

### AUGUST

	UNITS SINGLE FAMILY			UNITS 2-3-4 FAMILY			UNITS MULTI FAMILY			CONSIDERATION		
	2004	2005		2004	2005		2004	2005		2004	2005	
	Wichita	129	124	-4%	8	8	--	--	--	--	\$ 13,927,807	\$ 14,720,661
Derby	15	20	+34%	--	--	--	--	--	--	\$ 2,254,571	\$ 3,618,025	+61%
Colwich	3	1	-67%	--	--	--	--	--	--	\$ 260,600	\$ 97,000	-63%
Haysville	9	4	-56%	--	--	--	--	--	--	\$ 1,250,500	\$ 432,500	-66%
Mulvane	3	11	+267%	--	--	--	--	--	--	\$ 418,000	\$ 1,663,000	+298%
Valley Center	4	11	+175%	2	--	-200%	--	--	--	\$ 693,900	\$ 1,273,650	+84%
Maize	0	3	+300%	--	--	--	--	--	--	0	\$ 329,000	+100%
Park City	8	5	-38%	--	--	--	--	--	--	\$ 1,018,000	\$ 867,000	-15%
Cheney	0	6	+600%	--	--	--	--	--	--	0	\$ 1,364,227	+100%
Sedgwick Co.	17	13	-24%	--	--	--	--	--	--	\$ 3,551,493	\$ 2,574,000	-28%
Andover	30	14	-54%	--	--	--	--	--	--	\$ 4,865,683	\$ 1,872,175	-62%
Augusta	3	3	--	0	2	+200%	--	--	--	\$ 189,906	\$ 344,706	+82%
El Dorado	1	4	+300%	--	--	--	--	--	--	\$ 120,000	\$ 535,000	+346%
Rose Hill	1	1	--	--	--	--	--	--	--	\$ 190,000	\$ 230,000	-83%

### YEAR TO DATE

	UNITS			PERMITS			CONSIDERATION		
	2004	2005		2004	2005		2004	2005	
Wichita	1,163	1,226	+6%	1,143	1,131	-2%	\$ 119,874,082	\$ 121,457,672	+2%
Derby	98	136	+39%	98	135	+38%	\$ 12,502,216	\$ 19,680,509	+58%
Colwich	7	7	--	7	7	--	\$ 772,500	\$ 682,000	-12%
Haysville	41	101	+147%	41	43	+5%	\$ 5,331,500	\$ 8,521,700	+60%
Mulvane	28	38	+36%	28	38	+36%	\$ 3,948,000	\$ 7,671,525	+95%
Valley Center	30	33	+10%	30	33	+10%	\$ 4,810,379	\$ 4,971,148	+4%
Maize	4	14	+250%	4	14	+250%	\$ 439,700	\$ 1,495,945	+241%
Park City	63	62	-2%	63	62	-2%	\$ 7,415,656	\$ 7,604,390	+3%
Cheney	5	36	+620%	5	18	+260%	\$ 476,693	\$ 3,609,888	+658%
Sedgwick Co.	146	128	-13%	146	128	-13%	\$ 29,915,531	\$ 28,067,460	-7%
Andover	161	106	-35%	158	106	-33%	\$ 25,712,671	\$ 18,653,444	-28%
Augusta	30	24	-20%	30	23	-24%	\$ 2,525,931	\$ 3,567,425	+42%
El Dorado	18	12	-34%	18	12	-34%	\$ 2,306,000	\$ 1,467,500	-37%
Rose Hill	13	7	-47%	13	7	-47%	\$ 2,460,708	\$ 1,122,805	-55%

## MORTGAGES

### AUGUST

	2004	2005	
Mortgages	2,879	3,335	+16%
Consideration	\$ 226,366,453	\$ 314,280,397	+39%
Deeds	2,143	2,543	+19%

### YEAR TO DATE

	2004	2005	
Mortgages	23,291	20,828	-11%
Consideration	\$ 2,452,059,973	\$ 2,408,051,196	-2%
Deeds	15,994	16,253	+2%

**All First American Title offices will be closed:**  
**Thursday, November 24, 2005**  
**Friday, November 25, 2005**  
**Monday, December 26, 2005**  
**Monday, January 1, 2006**



## MORTGAGE REPORT

Lender	No.	Total Amount	Conventional No.	Conventional Amount	FHLMC No.	FHLMC Amount	FHA No.	FHA Amount	VA No.	VA Amount
American General Finance	10	\$253,114	9	\$187,080	1	\$66,034				
American Home Mortgage	65	\$4,526,758	8	\$159,345	46	\$3,383,092	8	\$659,280	3	\$325,041
Ameriquest Mortgage Company	16	\$1,603,850			16	\$1,603,850				
Argent Mortgage Company, LLC	28	\$2,508,205			28	\$2,508,205				
Bank of America	184	\$13,506,693	94	\$4,330,082	87	\$8,787,672	3	\$388,939		
Beneficial Mortgage Co. of Ks	21	\$1,727,774	21	\$1,727,774						
Boeing Credit Union	58	\$2,785,333	14	\$879,375	44	\$1,905,958				
Capitol Federal Savings Bank	165	\$15,845,208	32	\$1,167,200	133	\$14,678,008				
Central National Bank	15	\$3,284,950	12	\$3,015,100	3	\$269,850				
Chisholm Trail State Bank	13	\$1,452,480	13	\$1,452,480						
Citibank Federal Savings Bank	13	\$340,500	13	\$340,500						
Citifinancial, Inc.	22	\$865,665	22	\$865,665						
CitiMortgage, Inc.	14	\$1,709,770	1	\$43,000	13	\$1,666,770				
Citizens State Bank/Cheney	13	\$750,493	10	\$550,208	3	\$200,285				
City of Wichita	30	\$340,671	30	\$340,671						
Commerce Bank	24	\$1,724,282	22	\$1,475,282	2	\$249,000				
Commercial Federal Bank	155	\$9,439,226	100	\$3,730,345	47	\$5,077,458	8	\$631,423		
Conway Bank	12	\$1,532,483	12	\$1,532,483						
Countrywide Bank	33	\$1,288,004	30	\$988,886	2	\$229,215	1	\$69,903		
Countrywide Home Loans, Inc	124	\$13,123,179	9	\$323,629	99	\$11,182,260	12	\$1,161,445	4	\$455,845
Credit Union of America	62	\$2,676,507	49	\$1,303,912	13	\$1,372,595				
Decision One Mortgage Co	11	\$633,850			11	\$633,850				
Emprise Bank	31	\$3,588,929	31	\$3,588,929						
Fidelity Bank	94	\$8,160,919	40	\$2,933,626	34	\$3,656,047	18	\$1,401,016	2	\$170,230
Fieldstone Mortgage Company	23	\$1,797,265			23	\$1,797,265				
First Horizon Home Loan Corp	218	\$17,331,574			186	\$14,527,328	32	\$2,804,246		
First Natl Bank of Southern Ks.	17	\$1,267,440	14	\$1,000,040	3	\$267,400				
FMF Capital LLC	54	\$4,499,935			54	\$4,499,935				
Garden Plain State Bank	20	\$1,770,374	19	\$1,730,374	1	\$40,000				
GMAC Mortgage Corp	20	\$1,543,902	4	\$249,290	15	\$1,212,020	1	\$82,592		
Home Bank & Trust Co.	14	\$1,831,620	11	\$1,499,220	3	\$332,400				
Homecomings Fin. Network Inc	64	\$5,076,183	13	\$372,480	51	\$4,703,703				
Individuals as lender	26	\$4,069,297	25	\$4,031,297	1	\$38,000				
Intervale Mortgage Corp	38	\$2,692,331			38	\$2,692,331				
INTRUST Bank-Wichita	124	\$13,679,610	99	\$9,378,670	25	\$4,300,940				
JP Morgan Chase Bank	30	\$3,059,535	16	\$1,488,194	13	\$1,521,150	1	\$50,191		
KANZA Bank	25	\$2,445,633	14	\$1,074,678	11	\$1,370,955				
Legacy Bank	50	\$5,505,250	35	\$4,302,200	15	\$1,203,050				
Mid American Credit Union	13	\$1,073,342	1	\$50,000	12	\$1,023,342				
MILA, Inc.	16	\$916,213			16	\$916,213				
Mortgage Centre, L.C.	113	\$12,929,261	1	\$84,150	87	\$9,863,617	17	\$1,578,104	8	\$1,403,390
New Century Mortgage Corp	10	\$702,698			10	\$702,698				
Option One Mortgage Corp.	14	\$1,426,150	14	\$1,426,150						
Owntl Mortgage Solutions, Inc.	23	\$1,572,350	8	\$183,950	15	\$1,388,400				
Prairie State Bank	55	\$8,405,415	33	\$6,160,976	20	\$1,965,825	1	\$136,314	1	\$142,300
Quicken Loans, Inc.	22	\$1,971,270	8	\$231,600	14	\$1,739,670				
RBC Mortgage	15	\$1,003,500	1	\$20,000	14	\$983,500				
Rose Hill State Bank	15	\$1,209,100	11	\$959,100	4	\$250,000				
Security Savings Bank	37	\$3,838,561	9	\$978,600	24	\$2,419,569	3	\$253,892	1	\$186,500
State Farm Bank	10	\$412,300	8	\$321,400	2	\$90,900				
Sunflower Bank	12	\$1,906,244	6	\$1,364,744	5	\$474,500	1	\$67,000		
TECU Credit Union	17	\$1,071,282	17	\$1,071,282						
U.S. Bank N.A. ND	12	\$1,087,506	4	\$384,000	7	\$613,525	1	\$89,981		
Universal Mortgage Corporation	10	\$901,913	1	\$28,900	5	\$418,487	4	\$454,526		
USAA Federal Savings Bank	19	\$1,475,686	7	\$122,785	12	\$1,352,901				
Valley State Bank	11	\$497,230	11	\$497,230						
Verus Bank, NA	16	\$1,367,375	12	\$917,200	4	\$470,175				
Washington Mutual Bank	17	\$1,172,758	6	\$209,850	11	\$962,908				
Wells Fargo Bank, N.A.	125	\$12,668,466	31	\$1,181,498	83	\$10,502,835	10	\$925,407	1	\$58,726
Wells Fargo Financial Kansas	34	\$2,649,155	34	\$2,649,155						
Wilmington National Finance, Inc.	23	\$1,943,810			23	\$1,943,810				
World Savings	33	\$3,262,991	33	\$3,262,991						
203 Lenders with less than 10 each	560	\$93,335,592	191	\$40,955,598	333	\$48,352,655	25	\$2,607,969	11	\$1,419,370
<b>TOTAL</b>	<b>3,168</b>	<b>\$319,058,960</b>	<b>1,269</b>	<b>\$119,123,174</b>	<b>1,722</b>	<b>\$182,412,156</b>	<b>146</b>	<b>\$13,362,228</b>	<b>31</b>	<b>\$4,161,402</b>

### FORECLOSURES

	2005	2004	2003	2002	2001
Current Month	167	143	124	110	102
Year to date	1161	1225	1074	970	792



**MAIN: 434 N. Main.....267-8371**  
**Wichita Service Center Manager/ Vice President - Craig Burns**  
**Sedgwick County Manager/Vice President – David Armagost**

**TITLE INSURANCE PRODUCTION**

**TITLE INSURANCE, COMMITMENTS IN PROCESS**

<b>Commercial - Glenn Edwards, Manager</b>		<b>Residential - Robert Brown, Manager</b>		
Melissa Williams	Greg Dale	Karen Frye	Nancy Newton	Nancy Tiger
Scott Brown		Cheryl Kessinger	Jan McGrath	Bo James
Matrice Reddick, Assistant		Norma Janzen	Kim Greider	
<b>Office Counsel</b>	<b>Customer Service-Restrictions/Deeds</b>	<b>Bookkeeping - Accounts Receivable</b>		
Dave Wood	Sondra Green	Donna Ostreng	Virginia Black	
<b>Abstracts, Certificates of Title, Ownership Lists, Title Reports</b>				
Janet Harris	Heather Kamphaus			
<b>Policies</b>	<b>Recordings</b>	<b>Date Down - Title Insurance</b>	<b>Title Orders</b>	
Judy Argyle	Tonya Ridpath	Annie Dietz	Donna Wassall	
Stephanie Liby	Erika Riggie			

**Marketing**  
Linda Lea Voss, Director of Marketing, TREM Report, Agency Administrator  
Mike Brown, Lender Representative  
Mark Moss, Lender Representative  
Sue Hoefgren, Real Estate Agent Representative  
Chris Ketzner, Real Estate Agent Representative  
Dottie Amend, Real Estate Agent Representative  
Sharon Wieters, Developer-Builder Escrow Manager

**REAL ESTATE CLOSINGS**

**Make one call to "Coordinate Your Closing" – 316-462-1900**

**Escrow Manager - Jennifer Weast**

**BROADWAY: 200 N. Broadway, Suite 100.....462-1900**

<b>Manager</b>	<b>Earnest Money Information</b>
Robbi McGuffey	Marina Shauers

**MAIN: 434 N. Main.....267-8371**

<b>Escrow Officers</b>	<b>Escrow Assistants</b>
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Diana Bower (Commercial)	Cindy Kandt
Jewel Hidalgo (Commercial)	Wendy Lieb
Angie Engels (Commercial)	
Nancy Stolzle	Sandra Park
Marsha Francis	Janis Biggs

**EAST: 8621 E. 21<sup>st</sup>, Suite 150.....634-6300**

Deana Henrie	Lonneta Madden
Trisha Powell	Debbie Oden
Kris Scott	Julie Titus

**EAST: 12221 E. Central.....685-0667**

Kristi Paul	Becky Cast
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**EAST: 6530 E. 13<sup>th</sup>.....652-1401**

Linde Ohmes	Sheilah Smallwood
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**SOUTHEAST: 10811 E. Harry & 9415 E. Harry, Suite 403.....685-0500**

Debby Reed

**NORTHWEST: 3531 N. Ridge Rd. ....773-3333**

Amy Shepherd

**WEST: 8442 W. 13<sup>th</sup>, Suite 103 .....721-4888**

Karen McGregor	Margi Dochow
Angee Carroll	Colleen Christy

**WEST: 8558 W. 21<sup>st</sup>, Suite 400 .....440-9410**

Terry Hamer

**WEST: 7926 W. 21<sup>st</sup> .....854-0070**

Juline Wallweber	Nina Copeland
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**WEST: 10100 W. Maple.....554-2872**

Mary Morris

**WEST: 8406. W. Maple .....721-6500**

Tonnya Lewis	Traci Winter	
Carrol Soerries	Sherri McAnelly	Amber Ketchum

**DERBY: 1120 N. Rock Rd., Suite 300 .....788-9093**

Lloyd Sacket	Joanel Hoopengartner
Susie Spring	Karen Schuckman