union	12	\$306,691	11	\$249,091	1	\$57,600				
USAA Federal Savings Bank	18	\$1,941,713	9	\$264,594	9	\$1,677,119				
USA-Rural Housing Service	13	\$1,464,098	13	\$1,464,098						
Verus Bank, NA	12	\$1,553,806	6	\$944,300	4	\$382,120	1	\$84,333	1	\$143,053
Wachovia Mortgage Corp.	12	\$1,126,040	6	\$180,340	6	\$945,700				
Washington Mutual Bank	11	\$429,694	7	\$163,245	4	\$266,449				
Wells Fargo Bank, N.A.	159	\$15,963,672	47	\$2,023,259	97	\$12,298,744	15	\$1,641,669		
Wells Fargo Financial Bank	20	\$284,500	20	\$284,500						
Wells Fargo Financial Kansas	21	\$2,597,281	21	\$2,597,281	198					
Lenders with less than 10 each	517	\$72,180,052	223	\$42,212,601	280	\$28,518,466	12	\$1,131,248	2	\$317,737
<b>TOTAL</b>	<b>2,776</b>	<b>\$283,909,730</b>	<b>1,230</b>	<b>\$121,015,532</b>	<b>1,363</b>	<b>\$144,519,935</b>	<b>158</b>	<b>\$15,213,126</b>	<b>25</b>	<b>\$3,161,137</b>



## Employee Spotlight



### Amy Sheperd - Residential Real Estate Closer

My offices at our North Ridge branch. She is married with 2 children. During her time away from the office, Amy enjoys reading, volleyball and coaching her daughters cheerleading squad.

Office 316-773-3333 \* Fax: 316-773-3358

Email asheperd@firstam.com

## First American Title Locations

### CLOSING SERVICES

#### FIRST AMERICAN TITLE COMMERCIAL CLOSING SERVICES

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371

Diana Bower, Manager  
Jewel Hidalgo, Closer  
Marsha Francis, Closer  
Cindy Kandt, Assistant  
Kathy Seiler, Closer

#### FIRST AMERICAN TITLE RESIDENTIAL CLOSING SERVICES

##### MAIN OFFICE

434 N. Main,  
Wichita, KS 67202  
(316) 267-8371  
Jennifer Weast, Closing Dept.  
Manager  
Nancy Stolze, REO Manager  
Dept. & Closing Officer  
Pam Amrine, Earnest Money  
Keesha Graham, Assistant  
Sandra Park, Closer  
Karen McGregor, Closer  
Janis Biggs, Assistant  
Marilyn Armer, Assistant

##### EAST 21ST OFFICE

8621 E. 21st St. North, Suite 150  
Wichita, KS 67206  
(316) 634-6300  
Karrie Bailey, Manager  
Kris Scott, Closer  
Lonneta Madden, Closer  
Lorilee Wright, Closer  
Debbie Oden, Assistant  
Kim Skoumal, Assistant  
Michelle Angbo, Assistant  
Lamika Mack, Assistant  
Hannah Lonergan

##### EAST CENTRAL OFFICE

12221 E. Central  
Wichita, KS 67206  
(316) 685-0667  
Kristi Weibrod, Manager  
Becky Cast, Assistant

##### EAST 13TH OFFICE

6530 E. 13th  
Wichita, KS 67206  
(316) 652-1401  
Linde Ohmes, Manager  
Tracie Ewing, Assistant

##### EAST 13TH OFFICE

12021 E. 13th St. N., Bldg. 100  
Wichita, KS 67206  
(316) 685-0500  
Debby Reed, Manager  
Jocynda McKeown, Assistant

##### EAST HARRY OFFICE

10811 E. Harry  
Wichita, KS 67207  
(316) 618-0115  
Angie Engels, Manager

##### NORTH RIDGE OFFICE

3531 N. Ridge Road  
Wichita, KS 67205  
(316) 773-3333  
Amy Shepherd, Manager  
Angela Ruda, Assistant

##### WEST 13th OFFICE

8442 W. 13th, Suite 103  
Wichita, KS 67212  
(316) 721-4888  
Angee Carroll, Closer  
Nina Copeland, Assistant  
Judy Beall, Closer  
Margie Dochow, Assistant  
Pam Burns

##### WEST 21ST OFFICE

8558 W. 21st St. N., Suite 400  
Wichita, KS 67205  
(316) 440-9410  
Carrol Soerri, Manager  
Colleen Christy, Assistant

##### WEST 21ST OFFICE

7926 W. 21st St. N.  
Wichita, KS 67205  
(316) 854-0070  
Juline Wallweber, Manager  
Lisa Cordon, Assistant

##### WEST MAPLE OFFICE

10100 W. Maple  
Wichita, KS 67209  
(316) 554-2872  
Donna Osterman, Closer  
Mary Morris, Assistant

##### WEST MAPLE OFFICE

8406 W. Maple  
Wichita, KS 67209  
(316) 721-6500  
Tonnya Lewis, Manager  
Amber Ketchum, Closer  
Bobbie Estes, Closer  
Sheri McAnelly, Assistant  
Traci Winter, Assistant  
Amanda Cronister, Assistant  
Mary Spink, Assistant  
Norma Janzen

##### DERBY OFFICE

1120 N. Rock Rd, Ste 300  
Wichita, KS 67037  
(316) 788-9093  
Lloyd Sacket, Manager  
Susanne Spring, Closer  
Joanel Hoopengartner, Assistant  
Julie Titus, Assistant

### TITLE SERVICES

#### FIRST AMERICAN TITLE RESIDENTIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Scott P. Brown, Manager  
Cheryl Kessinger, Examiner  
Greg Dale, Examiner  
James Leftwich, Examiner  
Jan McGrath, Examiner  
Karen Frye, Examiner  
Kim Greider, Examiner  
Nancy Tiger, Title Distribution  
Sondra Green, Customer Service  
Heather Kamphaus, Title Searches  
Jeanne Ball, Title Searches  
Judy Argyle, Policy Department  
Tonya Ridpath, Recording Desk  
Teri Rodiek, Recording Desk  
Kathy Harter, Date Downs

Donna Wassall, Order Entry  
Stephanie Liby, Policy Desk  
Brian Deel, Restrictions/Deeds

#### FIRST AMERICAN TITLE COMMERCIAL TITLE

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Glenn B. Edwards, Manager  
Melissa Holland, Examiner  
Bo James, Examiner  
Janet Harris, Assistant  
Matrice Reddick, Assistant

### ADMIN. DEPARTMENT

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Craig Burns, Kansas State Mngr  
David Armagost, County Manager  
David Wood, Office Counsel  
Donna Ostreng, Accounts Payable  
Virginia Black, Accounts Receivable  
Marty Armbruster, Switchboard

### MARKETING PERSONNEL

434 N. Main  
Wichita, KS 67202  
(316) 267-8371  
Michael Brown, Sales Manager  
Linda Lea Voss, Director of  
Marketing, TREM Report  
Chris Ketzner, Realtor Rep  
Sue Hoefgren, Realtor Rep  
Dottie Amend, Realtor Rep  
Sharon Wieters, New Home Rep  
Mark Moss, Lender Rep

### COORDINATION SERVICES

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Melissa Houston, Coordinator

### TECHNOLOGY ADVANTAGE

216 W. Murdock  
Wichita, KS 67203  
(316) 303-1001  
Duane Monroe, Eagle Squad



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